

- 1 **Q. Please confirm that Newfoundland Power’s shareholder, Fortis Inc., in its 2011**
2 **Annual Report, cited as favourable factors contributing to electricity sales, the**
3 **following:**
4
- 5 • **Growth in the number of customers**
 - 6 • **Higher average consumption, reflecting the higher concentration of electric-versus-**
7 **oil heating in new home construction combined with strong economic growth**
8
- 9 **A. Confirmed.**