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1 Q. (Reference PUB-NP-010) It is stated "As described above, Newfoundland Power 2 intends to continue managing its capital and operating costs in a manner consistent 3 with maintaining reliable, least-cost service to its customers in all operating 4 environments and economic conditions." 5 6 a) In a competitive environment do businesses adapt to negative operating 7 environment and economic conditions or do they disregard these negatives with a continued expectation that customers will not make any adjustments 8 9 themselves to these negatives? Is it the role of the Board and the regulatory process to ensure that the 10 b) Province's electric utilities respond appropriately to the existing current 11 economic situation in the province, or do the utilities also bear some of this 12 13 responsibility? 14 15 Newfoundland Power is not in a position to make a universal statement regarding A. a) 16 how businesses operating in competitive environments may choose to adapt to 17 particular environmental and economic conditions. It is expected that the 18 strategic decisions of these businesses would vary widely. 19 20 See part (d) to Request for Information CA-NP-194 for a discussion on the b)

respective roles of the Board and utilities.