

1 **Volume 1, Section 2 – Customer Operations (sic)\***

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3 **Q. (page 45) Concerning Other Revenue (which reduces the revenue required from**  
4 **customers), please provide all assumptions behind the Pole Attachment and**  
5 **Miscellaneous revenue which leads to the \$10,801,000 2008 forecast for Other**  
6 **Revenue in 2008 (as shown at Table 15, p. 16).**

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8 **A.** Table 1 shows a breakdown of Other Revenue for 2008.  
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**Table 1**  
**Other Revenue**  
**(\$000s)**

	<b>2008</b>
<b>Pole Attachment Revenue</b>	
Aliant ( Table 2)	6,970
CATV (Table 3)	2,090
Total Pole Attachment Revenue	9,060
<b>Miscellaneous</b>	
Customer Jobbing <sup>1</sup>	529
Wheeling Charges <sup>2</sup>	456
Reconnections & Service Connections <sup>3</sup>	370
Interest <sup>4</sup>	212
Miscellaneous <sup>4</sup>	150
NSF Cheque Charges <sup>5</sup>	24
Total Miscellaneous	1,741
<b>Total Other Revenue</b>	<b>10,801</b>

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14 \* Refer to Volume 1, Section 3 – Finance.

<sup>1</sup> Assumes a 3% increase over 2007 forecast customer jobbing with the exception of the decrease in work related to conclusion of the Persona Cross Island Fibre project.

<sup>2</sup> Based on Newfoundland and Labrador Hydro's forecast of wheeled load and using 2006 rates.

<sup>3</sup> Reconnections and Service Connections Fees are directly related to customer growth and gross customer connections and disconnections.

<sup>4</sup> Based on historical trending patterns.

<sup>5</sup> NSFcheque charges are based on an average of 2005 and 2006 actual NSF cheque charges.

1 Table 2 shows the assumptions used in calculating Aliant pole attachment revenue which  
2 is in compliance with the Facilities Partnership Agreement with Aliant.  
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**Table 2**  
**Aliant Revenue**

	<b>2008</b>
Total Poles	276,062
Percent Occupied	72.43%
Billable Poles	199,952
Rate per Pole per Year	\$34.86
<b>Aliant Revenue</b>	<b>\$6,970,000</b>

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6 Table 3 shows the assumptions used in calculating CATV pole attachment revenue which  
7 is in compliance with the Pole Rental Agreements in place with Cable Companies.  
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**Table 3**  
**CATV Revenue**

	<b>2008</b>
<b>Pole Attachment:</b>	
Total Poles	134,680
Rate per Pole per Year	\$14.0184
Total Pole Attachment Revenue	\$1,888,000
<b>Strand:</b>	
Meters of Strand	2,520,929
Rate/Year/30 Metres	\$2.40
Total Strand Revenue	\$202,000
<b>CATV Revenue</b>	<b>\$2,090,000</b>

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