

- 1 **Q. (Application Volume 1, page 3-24) With respect to forecast housing starts during**
2 **2021-2025:**
- 3 a) **What proportion of these starts does NP estimate will be in its service**
4 **territory?**
- 5 b) **When completed, what proportion of these housing starts does NP estimate**
6 **will use electricity as their primary heat source?**
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- 8 A. a) Newfoundland Power estimates that 88% of the housing starts will be in its
9 service territory.¹
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- 11 b) Newfoundland Power estimates that 84% of these housing starts will use
12 electricity as their primary heat source.²

¹ Based upon the proportion of residential customers in Newfoundland Power's service territory. Newfoundland Power has approximately 235,300 residential customers while Newfoundland and Labrador Hydro has approximately 33,500 ($235,300 / (235,300 + 33,500) = 0.88$, or 88%).

² In 2020, 84% of new residential customer connections were electric heat.