

1 Q. Consumer Question: In the reply to PUB-Nalcor-46 regarding a cost of service (COS)
2 price for Muskrat Falls power in year 1, Nalcor states that an internal rate of return
3 (IRR) of 8.4% was used "On this basis the cost of service in year 1 would be \$214/
4 MWh".

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6 (a) Is the cost of the TL from Labrador included in the \$214 /MWh?

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8 (b) If so, provide a breakdown of the \$214 /MWh cost between the
9 Muskrat Falls site and the TL.

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11 (c) Provide the in service capital costs (separately for the Muskrat Falls
12 site and for the TL) used to calculate the COS \$214 MWh year 1
13 price.

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15 (d) Please provide a breakdown on debt/equity ratios/interest rates/return on
16 equity used for the \$214 MWh cost (separately for Muskrat Falls site and TL).

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18 (e) Instead of using the 8.4% IRR, can Nalcor provide the COS Muskrat
19 Falls power price in year 1 (for the Muskrat Falls site plus TL) using
20 the same assumptions as used for TL COS pricing regarding debt/
21 equity ratios same interest rate for debt and the same return on
22 equity)?

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24

25 A. (a) The cost of the Labrador Island Transmission Link is not included in \$214 /MWh
26 provided in response to PUB-Nalcor-46. The cost of service price in year 1 of
27 operations is based on an 8.4% return on equity coupled with the sales profile

1 for the Island to be comparable to Nalcor's alternative pricing model for
2 Muskrat falls of \$ 76 /MWh (\$2010, escalating at 2% annually).

3
4 (b) Please refer to Nalcor's response to (a) above.

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6 (c) The in-service capital cost for Muskrat Falls assuming an AFUDC rate of 8.4% is
7 \$3.6 billion.

8
9 (d) The key financial parameters used in the calculation of the alternative cost of
10 service for Muskrat Falls were 100% and an 8.4 % return on equity in order to
11 maintain comparability with Nalcor's pricing approach and model.

12
13 (e) In an escalating supply price analysis framework, leverage of 75% debt is not
14 financeable because the initial low sales volumes and associated revenues
15 would result in inadequate debt service coverage as required in capital
16 markets.¹ During the first 6 years of commercial operations there was
17 insufficient cash flow for debt servicing as the debt service coverage ratio was
18 below 1.0. For years 7 through 12, the debt service coverage ratio was below
19 the minimum threshold of 1.4 times recommended by Nalcor's financial
20 advisors.

¹ This information is available to the Board and its Consultant in Confidential Exhibit CE-64.