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Reference: Page 9, Lines 20-22

Q. Does Mr. Todd believe Newfoundland Power's assessment of load management programs should be based on minimizing system costs or minimizing purchased power costs from Newfoundland Hydro?

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- A. The approach that is appropriate for NP to take in assessing load management programs will be determined by the Board. As far as Mr. Todd is aware, the Board has not yet made a determination regarding the approach that it considers to be appropriate for NP.
- 12 In general, distributors have an interest in minimizing their costs on behalf of their 13 customers. Both system costs and purchased power costs are relevant to 14 minimizing total costs incurred by the distributor and recovered from customers.
- From the perspective of NP's customers and the Board, it would also be relevant to take into account Hydro's system costs as well as NP's costs in assessing load management programs. It can be expect that the joint efforts of Hydro and NP in the area of load management will take into account the potential savings for Hydro (which reduce NP's wholesale rates) as well as the potential savings for NP. Ultimately, NP's customers benefit from both Hydro and NP avoided costs.
- The goal of ensuring that NP takes into account all relevant benefits of load management programs will be by ensuring that the price signals for power purchased from Hydro's reflect Hydro's marginal costs. This goal can also be furthered through the cooperation and collaboration of NP and Hydro in assessing and implementing load management programs.