

1 Q. **2013 General Rate Application, Intercompany Transaction Costing Guidelines –**
2 **Exhibit 8**
3 Page 5, lines 20-21 - Is there a differentiation between executive and non-executive
4 employees in respect of the Bill Rate calculation for the Type 2 charge? If yes,
5 provide details of the differences.
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8 A. The methodology used to calculate the Bill Rate for Executives is the same as that
9 used for non-union employees except there are four pay categories. There are
10 three groups for Vice Presidents, which are reflective of the salary groupings and a
11 separate category for the President and CEO. The fully loaded cost component of
12 the Bill Rate is 57%, the same as for all employee groups.