

- 1 **Q. Reference: CA-NP-165: please provide a comparison of the rates charged to Fortis**
2 **in respect of the services provided by NP Executives and Managers in connection**
3 **with the acquisition of Terasen Gas and Fortis West with that charged by arms-**
4 **length professionals and advisors who assisted Fortis in connection with these major**
5 **acquisitions.**
6
- 7 A. Newfoundland Power does not have the requested information relating to services
8 provided to Fortis Inc. by arms-length professionals and advisors.
9
- 10 Newfoundland Power observes that the *business management* skills provided by its
11 Executives and Managers in a transaction are not the same as the *professional* and
12 *advisory* services provided by Fortis' arms-length professionals and advisors.