

1 Q. Pg. 16 of Exhibit 27, states: *“Industrial load forecasts are based on consultations*
2 *with each of the individual industrial customers and generally reflect existing*
3 *contractual arrangements with the customer. While business cycle risk exists for*
4 *Hydro’s sales to its direct industrial customers, it is more of a short-term operational*
5 *risk for Hydro than a longer-term system planning risk. The PLF does not exercise*
6 *judgement respecting the longer-term viability for established industry in the*
7 *Province unless definitive notices have been provided to the Province.”*

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9 Please describe the nature and timeframe for these types of consultations that
10 were most recently held with Corner Brook Pulp and Paper. When were these most
11 recent consultations held and what were the specific outcomes of these
12 consultations?

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15 A. The most recent consultation with Corner Brook Pulp and Paper about their
16 forecasted load requirements was in the Spring of 2011. At that time Nalcor
17 requested a five year power and energy forecast for the Corner Brook Pulp and
18 Paper operation. A five year load forecast was subsequently provided to Nalcor that
19 indicated a nominal increase in energy requirements over what was forecasted in
20 the DG-2 analysis without any increase in demand.