

**Q. Reference: Transcript January 25, 2013
Pages 75, 76 & 77, Lines 1-5.**

Does the Company have targets for participation in each of its energy conservation programs, broken down by new and existing homes?

A. Table 1 shows Newfoundland Power's forecast of the number of participants in each of the customer energy conservation programs from 2012 through 2016.

Table 1
Customer Energy Conservation Programs
(000's)

	2012F	2013F	2014F	2015F	2016F	Total
Insulation	1,153	907	831	873	917	4,682
Thermostats	1,800	2,376	1,988	2,427	2,068	10,659
ENERGY STAR Windows	2,000	1,475	864	907	952	6,198
HRVs		754	1,138	1,313	1,521	4,726
Small Technologies			36,913	40,605	44,665	122,183
Commercial Lighting	291	637	992	1,169	1,204	4,293
Business Efficiency		6	28	46	57	137
Total	5,244	6,155	42,754	47,340	51,384	152,877

Forecast participation in the insulation and EnergyStar windows programs from 2014 through 2016 includes only retrofit of existing homes.¹ Participation from this group is forecast to increase through the period. This reflects the Company's plan to increase its marketing of these programs to existing homeowners.

Newfoundland Power sets an annual target for energy savings results from the conservation program portfolio. However, the Company does not set targets for program operation based on individual program participation.

¹ This forecast reflects the impact of National Building Code changes in 2013.