Page 1 of 1

| 1 | Q. | At Table 4, page 12 of the July 2013 Rate Stabilization Plan Evidence differing rate |
|---|----|--|
| 2 | | impacts are indicated for each of Vale and Praxair. Please provide an explanation of |
| 3 | | these differing impacts. |
| 4 | | |
| 5 | | |
| 6 | A. | The differing rate impacts between these and the other IC are due to the existing |
| 7 | | RSP credit of (20.00) mills/kWh, and the billing determinants forecast for each |
| 8 | | customer. The differing billing determinants account for the difference between |
| 9 | | Vale and Praxair. Please see the attached tables for the detailed calculations. |

Newfoundland and Labrador Hydro Calculation of Percentage Increases - Vale

NP-NLH-10
Attachment 1, Page 1 of 2

2013 Test Year Billing Determinants

| | 2013 Test Year Billing Determinants | | | | | | |
|----|---|-----------------------|--------|------------------------------------|------------------|------------------|-----------------------------|
| 1 | Demand | 75,500 | kW | | | | |
| 2 | Energy | 34,300 | MWh | | | | |
| | | | | F | G | Н | |
| | | | | Phase-In Industrial Customer Rates | | | |
| | | Existing Rates | Septem | ber 1 2013 | September 1 2014 | September 1 2015 | |
| | | | | | | 2013 Test Year | |
| | Step 2: Calculate 3-Year (Interim) Phase-In Rate Components | | | | | | |
| 3 | Demand (\$/kW/month) | 6.68 | | 6.68 | 7.92 | 9.13 | RSP Application, Appendix F |
| 4 | Energy (mills/kWh) | 36.76 | | 36.76 | 43.56 | 47.82 | RSP Application, Appendix F |
| 5 | RSP (mills/kWh) | (20.00) | | | | | |
| 6 | Specifically Assigned Charges | \$0 |) | \$0 | \$0 | \$533,724 | GRA, Page 4.6, Table 4.2 |
| | | | | | | | |
| | | | | 1 | J | K | |
| | | | | Revenue at Proposed Rates | | tes | |
| | | Existing Rates | Septem | ber 1 2013 | September 1 2014 | September 1 2015 | |
| | Step 3: Revenue Proof | | | | | | |
| 7 | Demand | \$504,340 |) | \$504,340 | \$597,693 | \$689,315 | Line 1 x Line 3 |
| 8 | Energy | 1,260,868 | | 1,260,868 | 1,494,255 | 1,640,226 | Line 2 x Line 4 |
| 9 | Specifically Assigned Charges | - | | - | - | 533,724 | Line 6 |
| 10 | Subtotal | \$1,765,208 | 3 | \$1,765,208 | \$2,091,948 | \$2,863,265 | Lines 7 to 9 |
| 11 | RSP | (686,000) |) | - | - | - | Line 2 x Line 5 |
| 12 | Total | \$1,079,208 | 3 | \$1,765,208 | \$2,091,948 | \$2,863,265 | Lines 10 to 11 |
| 13 | Percentage | | • | 63.6% | 18.5% | 36.9% | |
| | | | | | | | |

Newfoundland and Labrador Hydro Calculation of Percentage Increases - Praxair

NP-NLH-10 Attachment 1, Page 2 of 2

| 2013 Test Ye | ar Billing De | terminants |
|--------------|---------------|------------|
|--------------|---------------|------------|

| | 2010 Test Teal Shing Determinants | | | | | | |
|----|---|-----------------------|---------------------------|------------------------------------|------------------|-----------------------------|--|
| 1 | Demand | 39,900 | kW | | | | |
| 2 | Energy | 4,300 | MWh | | | | |
| | | | F | G | Н | | |
| | | | Phase- | Phase-In Industrial Customer Rates | | | |
| | | Existing Rates | September 1 2013 | September 1 2014 | September 1 2015 | - | |
| | | | | | 2013 Test Year | - | |
| | Step 2: Calculate 3-Year (Interim) Phase-In Rate Components | | | | | | |
| 3 | Demand (\$/kW/month) | 6.68 | 6.68 | 7.92 | 9.13 | RSP Application, Appendix F | |
| 4 | Energy (mills/kWh) | 36.76 | 36.76 | 43.56 | 47.82 | RSP Application, Appendix F | |
| 5 | RSP (mills/kWh) | (20.00) | | | | | |
| 6 | Specifically Assigned Charges | \$0 | \$0 | \$0 | \$0 | | |
| | | | | | | | |
| | | | I | J | K | | |
| | | | Revenue at Proposed Rates | | | | |
| | | Existing Rates | September 1 2013 | September 1 2014 | September 1 2015 | | |
| | Step 3: Revenue Proof | | | | | | |
| 7 | Demand | \$266,532 | \$266,532 | \$315,867 | \$364,287 | Line 1 x Line 3 | |
| 8 | Energy | 158,068 | 158,068 | 187,326 | 205,626 | Line 2 x Line 4 | |
| 9 | Specifically Assigned Charges | - | - | - | - | Line 6 | |
| 10 | Subtotal | \$424,600 | \$424,600 | \$503,193 | \$569,913 | Lines 7 to 9 | |
| 11 | RSP | (86,000) | - | - | - | Line 2 x Line 5 | |
| 12 | Total | \$338,600 | \$424,600 | \$503,193 | \$569,913 | Lines 10 to 11 | |
| 13 | Percentage | - | 25.4% | 18.5% | 13.3% | - | |
| | | | | | | | |