Volume 1, Section 2 – Customer Operations (sic)*

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Q. (page 45) Concerning Other Revenue (which reduces the revenue required from customers), please provide all assumptions behind the Pole Attachment and Miscellaneous revenue which leads to the \$10,801,000 2008 forecast for Other Revenue in 2008 (as shown at Table 15, p. 16).

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A. Table 1 shows a breakdown of Other Revenue for 2008.

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Table 1 Other Revenue (\$000s)

	2008
Pole Attachment Revenue	
Aliant (Table 2)	6,970
CATV (Table 3)	2,090
Total Pole Attachment Revenue	9,060
Miscellaneous	
Customer Jobbing ¹	529
Wheeling Charges ²	567
Reconnections & Service Connections ³	370
Interest ⁴	383
Miscellaneous ⁴	150
NSF Cheque Charges ⁵	24
Total Miscellaneous	2,023
Total Other Revenue	11.083

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* Refer to Volume 1, Section 3 – Finance of the Application.

Assumes a 3% increase over 2007 forecast customer jobbing with the exception of the decrease in work related to conclusion of the Persona Cross Island Fibre project.

² Based on Newfoundland and Labrador Hydro's forecast of wheeled load and using 2007 rates.

Reconnections and Service Connections Fees are directly related to customer growth and gross customer connections and disconnections.

Based on historical trending patterns.

NSFcheque charges are based on an average of 2005 and 2006 actual NSF cheque charges.

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Table 2 shows the assumptions used in calculating Aliant pole attachment revenue which is in compliance with the Facilities Partnership Agreement with Aliant.

Table 2 Aliant Revenue

	2008
Total Poles	276,062
Percent Occupied	72.43%
Billable Poles	199,952
Rate per Pole per Year	\$34.86
Aliant Revenue	\$6,970,000

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8 9 10 Table 3 shows the assumptions used in calculating CATV pole attachment revenue which is in compliance with the Pole Rental Agreements in place with Cable Companies.

Table 3 CATV Revenue

	2008
Pole Attachment:	
Total Poles	134,680
Rate per Pole per Year	\$14.0184
Total Pole Attachment Revenue	\$1,888,000
Strand:	
Meters of Strand	2,520,929
Rate/Year/30 Metres	\$2.40
Total Strand Revenue	\$202,000
CATV Revenue	\$2,090,000

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