Q. Reference: Transcript January 18, 2013 Page 215, Lines 13 -25

Please provide an analysis of your suggested formula to determine whether it would have given approximately the same rate of return on equity to NP since the inception of the formula in this jurisdiction.

A. In the table below, Mr. MacDonald has provided historical information starting from 2010 onwards using his proposed Automatic Adjustment Formula ("AAF") as described in his November 2012 expert report.

The primary difference between the proposed and existing AAF is that the calculated ROE is less sensitive to the changes in the risk free rate which is a result of proposed decrease of the adjustment coefficient from 0.80 to 0.50.

Return on equity				
Year	Approved	Existing Formula*	GT**	
2010	9.00%	9.00%	9.00%	Per PUB Order
2011	8.38%	8.38%	8.65%	Per GT's proposed formula
2012	8.80%	7.85%	8.38%	Per GT's proposed formula
2013	TBD	7.47%	8.06%	Per GT's proposed formula***

## **Notes**

\* Existing formula

ROE = Base ROE + (0.80 (LCBF - Base LCBF))

\*\* Grant Thornton's proposed formula:

 $ROE = Base\ ROE + (0.50\ (LCBF - Base\ LCBF)) + (0.50\ (Utility\ Bond\ Spread - Base\ Utility\ Bond\ Spread)$ 

\*\*\* Per Grant Thornton's November 2012 expert report, ROE conclusion is 8.91% and was not based on proposed formula.