

1     Q.     Further to the response to PUB-NLH-231 explain why the administrative fully loaded  
2           cost was increased from 42% to 57% in 2009 and provide the details of the  
3           calculation supporting the 57% currently used.

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6     A.     The bill rate was recalculated in late 2009 based on revised costs and billable hours  
7           as opposed to total hours as had been done previously. Please refer to PUB-NLH-  
8           324 Attachment 1 for details of the calculation currently being used.

**Bill Rate Calculation**

Salaries	\$ 51,102,466
Benefits	
Employee Future Benefits	5,404,233
Fringe Benefits	7,278,673
Group Insurance	1,900,348
Labrador Travel Benefit	138,704
Total Benefits	<u>\$ 14,721,959</u>
Total salaries and benefits	\$ 65,824,425
<b>Bill rate calculation</b>	
Salaries	\$ 51,102,466
Total hours	1,725,834.1
Average hourly rate	\$ 29.62
Salaries and Benefits	\$ 65,824,425
Billable Hours	1,413,325.0
Loaded Hourly Rate	\$ 46.57
<b>Operating Bill Rate %</b>	<b>57%</b>