

- 1    Q.    Reference: Evidence, Appendix A, page A1, line 2
- 2            Please provide all the supporting calculations and data for the \$601,418,000 and
- 3            the \$502,238,000 amounts plus the difference for each category.
- 4
- 5
- 6    A.    Please see SIR-V-NLH-010 Attachment 1 for a breakdown of each amount.

**Newfoundland and Labrador Hydro  
Revenue Breakdown**

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| Line<br>No.                                  |                               | <b>A<br/>Existing</b>        | <b>B<br/>Proposed</b>        | <b>C<br/>Change</b> | <b>D<br/>Note</b> |
|--|-------------------------------|------------------------------|------------------------------|---------------------|-------------------|
| <b><i>Revenue From Electricity Sales</i></b> |                               |                              |                              |                     |                   |
| 1  | Newfoundland Power            | \$ 397,687,890               | \$ 475,496,974               | 19.6%               | <sup>1</sup>      |
| 2  | Industrial Customers          | \$ 29,838,308                | \$ 40,175,558                | 34.6%               | <sup>2</sup>      |
| 3  | CFB Goose Bay                 | <u>\$ 834,861</u>            | <u>\$ 834,861</u>            | 0.0%                |                   |
| 4  | Wholesale and Industrial      | <u>\$ 428,361,059</u>        | <u>\$ 516,507,393</u>        |                     |                   |
| 5  | Rural Labrador Interconnected | \$ 19,209,458                | \$ 24,027,775                | 25.1%               | <sup>3</sup>      |
| 6  | Other Rural                   | <u>\$ 54,666,950</u>         | <u>\$ 60,882,385</u>         | 11.4%               | <sup>4</sup>      |
| 7  | Rural Revenue Subtotal        | <u>\$ 54,666,950</u>         | <u>\$ 60,882,385</u>         |                     |                   |
| 8  | Total Revenue                 | <u><b>\$ 502,237,467</b></u> | <u><b>\$ 601,417,554</b></u> | 19.7%               |                   |

**Newfoundland and Labrador Hydro  
Revenue Breakdown**

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| Line No. |                            | A            | B               | C          | D                     | E               | F            | G          | H                     | I  |
|----------|----------------------------|--------------|-----------------|------------|-----------------------|-----------------|--------------|------------|-----------------------|--|
|          | <b>Note 1</b>              |              |                 |            |                       |                 |              |            |                       |  |
|          |                            |              | <b>Existing</b> |            |                       | <b>Proposed</b> |              |            |                       | <b>Base Rate<br/>Increase<br/>(Decrease)</b> |
|          |                            | <b>Units</b> | <b>Rates</b>    |            | <b>Revenues</b>       | <b>Units</b>    | <b>Rates</b> |            | <b>Revenues</b>       |  |
|          | <b>Newfoundland Power:</b> |              |                 |            |                       |                 |              |            |                       |  |
| 1        | Demand (kW):               | 14,758,320   | 4.00            | \$ /kW/mo. | \$ 59,033,280         | 14,730,984      | 9.12         | \$ /kW/mo. | \$ 134,346,574        |  |
|          | Energy (MWh):              |              |                 |            |                       |                 |              |            |                       |  |
| 2        | First Block                | 3,000,000    | 32.46           | mills/kWh  | \$ 97,380,000         | 3,360,000       | 27.86        | mills/kWh  | \$ 93,609,600         | -3.9%  |
| 3        | Second Block               | 2,740,200    | 88.05           | mills/kWh  | \$ 241,274,610        | 2,380,200       | 104.00       | mills/kWh  | \$ 247,540,800        | 2.6%   |
|          |                            |              |                 |            | <u>\$ 338,654,610</u> |                 |              |            | <u>\$ 341,150,400</u> | 0.7%   |
| 4        | Demand and Energy          |              |                 |            | \$ 397,687,890        |                 |              |            | \$ 475,496,974        | 19.6%  |

**Newfoundland and Labrador Hydro  
Revenue Breakdown**

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Line

| No. | Note 2                              | A            | B               | C                           | D | E               | F                           | G | H             |
|-----|-------------------------------------|--------------|-----------------|-----------------------------|---|-----------------|-----------------------------|---|---------------|
|     | <b>Island Industrial - Firm:</b>    |              | <b>Existing</b> |                             |   | <b>Proposed</b> |                             |   | <b>Change</b> |
|     |                                     | <b>Units</b> | <b>Rates</b>    | <b>Revenues</b>             |   | <b>Rates</b>    | <b>Revenues</b>             |   |               |
| 1   | Demand (MW):                        | 1,059,000    | 6.68 \$/kW/mo.  | \$ 7,074,120                |   | 9.13 \$/kW/mo.  | \$ 9,668,670                |   | 36.7%         |
| 2   | Energy (MWh):                       | 599,600      | 36.76 mills/kWh | \$ 22,041,296               |   | 47.82 mills/kWh | \$ 28,672,872               |   | 30.1%         |
| 3   | Specifically Assigned:              |              |                 |                             |   |                 |                             |   |               |
| 4   | Vale Newfoundland and Labrador Inc. |              |                 | \$ -                        |   |                 | \$ 533,724                  |   |               |
| 5   | Corner Brook Pulp and Paper         |              |                 | \$ 347,167                  |   |                 | \$ 944,954                  |   |               |
| 6   | North Atlantic Refining Limited     |              |                 | \$ 150,976                  |   |                 | \$ 101,748                  |   |               |
| 7   | Teck Resources Limited              |              |                 | \$ 186,169                  |   |                 | \$ 215,009                  |   |               |
| 8   | Subtotal                            |              |                 | <u>\$ 684,312</u>           |   |                 | <u>\$ 1,795,436</u>         |   | 162.4%        |
| 9   | Non-firm                            |              |                 | <u>\$ 38,580</u>            |   |                 | <u>\$ 38,580</u>            |   | 0.0%          |
| 10  | Industrial Total                    |              |                 | <u><u>\$ 29,838,308</u></u> |   |                 | <u><u>\$ 40,175,558</u></u> |   | 34.6%         |

**Note 3**

11 Rural Labrador revenues calculated using 2014 load, and using 2013 Test Year rates.

**Note 4**

12 Other Rural revenues calculated using 2014 load, using 2013 Test Year rates, and an assumed July 1 RSP rate increase of 3.49% for end consumers.