## Volume 2: Tab 3, Customer, Energy and Demand Forecast Report

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Q. Volume 2, Tab 3, page 5 of 8. Please explain the methodology of including CDM and electrification impacts in the sales forecasts.

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A. The CDM impacts in the sales forecast are based on Newfoundland Power's estimated energy savings resulting from implementation of its latest 5-year CDM plan.

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Table 1 provides the CDM savings included in the sales forecast for 2024 to 2026.

Table 1: CDM Cumulative Impacts 2024 to 2026 Forecast (GWh)

General Service	(8.2)	(18.0)	(27.8)
Domestic General Service	(8.2) (8.2)	(16.9) (18.0)	(26.3) (27.8)
Category	2024	2025	2026

10 11 12 Electrification impacts are based on government initiatives such as domestic oil to electric conversions, the electrification of government buildings as well as the electric conversion of Memorial University's ("MUN") boilers. The forecast also includes the adoption of electric vehicles.

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Table 2 provides the electrification impacts included in the sales forecast for 2024 to 2026.

Table 2: Electrification Cumulative Impacts 2024 to 2026 Forecast (GWh)

Category	2024	2025	2026
Domestic	25.4	49.9	66.9
General Service (excluding MUN)	7.4	15.4	20.8
MUN	17.0	117.0	117.0
Total	49.8	182.3	204.7

17 18 See the response to Request for Information PUB-NP-097 for further details on the electrification impacts.