

1 **Volume 2, Tab 8 – Customer, Energy and Demand Forecast**

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3 **Q. Does the Company expect its traditional sources of competition for the space**
4 **heating and water heating markets - namely, furnace oil, propane, and wood - to**
5 **increase their aggregate market shares or household penetration over the next 5**
6 **years? If so, please explain.**

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8 A. If current market conditions persist, Newfoundland Power does not expect traditional
9 sources of competition for the space and water heating markets - namely, furnace oil,
10 propane, and wood - to increase their aggregate market shares or household penetration
11 over the next 5 years.