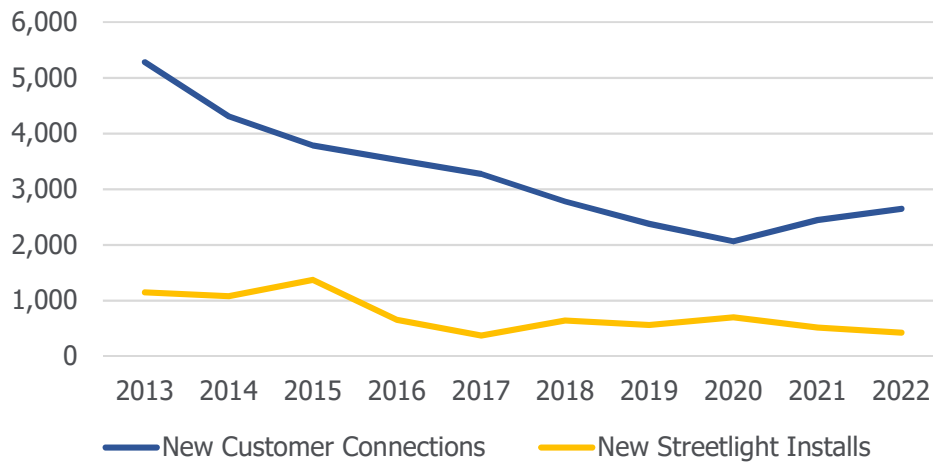


1 **Q. (Reference Application Schedule B, New Street Lighting, page 52) Is the**
 2 **number of new street lights impacted by growth in the number of new**
 3 **customers?**
 4

5 A. While there is not a direct correlation between the number of new customers and the
 6 number of new street lights, there is an indirect relationship. New customer connections
 7 associated with residential developments will eventually result in municipalities
 8 requesting new street light installations.¹ Figure 1 below shows a ten-year history of
 9 both new street lights and new customer connections.

Figure 1
 New Customer Connections
 and New Streetlight Installations
 (2013-2022)



10 Overall, both new customer connections and new street light installations declined by
 11 about half from 2013 to 2022. However, in five of the ten years, they had opposing
 12 trends where one decreased and the other increased year over year.

¹ In some circumstances the developer will install the street lights in advance of new homes being constructed.