

1 **Volume 1, Section 2 – Customer Operations**

2
3
4
5
6
7
8
9

Q. Please provide the relative proportions of NP’s Total Labour Costs broken down by Unionized, Management and Executive from 2000 to 2008 F.

A. Table 1 shows the relative proportions of NP’s labour cost broken down by Unionized, Management and Executive from 2000 to 2008.

**Table 1
Regular Internal Labour
By Labour Grouping**

	<u>2000</u>	<u>2001</u>	<u>2002</u>	<u>2003</u>	<u>2004</u>	<u>2005</u>	<u>2006</u>	<u>2007F</u>	<u>2008F</u>
Executive	3.5%	4.2%	4.1%	4.0%	3.6%	3.6%	3.6%	3.6%	3.6%
Management	48.8%	48.4%	47.9%	48.1%	46.8%	44.9%	45.0%	45.0%	45.0%
Union	47.7%	47.4%	48.0%	47.9%	49.6%	51.5%	51.4%	51.4%	51.4%

10