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Q: Reference: Table on page 28 and Schedule 27

As an illustration, please explain in detail how the return on common equity for 1999 for TransCanada PipeLines was calculated as 0.0.

A: Photocopies of the income statement and balance sheet from the 1999 Annual Report of TransCanada Pipelines Limited are attached as pages 2 and 3, respectively, of this response. The figures in the following calculations are taken from these two pages. All figures, except those for ROCE, are in millions of Canadian dollars.

**(A) Average common shareholders' equity (CSE) for 1999:**

CSE at 1999 yearend = 4,535 + 263 + 132 + 18 = 4,948

CSE at 1998 yearend = 4,331 + 263 + 740 + 15 = 5,349

Average CSE for 1999 = (4,948 + 5,349) ÷ 2 = 5,148.5 (A)

**(B) Return to common shareholders for 1999:**

Net (loss) applicable to common shares after preferred security charges and dividends (includes net income or loss from discontinued operations)	(70)	
<u>Add back</u> : loss from sale of partnership interest	+91	
<u>Subtract</u> : tax recovery from above loss at the tax rates applied to income from continuing operations (185 ÷ 737)	-23	
<u>Equals</u> : return to common shareholders	(2)	(B)

**(C) Rate of return on average common shareholders' equity:**

ROCE ≡ (B) ÷ (A) = (2) ÷ 5,148.5 = -0.04% = 0.0%

**CONSOLIDATED INCOME**

<i>Year ended December 31 (millions of dollars except per share amounts)</i>	1999	1998	1997
<b>Revenues</b>	<b>11,917</b>	<b>10,977</b>	<b>9,880</b>
<b>Operating Expenses</b>			
Cost of sales	7,809	6,845	6,226
Other costs and expenses	1,516	1,688	1,370
Depreciation	705	632	610
Restructuring and other costs (Note 3)	170	207	—
	<u>10,200</u>	<u>9,372</u>	<u>8,206</u>
<b>Operating Income</b>	<b>1,717</b>	<b>1,605</b>	<b>1,674</b>
<b>Other Expenses/(Income)</b>			
Financial charges (Note 8)	1,057	995	855
Financial charges of joint ventures (Note 9)	92	110	105
Allowance for funds used during construction	(46)	(81)	(39)
Interest and other income	(32)	(64)	(60)
Gain on sale of partnership interest	(91)	—	—
	<u>980</u>	<u>960</u>	<u>861</u>
<b>Income from Continuing Operations before Income Taxes</b>	<b>737</b>	<b>645</b>	<b>813</b>
<b>Income Taxes (Note 14)</b>	<b>185</b>	<b>182</b>	<b>263</b>
<b>Net Income from Continuing Operations</b>	<b>552</b>	<b>463</b>	<b>550</b>
<b>Net (Loss)/Income from Discontinued Operations (Note 2)</b>	<b>(524)</b>	<b>(31)</b>	<b>198</b>
<b>Net Income</b>	<b>28</b>	<b>432</b>	<b>748</b>
<b>Preferred Securities Charges (Note 10)</b>	<b>46</b>	<b>21</b>	<b>13</b>
<b>Preferred Share Dividends</b>	<b>52</b>	<b>50</b>	<b>45</b>
<b>Net (Loss)/Income Applicable to Common Shares</b>	<b>(70)</b>	<b>361</b>	<b>690</b>
<b>Net (Loss)/Income Applicable to Common Shares<sup>1</sup></b>			
Continuing operations	454	392	492
Discontinued operations	(524)	(31)	198
	<u>(70)</u>	<u>361</u>	<u>690</u>
<b>Net (Loss)/Income Per Share (Note 12)</b>			
Continuing operations	\$0.97	\$0.85	\$1.08
Discontinued operations:	(1.12)	(0.07)	0.43
	<u>(\$0.15)</u>	<u>\$0.78</u>	<u>\$1.51</u>

The accompanying notes to the consolidated financial statements are an integral part of these statements.

## CONSOLIDATED BALANCE SHEET

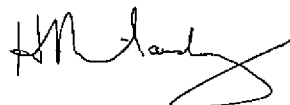
<i>December 31 (millions of dollars)</i>	1999	1998
<b>ASSETS</b>		
<b>Current Assets</b>		
Cash and short-term investments	408	350
Accounts receivable	1,076	1,162
Inventories	229	127
Other	28	37
Current assets of discontinued operations <i>(Note 2)</i>	935	996
	<u>2,676</u>	<u>2,672</u>
Long-Term Investments <i>(Note 7)</i>	417	36
Plant, Property and Equipment <i>(Notes 5, 8 and 9)</i>	18,117	18,432
Other Assets	312	364
Deferred Income Taxes	73	—
Long-Term Assets of Discontinued Operations <i>(Note 2)</i>	3,469	4,119
	<u>25,064</u>	<u>25,623</u>
<b>LIABILITIES AND SHAREHOLDERS' EQUITY</b>		
<b>Current Liabilities</b>		
Notes payable <i>(Note 15)</i>	214	560
Accounts payable	1,433	1,323
Accrued interest	284	294
Long-term debt due within one year <i>(Note 8)</i>	606	505
Non-recourse debt of joint ventures due within one year <i>(Note 9)</i>	61	55
Provision for loss on discontinued operations <i>(Note 2)</i>	464	—
Current liabilities of discontinued operations <i>(Note 2)</i>	579	799
	<u>3,641</u>	<u>3,536</u>
Deferred Amounts	379	478
Long-Term Debt <i>(Note 8)</i>	12,161	11,926
Non-Recourse Debt of Joint Ventures <i>(Note 9)</i>	864	1,233
Deferred Income Taxes	—	105
Junior Subordinated Debentures <i>(Note 10)</i>	241	239
Long-Term Liabilities of Discontinued Operations <i>(Note 2)</i>	788	775
Non-Controlling Interests	365	96
	<u>18,439</u>	<u>18,388</u>
Shareholders' Equity		
Preferred securities <i>(Note 10)</i>	960	978
Preferred shares <i>(Note 11)</i>	717	908
Common shares <i>(Note 12)</i>	4,535	4,331
Contributed surplus	263	263
Retained earnings	132	740
Foreign exchange adjustment <i>(Note 13)</i>	18	15
	<u>6,625</u>	<u>7,235</u>
Commitments and Contingencies <i>(Note 16)</i>		
	<u>25,064</u>	<u>25,623</u>

The accompanying notes to the consolidated financial statements are an integral part of these statements.

On behalf of the Board:



Douglas D. Baldwin  
Director



Harold P. Milavsky  
Director