

1 Q. Reference: *Fair Return and Capital Structure for Newfoundland Power (NP)*,
2 Evidence of Laurence D. Booth, April 2024, page 97, lines 13-16.
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4 *“There seems to be a consistent theme to expert evidence put forward by most*
5 *companies and their expert witnesses. This is that bad things could happen to the utility,*
6 *even though so far they never have.”*
7

8 **Does Dr. Booth consider an equity investment in Newfoundland Power to be a risk-**
9 **free investment? Please explain.**
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11 A. No, but there are close similarities between an investment in NP’s common shares and an
12 investment in floating rate preferred shares. In both cases, they are a part of shareholder’s
13 equity and have a dividend/ROE re-set periodically every 3-5 years. The yield on floating
14 rate preferred shares is considerably lower than that requested by NP on its shareholder’s
15 equity.
16

17 Dr. Booth would also note that NP has consistently earned its stated/allowed ROE plus a
18 premium, whereas the Canada bond consistently pays its coupon without any excess
19 return due to over earning by the government of Canada. Neither party has failed in their
20 promised payment/return over the last 25 years. Finally, the Canada bond pays highly
21 taxed interest income and the return to Fortis is lightly taxed as inter corporate dividends.