1 Q. Reference: CA-NP-60: in this response, NP admits that it has not generated formal 2 reports internally and has not commissioned external reports with a specific focus 3 on identifying cost cutting opportunities but NP states that it "assesses opportunities for cost cutting opportunities as the opportunities are identified and that this 4 5 "process has not involved any formal studies or reports." Is there any structure 6 around the identification of cost cutting opportunities or is it ad hoc in nature? If it 7 is structured, explain it fully. If it is not structured, why not? 8

9 A. Newfoundland Power's approach to cost management is described in the response to CA-NP-324.

Cost control at Newfoundland Power is structured. In each year, a budget is created for the ensuing year. Each quarter, the Company's executives and managers meet to assess progress against the budget. The assessment of cost management opportunities is part of the routine of both budget planning and quarterly assessment of progress against the budget.

Please refer to the response to CA-NP-355 regarding formal studies and reports.

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Quarterly progress against the annual budget (or "plan") is reported to the Board in the Company's Quarterly Regulatory Reports (see Attachments to the response to CA-NP-08).