Page 1 of 1

Q. The response to PUB-NLH-397 says "The updated marginal capacity cost estimate 1 2 was materially lower than the average embedded demand cost for Newfoundland Power (NP) derived from the 2015 Test Year Cost of Service Study", and later "The 3 proposed demand charge gives consideration to both embedded demand costs and 4 marginal capacity costs..." Please explain how a \$5.50 per kW per month demand 5 6 charge to NP takes into consideration embedded costs when the derived cost-based 7 demand charge to NP is \$10.18 per kW as shown on the 2015 COS (Updated Exhibit 8 13). 9

10

11

12

13

14

15

A.

The material increase in the proposed demand charge from \$4 per kW per month to \$5.50 per kW per month (approximately 38%) is supported by increased embedded demand costs compared to the previous test year. The average embedded demand cost has increased approximately 50% from \$6.68 per kW in the 2007 Test Year Cost of Service Study to \$10.18 per kW in the 2015 Test Year Cost of Service Study.