## **Volume 1, Section 3 – Finance**

Q. (Section 3.2.7: Returns on Rate Base and Equity, and Exhibit 5, pages 1-3 and 8 of 8) Please provide the following information for Newfoundland Power Inc., from its published financial statements, for the years 2001 through 2006:

a. The return on average common equity, along with the amounts used for each component of the ratio - that is, the dollar return/earnings applicable to common equity and the average common equity balance;

b. The average capital structure broken down by all debt, preference shares, and common equity, expressed in both absolute dollar and percentage-of-total-capitalization terms; and

c. An overview of the major differences between the figures provided in answer to (a) and (b) above and the corresponding figures set out in Exhibit 5 of Volume 1, along with commentary on the sources or reasons for any significant differences.

A. (a) Attachment A provides the return on average common equity, along with the amounts used for each component of the ratio for the years 2001 through 2006. The amounts provided in Attachment A are based on the Company's published financial statements and before any adjustments required by Board Orders.

(b) Attachment B provides the average capital structure broken down by debt, preference shares, and common equity, expressed in both absolute dollar and percentage-of-total-capitalization terms for the years 2001 through 2006. The amounts provided in Attachment B are based on the Company's published financial statements and before any adjustments required by Board Orders.

 (c) The differences between the figures provided in the response to (a) and (b) above, and the corresponding figures set out in Exhibit 5 of Volume 1 pertain to regulatory adjustments to earnings and common equity in accordance with Board Orders.

Regulatory adjustments pertain primarily to non-regulated expenses and common equity in excess of 45% which are shown in Returns 17 and 19 of the Company's Annual Returns to the Board.

Return on Average Common Equity 2001-2006

Requests for Information NP 2008 GRA

| 1 Newfoundland Power Inc.                      |         |         |         |         |         |         |  |  |  |  |
|------------------------------------------------|---------|---------|---------|---------|---------|---------|--|--|--|--|
| 2 Return on Average Common Equity <sup>1</sup> |         |         |         |         |         |         |  |  |  |  |
| 3 <b>2001 - 2006</b>                           |         |         |         |         |         |         |  |  |  |  |
| 4 ( <b>\$000s</b> )                            |         |         |         |         |         |         |  |  |  |  |
| 5                                              |         |         |         |         |         |         |  |  |  |  |
| 6                                              |         |         |         |         |         |         |  |  |  |  |
| 7                                              | 2001    | 2002    | 2003    | 2004    | 2005    | 2006    |  |  |  |  |
| 8                                              |         |         |         |         |         |         |  |  |  |  |
| 9                                              |         |         |         |         |         |         |  |  |  |  |
| 10 Earnings Applicable to Common Shares        | 28,862  | 28,807  | 29,460  | 31,122  | 30,729  | 30,078  |  |  |  |  |
| 11                                             |         |         |         |         |         |         |  |  |  |  |
| 12 Average Common Equity                       | 255,267 | 269,859 | 289,498 | 307,920 | 320,166 | 329,930 |  |  |  |  |
| 13                                             |         |         |         |         |         |         |  |  |  |  |
| 14 Rate of Return on Average Common Equity     | 11.31%  | 10.67%  | 10.18%  | 10.11%  | 9.60%   | 9.12%   |  |  |  |  |

15

 $<sup>20^{-1}\,</sup>$  Based on the Company's published financial statements.

Average Capital Structure 2001-2006

Requests for Information

| 1                                                    | Newfo   | undland Pov | ver Inc. |         |         |         |  |  |  |  |  |
|------------------------------------------------------|---------|-------------|----------|---------|---------|---------|--|--|--|--|--|
| Average Capital Structure <sup>1</sup> 3 2001 - 2006 |         |             |          |         |         |         |  |  |  |  |  |
|                                                      |         |             |          |         |         |         |  |  |  |  |  |
| 5                                                    |         |             |          |         |         |         |  |  |  |  |  |
| 6                                                    | 2001    | 2002        | 2003     | 2004    | 2005    | 2006    |  |  |  |  |  |
| 7                                                    |         |             |          |         |         |         |  |  |  |  |  |
| 8 Average Capital Structure (\$000s)                 |         |             |          |         |         |         |  |  |  |  |  |
| 9 Debt                                               | 319,195 | 345,426     | 362,620  | 380,031 | 391,394 | 405,665 |  |  |  |  |  |
| 10 Preference Shares                                 | 9,800   | 9,709       | 9,569    | 9,423   | 9,414   | 9,382   |  |  |  |  |  |
| 11 Common Equity                                     | 255,267 | 269,859     | 289,498  | 307,920 | 320,166 | 329,930 |  |  |  |  |  |
| 12                                                   |         |             |          |         |         |         |  |  |  |  |  |
| 13                                                   | 584,262 | 624,994     | 661,687  | 697,374 | 720,974 | 744,977 |  |  |  |  |  |
| 14                                                   |         |             |          |         |         |         |  |  |  |  |  |
| 15                                                   |         |             |          |         |         |         |  |  |  |  |  |
| 16 Average Capital Structure (%)                     |         |             |          |         |         |         |  |  |  |  |  |
| 17 Debt                                              | 54.63   | 55.27       | 54.80    | 54.50   | 54.29   | 54.45   |  |  |  |  |  |
| 18 Preference Shares                                 | 1.68    | 1.55        | 1.45     | 1.35    | 1.30    | 1.26    |  |  |  |  |  |
| 19 Common Equity                                     | 43.69   | 43.18       | 43.75    | 44.15   | 44.41   | 44.29   |  |  |  |  |  |
| 20                                                   |         |             |          |         |         |         |  |  |  |  |  |
| 21                                                   | 100.00  | 100.00      | 100.00   | 100.00  | 100.00  | 100.00  |  |  |  |  |  |

27

22

 $<sup>^{-1}</sup>$  Based on the Company's published financial statements, and before any adjustments required by Board Orders.