1	Volume 1, Section 2 – Customer Operations	
2 3 4 5	Q.	(page 39, lines 8 to 9) Reference is made to NP's participation in a joint Conservation and Demand Management Potential Study with Hydro in 2007.
6 7 8 9		a. Please describe NP's technical and monetary role in this study.b. Please indicate how NP has reflected any costs associated with what may arise out of the Study's conclusions in the Test Year.
10 11 12	A.	Newfoundland Power and Newfoundland and Labrador Hydro have undertaken a joint Conservation and Demand Management ("CDM") Potential Study ("the Study").
12 13 14 15 16 17		Both utilities are providing input to the consultant conducting the Study, including such information as historical demand and energy sales data and forecasts. Both utilities are collaborating on providing direction and feedback to the consultant, and on the approval of Study deliverables.
18 19		Newfoundland Power's share of the cost of the Study is \$52,000.
20 21 22 23		The Study will identify and evaluate achievable demand and energy savings, and will include recommendations regarding the accounting treatment for CDM program costs. The Study will form the basis for development of a CDM program.
24 25 26		Because it is too early in the Study process to draw conclusions regarding program opportunities and costs, Newfoundland Power has not reflected any costs which may arise out of the Study's conclusions in the Test Year.