1 **Q**. (Reference Application) What is the overall improvement in productivity stemming 2 from the projects included in the 2021 Capital Budget Application? Please identify 3 the expected cost savings and provide a rough estimate of the impact on rates. Please provide an analysis of the objectives pertaining to SAIDI and SAIFI and the 4 5 improvements anticipated in SAIDI and SAIFI resulting from these expenditures 6 and how such an analysis was undertaken. 7 8 A. **Capital Investments and Productivity** A. 9 10 Newfoundland Power's 2021 Capital Budget Application includes: (i) initiatives that will 11 maintain the productivity of its operations; and (ii) initiatives that will improve the productivity of its operations. 12 13 14 With respect to initiatives that will maintain the productivity of Newfoundland Power's operations, approximately 50% of proposed 2021 capital expenditures are driven by the 15 16 replacement of existing plant. These expenditures are required to maintain the condition of the electrical system and provide reliable service to customers. A failure to maintain 17 the Company's electrical system would result in increased equipment failures and 18 19 customers outages. This would necessitate increased operational expenditures and would 20 be detrimental to the productivity of Newfoundland Power's operations. 21 22 In addition, the proposed replacement of Newfoundland Power's Customer Service 23 System will enable the Company to maintain the productivity of its customer service delivery.¹ 24 25 26 Initiatives in the 2021 Capital Budget Application that will specifically improve the 27 productivity of the Company's operations include: (i) the LED Street Lighting Replacement Plan; (ii) the Distribution Feeder Automation project; and (iii) the 2021 28 29 Application Enhancements project. 30 31 The LED Street Lighting Replacement Plan proposes to replace the Company's High Pressure Sodium ("HPS") street lights with more reliable LED street lights.² This will 32 33 contribute to lower costs associated with reduced street light maintenance requirements 34 over a period of 20 years or more. 35 36 The Distribution Feeder Automation project will increase automation in the Company's distribution system.³ The increase in automation will include the addition of 37 38 technologies, such as automated downline reclosers and fault indicators. The deployment of automated distribution equipment will enhance the Company's response to customer 39 40 outages in all operating conditions, including local and system-wide outages.⁴

¹ See response to Request for Information CA-NP-075.

² See the 2021 Capital Budget Application, Volume 1, LED Street Lighting Replacement Plan.

³ See the 2021 Capital Budget Application, Volume 1, Schedule B, pages 57-58 of 98.

⁴ For example, during the severe wind storm that occurred in March 2017, the operation of 20 downline reclosers avoided over 1 million customer outage minutes without the assistance of field crews.

Distribution feeder automation is recognized in the electric utility industry as providing both reliability and efficiency benefits for customers.

The 2021 Application Enhancements project includes 3 items that will improve the productivity of Newfoundland Power's operations.⁵ These enhancements use technology to reduce or eliminate existing manual processes in the areas of substation maintenance, truck inspections, and human resources management. For a summary of the cost savings resulting from these items, see response to Request for Information CA-NP-125.

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B. Capital Investment and Customer Costs

The relationship between Newfoundland Power's capital expenditures and its revenue requirements or customer rates is not a direct one.⁶ As a result, the Company cannot identify expected cost savings and customer rate impacts specific to all of the capital projects included in the 2021 Capital Budget Application, as requested.⁷

The Board has previously recognized the complex relationship between capital investments, revenue requirements and customer rates. In Order No. P.U. 40 (2005), the Board stated:

"NP undertakes a capital program and incurs capital expenditures each year and these expenditures impact the revenue requirement in other ways, in addition to depreciation. The portion of capital expenditures incurred for example as a result of customer growth will be offset somewhat by higher revenues from increased energy sales. Other capital expenditures may impact maintenance expenses...these expenses are properly dealt with in the context of a general rate application."⁸

The Board has also stated that:

*"From a regulatory perspective, efficient operations, fully justified capital expenditures and a low cost capital structure all combine to minimize revenue requirement, and hence provide least cost electricity to ratepayers."*⁹

⁵ See the 2021 Capital Budget Application, Volume 2, report 6.1 2021 Application Enhancements.

