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- Table 1 provides a comparison of the forecast annual year over year increases in sales owing to electrification of heating systems to the forecast decreases in sales owing to conversion from baseboard heating to heat pumps.

(Reference Application, 2022 Capital Plan, page 26) It is stated "This includes load

growth associated with the electrification of heating systems and the electrification of heating systems in provincial buildings." Is the electrification of heating systems

based on baseboard or heat pump conversions? Please provide a comparison of the

forecast increases in load owing to electrification of heating systems to the forecast

Newfoundland Power's energy forecast includes increased energy sales for government

buildings which will be converted from fuel-based heating systems to electric boiler or

baseboard systems. Reductions in energy sales associated with residential heat pump

decreases in load owing to conversion off baseboard heating to heat pumps.

installations are also reflected in the forecast.

Table 1 Forecast Year over Year Change in Annual Sales (GWh)

Year	Electrification of Heating Systems	Conversion from Baseboard Heating to Heat Pumps
2021F	2.5	-20
2022F	4.1	-20
2023F	0.9	-20
2024F	6.7	-12
2025F	-	-12
2026F	-	-12