Q. [Net Salvage] – In response to CA-NP-051, the Company states that it was 2 determined in many cases that the breakdown of required contributions was not 3 reflected in the Company's accounting records and as a result salvage and 4 retirement funds were credited to the general CIAC revenue account. In addition, it is stated that the study was completed based on an estimate of what the depreciation 6 reserve in net salvage would have been if the detailed breakdown of the contributions had been reflected in accounting records. At this time, please provide the specific estimates, by account. Further, provide a detailed narrative identifying 9 how each of the values were estimated, along with all actual analyses performed, including all assumptions, considerations, and material reviewed and/or relied upon 10 in sufficient detail to permit verification of the calculations. All calculations should be provided on electronic medium in Excel readable format. 12

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The cases referenced in the response to Request for Information CA-NP-051 are A. primarily related to the transmission and poles accounts. Attachment A includes the amounts credited to CIAC for 2009, 2010 and 2011 for transmission line relocations and for distribution line upgrades primarily consisting of poles. Going forward, one third of these costs will be net with removal costs. Attachment B provides data showing the costs reimbursed to third parties based on the age at retirement for a given pole.

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For the Depreciation Study, the book depreciation reserve amounts for the transmission plant and poles accounts were not adjusted. However, this information was used in the estimation of net salvage percentages for these accounts.

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Page B-56 of the Depreciation Study shows the adjusted net salvage analysis for transmission plant accounts. As the analysis shows, the overall average is -36%, but includes data from the 1970s and 1980s when net salvage was significantly less negative than in recent years. The most recent 10 year average is -54% and the most recent five year average is -69%. Thus, the historical data suggests a net salvage estimate of -55% to -70% would be appropriate for this account. However, taking into account the impact of contributions for relocations, the net salvage percents going forward are expected to be somewhat lower than in recent history. Thus, an estimate of -35% was used in the Depreciation Study for these accounts.

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Page B-60 of the Depreciation Study shows the adjusted net salvage analysis for wood poles. As the analysis shows, the overall net salvage has averaged -33% of retirement cost, and the most recent five year average is -36%. This analysis suggests that an estimate of -35% is appropriate for this account.

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The majority of the contribution amounts for distribution plant shown in Attachment A represent the contributions from telecommunication companies for pole replacements required to upgrade telecommunication networks. Retirements related to telecommunication company requirements have represented a significant portion of pole retirements in recent years, and this trend is expected to continue in the near to mid-term as telecommunication companies in the Province upgrade their systems. Going forward, any contributions related to these replacements will be recorded to the reserve. However, as Newfoundland Power has discussed in its 2013 Capital Plan filed with the Board in its 2013 Capital Budget Application, the Company will need to replace its aging poles in the mid to long term future. Thus, the majority of retirements for poles currently in service will be the result of targeted replacements due to age and decay as opposed to contributions from telecommunications companies. For this reason, for the majority of poles in service, the data presented on page B-60 of the Depreciation Study will be representative of the net salvage experienced upon retirement.

Due to the near term impacts of the requirements of telecommunications companies, the -35% based on the historical data will be representative for most, but not all, of the assets in the poles account. Based on this information, the -35% net salvage estimate was reduced to -25% in the Depreciation Study.

Attachment A

Newfoundland Power

CIAC for Transmission Line Relocations

Year	Amount		
2009	\$178,000		
2010	\$85,000		
2011	\$125,000		

CIAC for Distribution Line Upgrades (primarily poles)

Year	Amount
2009	\$833,000
2010	\$736,000
2011	\$638,000

Attachment B

Newfoundland Power

Sacrifice Value of Poles 2011

Age	Percent Condition	Pole (\$)	Anchor (\$)
0	100.00%	1,540.00	382.00
1	96.47%	1,485.58	368.50
2	93.32%	1,437.05	274.21
3	90.32%	1,390.91	265.40
4	87.43%	1,346.39	256.91
5	84.62%	1,303.09	248.64
6	81.87%	1,260.84	240.58
7	79.19%	1,219.50	232.69
8	79.19%	1,179.01	224.97
9	73.98%	1,179.01	217.39
10	71.45%	1,100.31	209.95
11	68.97%	1,062.08	202.66
12	66.53%	1,002.08	195.49
13	64.14%	987.69	188.46
14	61.79%	951.55	181.57
15	59.49%	916.10	174.80
16	57.23%	881.34	168.17
17	55.00%	847.03	161.62
18	52.86%	814.01	155.32
19	50.74%	781.43	149.11
20	48.68%	749.61	143.03
21	46.66%	718.56	137.11
22	44.87%	690.94	131.84
23	42.78%	658.86	125.72
24	40.92%	630.23	120.26
25	39.12%	602.43	114.95
26	37.37%	575.48	109.81
27	35.68%	549.40	104.83
28	34.04%	524.15	104.83
28 29	32.45%	499.76	95.36
30	30.92%	476.21	90.87
31	29.45%	453.50	86.53
32	28.03%	433.50	82.35
33	26.65%	410.46	78.32
34	25.33%	390.05	74.43
35	24.05%	370.32	70.66
36	22.81%	351.24	67.02
37	21.61%	332.75	63.49
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39	20.44% 19.31%	314.79 297.33	60.07 56.73
40	19.31%	280.34	53.49
41	17.13%	263.83	50.34
42	16.09%	247.76	47.27
43	15.07%	232.12	44.29
44	14.08%	216.88	44.29
45	13.12%	202.00	38.54
45 46	13.12%	187.43	35.76
47	11.36%	174.90	33.37
48	10.65%	164.03	31.30
49	9.96%	153.40	29.27
50	9.28%	142.97	27.28
50	7.20%	142.71	41.40