Q. [Net Salvage] – Please provide all analyses performed as well as documentation and information which supports the claim on page 29 of Mr. Wiedmayer's rebuttal testimony that the Company does not expect to make wholesale replacement of services. Further, specifically identify what wholesale replacement implies on an annual basis.

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A. Wholesale replacement implies a planned program to replace a type or model of equipment to address reliability, safety or environmental issues related to plant in service. This wholesale replacement would typically take place over a number of years when associated with mass property groups like poles, services or streetlights.

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An example of a wholesale replacement of utility assets would be the replacement of 2-piece and CP8080 insulators. In the 1990s, the utility industry identified 2-piece and CP8080 insulators as having reliability and safety issues. Newfoundland Power initiated an insulator replacement program for both transmission and distribution lines to address these issues. <sup>1</sup>

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19 20 At present there are no reliability, safety or environmental issues associated with overhead services that would require Newfoundland Power to consider a planned wholesale replacement program.

In 2003, Newfoundland Power filed an update on the planned replacement of all 2-piece and CP8080 insulators as part of its 2004 capital budget application. See the 2004 Capital Budget Application, Volume III, Distribution, Appendix 2, Attachment C.