

1 **Q. Reference: Island Industrial Non-Firm Proposal**

2 Schedule 3, page 3 of 5, indicates the rate weightings applied to each market (ISO New England
3 Mass Hub and NYISO Zone A) will reflect the percentage of kW.h exports sold for the previous
4 calendar month. Hydro also indicates the rate will be provided to the customers on the 21st day
5 of the month preceding the month for which the rate is being set. Which month is the “previous
6 calendar month” for the purposes of the weighting? For example, if the price is for October, and
7 the price commitment is sent out by Hydro on September 21, is the weighting based on exports
8 in August?

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11 A. In the illustrative example, if the price is for October, and the price commitment is sent out by
12 Newfoundland and Labrador Hydro on September 21st, the weighting is based on exports in
13 August.