

1 **Volume 1, Section 2 – Customer Operations**

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3 **Q. (page 37, Table 13) NP has provided its total energy efficiency program costs for**
4 **2002 to 2006. Please reproduce the table incorporating the forecast energy efficiency**
5 **program cost forecasted for 2007 and the test year.**

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7 **A.** Table 1 shows total energy efficiency program costs for 2002 to 2008 forecast.
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Table 1
Energy Efficiency Program Costs
2002 to 2008F
(\$000s)

	2002	2003	2004	2005	2006	2007F	2008F
Energy Services & Programs ¹	140	139	192	122	118	120	120
Energy Advertising ²	18	25	69	104	96	90	90
Wrap Up For Savings	15	6	21	86	81	85	85
Demand Management	131	61	77	226	317	300	300
Total	304	231	359	538	612	595	595

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12 From 2002 to 2006, costs have increased in response to (i) the increased level of interest
13 in energy efficiency expressed by customers, and (ii) the demand and energy wholesale
14 rate.

¹ *Energy Services & Programs* is principally composed of allocated Customer Service labour costs associated with responding to customer energy efficiency enquiries and delivering customer programs. In 2005, the Company partnered with Costco in the promotion of compact fluorescent lights (“CFLs”). Energy savings over the life of the CFLs purchased during this promotion is estimated to be 870,000 kWh, or 0.87GWh, compared to the equivalent number of incandescent lights.

² *Energy Advertising* consists of print media advertising costs.