

1    Q.    **Reference:    Finance Evidence**

2            For each financial performance indicator reported annually to the Board as  
3            provided in Exhibit 2, Appendix E, section 3.3, please include Hydro's target for the  
4            years 2007 to 2012. In addition, please add these values to each graph presented in  
5            section 3.3 of Appendix E. (Volume II, Exhibit 2, Appendix E, Section 3.3)

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8    A.    Please see the table below for the 2007 targets. Hydro did not set targets for 2008  
9            to 2012 for the performance indicators reported annually to the Board as provided  
10           in Exhibit 2, Appendix E, Section 3.3. As indicated in Section 4.8.1 of Hydro's  
11           evidence, Hydro is requesting the Board's approval to alter Order No. P.U.14(2004)  
12           so that functionally oriented financial Key Performance Indicators are not required  
13           to be provided on a forecast basis. Accordingly, the graphs presented in section 3.3  
14           of Appendix E have not been updated.

#### 4.0    Data Table of Key Performance Indicators

| Newfoundland and Labrador Hydro<br>Key Performance Indicators (KPI's)<br>Targets for 2007 |   |          |           |
|---|---|----------|-----------|
| KPI   | Measure Definition                          | Units    | 2007F     |
| <b><u>Financial (Regulated)</u></b>   |   |          |           |
| Controllable Unit Cost  | Controllable OM&A\$ / Energy Deliveries     | \$ / MWh | \$ 13.370 |
| Generation Controllable Costs   | Generation OM&A\$ / Installed MW            | \$ / MW  | \$ 24.610 |
|   | Generation OM&A\$ / Net Generation          | \$ / GWh | \$ 6.620  |
| Transmission Controllable Costs   | Transmission OM&A\$ / 230 kV Eqv Circuit Km | \$ / Km  | \$ 3.610  |
| Distribution Controllable Costs   | Distribution OM&A\$ / Circuit Km            | \$ / Km  | \$ 2.280  |