⁶ See the 2021 Capital Budget Application, Volume 1, 2021 Capital Plan, Section 2.3 Capital Investment and *Customer Costs*, for a discussion on the relationship between the Company's capital investments, revenue requirements and customer rates.

⁷ Some capital projects provide specific operating cost savings, as outlined in part A of this response. For example, the proposed *LED Street Lighting Replacement Plan* included in the 2021 capital budget is forecast to reduce operating costs in 2021 by approximately \$2 million on a *pro forma* basis. See the 2021 Capital Budget Application, Volume 1, LED Street Lighting Replacement Plan, Attachment B, page B-5. However, the long-term effect that fully justified capital expenditures have on minimizing aggregate costs and thus revenue requirements and customer rates cannot be specifically identified by project.

⁸ See Order No. P.U. 40 (2005), page 13.

⁹ See Order No. P.U. 7 (2002-2003), page 31.

Newfoundland Power shares the Board's view that fully justified capital expenditures are part and parcel of delivering least-cost service to customers.

To more broadly assess the long-term impact of Newfoundland Power's operations on customer costs, the Company analyzed its contribution to customer rates over the last 2 decades.¹⁰ Since 2000, the Company's contribution to average customer rates decreased by 20% on an inflation-adjusted basis.¹¹

Newfoundland Power observes that its approach to capital planning tends to minimize overall costs to customers over the longer term. This is consistent with the least-cost delivery of reliable service to customers.

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C. Capital Investment and Reliability Outcomes

Newfoundland Power is focused on maintaining current overall levels of service reliability for customers.¹² The duration and frequency of customer outages has remained reasonably consistent since 2009. The duration of customer outages ("SAIDI") has ranged from approximately 2.2 to 3.0 hours per year under normal operating conditions. The frequency of customer outages ("SAIFI") has ranged from approximately 1.4 to 2.6 outages per year.¹³

Newfoundland Power's *Distribution Reliability Initiative* is the only project in the Company's 2021 Capital Budget Application that is specifically targeted at *improving* customer reliability on the basis of SAIDI and SAIFI.¹⁴ It aims to improve reliability for customers served by the Company's worst-performing feeders, where customers experience service reliability significantly below the Company average. Capital expenditures proposed for 2021 under this initiative were previously approved by the Board in Order No. P.U. 35 (2018).

Newfoundland Power observes that the Company's approach to capital planning has
maintained current overall levels of service reliability for customers over the last decade.
Quarterly surveys indicate customers are currently satisfied with the reliability of
Newfoundland Power's service delivery.¹⁵

¹⁰ See the 2021 Capital Budget Application, Volume 1, 2021 Capital Plan, Section 2.3.3 Customer Rates *Perspective*.

¹¹ See the 2021 Capital Budget Application, Volume 1, 2021 Capital Plan, Section 2.3.3 Customer Rates Perspective, Table 4.

¹² In Newfoundland Power's 2010 General Rate Application, the Company stated it considered then current levels of service reliability to be satisfactory (see Volume 1 (1st Revision), Section 2: Customer Operations, Page 2-8, Line 6). Similarly, the Company has characterized its electrical system performance as reliable in its 2013/2014 General Rate Application (see Volume 1, Section 1: Introduction, Page 1-3, Line 10), its 2016/2017 General Rate Application (see Volume 1 (1st Revision), Section 1: Introduction, Page 1-3, Line 11), and its 2019/2020 General Rate Application (see Volume 1, Section 1: Introduction, Page 1-3, Line 21).

¹³ See the 2021 Capital Budget Application, Volume 1, 2021 Capital Plan, Section 2.2.2 Customer Service Outcomes.

¹⁴ See 2021 Capital Budget Application, Volume 1, report 4.1 Distribution Reliability Initiative for the analysis undertaken for the 2021 Distribution Reliability Initiative project.

¹⁵ Newfoundland Power's average customer satisfaction was 86% in 2019.