1	Q.	How do NP disconnections owing to lack of payment compare to that in other
2		Canadian Provinces?
3		
4	A.	Newfoundland Power does not have current information regarding disconnections in
5		other provinces. However, the following is a summary of 2011 key results compared to
6		the information referenced in the 2010 General Rate Application. <sup>1</sup>
7		
8		Table 1 indicates the results of a 2006 survey of other Canadian utilities with respect to
9		their credit and collection policies.
10		
11		

## Table 1Disconnections for DebtCanadian Utilities Average2

Disconnections as a Percentage of Customer Accounts	Actual Days to Disconnect <sup>3</sup>	Policy Days to Disconnect <sup>4</sup>	Customer Contacts before Disconnect <sup>5</sup>
1.86%	74.5	54	4

12 13

Table 2 provides the corresponding information for Newfoundland Power for 2011.

14 15

16

## Table 2Disconnections for DebtNewfoundland Power

Disconnections as a Percentage of Customer Accounts	Actual Days to Disconnect	Policy Days to Disconnect	Customer Contacts before Disconnect
0.67%	126	84	5

<sup>&</sup>lt;sup>1</sup> Please see response to Request for Information NP 2010 GRA, CA-NP-347.

<sup>&</sup>lt;sup>2</sup> Annual data for 2005 (excludes Newfoundland Power).

<sup>&</sup>lt;sup>3</sup> Actual average number of days between payment due date and disconnection.

<sup>&</sup>lt;sup>4</sup> Minimum number of days between payment due date and disconnection required by formal collection policy.

<sup>&</sup>lt;sup>5</sup> Number of contact attempts required by formal collection policy.