1 Q. Page 2-35, lines 5-6: How are overtime costs factored into the forecast for future 2 base labour costs? 3 4 Overtime costs are primarily incurred in response to trouble calls from customers. A. 5 6 Forecast overtime labour costs for 2018, 2019 and 2020 are based on a 3 year average of 7 overtime costs incurred from 2015 to 2017 and are adjusted to include forecast labour 8 inflation.¹ 9 10 See Volume 1, Company Evidence, Section 2: Customer Operations, page 2-40, lines 5, et. seg. for further information on the Company's overtime costs. 11

Newfoundland Power's 2018 forecast overtime costs are an average of actual overtime costs for the 3 year period 2015 to 2017. Overtime costs forecast for 2019 and 2020 are increased by annual labour inflation of 1.75% and 2.00%, respectively.