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Q. Please explain how the costs associated with the electrification proposals will be shared/apportioned by the utilities, addressing each aspect of the proposals separately? 4

- A. This Request for Information relates to the Electrification, Conservation and Demand
 Management Plan: 2021-2025 (the "2021 Plan") developed in partnership by
 Newfoundland Power and Newfoundland and Labrador Hydro ("Hydro" or, collectively,
 the "Utilities"). Accordingly, the response reflects collaboration between the Utilities.
- 10 The costs associated with the electrification proposals will be shared/apportioned by the 11 Utilities in the same manner in which conservation and demand management costs are 12 currently shared/apportioned. The Utilities will be responsible for costs incurred in their 13 service territories and for the costs of providing programs to their respective customers. 14 Joint or province-wide initiatives are cost shared based upon an agreed percentage.¹
- Table 1 provides a summary by utility of the total forecast costs for each aspect of the
 proposals from 2021 to 2025.

Table 1: Forecast Costs by Utility Electrification Proposals 2021F to 2025F (\$000s)

	Newfoundland Power	Hydro	Total
Residential EV & Charging Infrastructure Program	7,889	455	8,344
Commercial EV & Charging Infrastructure Program	2,422	203	2,625
Custom Electrification Program	1,297	22	1,319
Make Ready	642	298	940
Custom Fleet Pilot Program	2,792	3	2,795
EV Demand Response Pilot Program	1,006	141	1,147
Electric Vehicle Charging Network	5,422	2,636	8,058
Customer Education and Research	950	511	1,461
Total	22,420	4,269	26,689

¹ Generally, the split for province-wide initiatives is 85% Newfoundland Power and 15% Hydro based on the percentage of customers each utility services.