

1     Q.     Further to the response to CA-NLH-7 in relation to the 2013 RSP proceeding,  
2             provide a table for the period 2007 to 2012 comparing actual revenues obtained (in  
3             total dollars and on an average \$/kWh basis) to revenues that would have been  
4             received had only the hydraulic and fuel variation provisions of the RSP been  
5             applied during the period, that is, no load variation adjustments to revenues. Show  
6             the revenue for each year for each Industrial customer and for NP and the resulting  
7             net income for Hydro each year.

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10    A.     Please see PUB-NLH-287 Attachments 1 to 4 for the 2007 to 2012 data. No data has  
11             been provided for Industrial Customers no longer on the system. There was  
12             minimal load for Vale in 2012 and the data is therefore not presented.

**Newfoundland and Labrador Hydro  
Actual Revenues (including RSP)  
2007 to 2012**

**PUB-NLH-287, Attachment 1  
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| <b>Line<br/>No</b>                        |                                       | <b>2007</b> | <b>2008</b> | <b>2009</b> | <b>2010</b> | <b>2011</b> | <b>2012</b> |
|-------------------------------------------|---------------------------------------|-------------|-------------|-------------|-------------|-------------|-------------|
| <b>Newfoundland Power - Firm</b>          |                                       |             |             |             |             |             |             |
| 1                                         | Demand Revenue (\$000)                | 51,586      | 51,586      | 53,719      | 53,743      | 54,459      | 56,406      |
| 2                                         | Energy Revenue (\$000)                | 272,628     | 269,929     | 282,640     | 274,846     | 301,435     | 304,141     |
| 3                                         | Subtotal (\$000)                      | 324,215     | 321,515     | 336,359     | 328,589     | 355,894     | 360,547     |
| 4                                         | RSP Adjustment (\$000)                | 15,600      | 21,084      | 22,052      | 6,098       | 28,670      | 64,405      |
| 5                                         | Total Including RSP (\$000)           | 339,815     | 342,599     | 358,411     | 334,687     | 384,564     | 424,952     |
| 6                                         | Energy Sales (MWh)                    | 4,990,328   | 4,959,673   | 5,104,037   | 5,015,510   | 5,317,495   | 5,348,222   |
| 7                                         | \$/kWh                                | 0.07        | 0.07        | 0.07        | 0.07        | 0.07        | 0.08        |
| <b>Corner Brook Pulp and Paper - Firm</b> |                                       |             |             |             |             |             |             |
| 8                                         | Demand Revenue (\$000)                | 4,168       | 2,565       | 2,886       | 2,084       | 1,844       | 1,844       |
| 9                                         | Energy Revenue (\$000)                | 14,082      | 10,227      | 3,478       | 3,411       | 2,007       | 3,576       |
| 10                                        | Specifically Assigned Charges (\$000) | 347         | 347         | 347         | 347         | 347         | 347         |
| 11                                        | Subtotal (\$000)                      | 18,597      | 13,139      | 6,711       | 5,842       | 4,198       | 5,767       |
| 12                                        | RSP Adjustment (\$000)                | (3,007)     | (2,184)     | (743)       | (728)       | (429)       | (764)       |
| 13                                        | Total Including RSP (\$000)           | 15,590      | 10,955      | 5,968       | 5,114       | 3,769       | 5,003       |
| 14                                        | Energy Sales (MWh)                    | 383,075     | 278,198     | 94,603      | 92,781      | 54,590      | 97,287      |
| 15                                        | \$/kWh                                | 0.04        | 0.04        | 0.06        | 0.06        | 0.07        | 0.05        |
| <b>North Atlantic Refining - Firm</b>     |                                       |             |             |             |             |             |             |
| 16                                        | Demand Revenue (\$000)                | 2,445       | 2,445       | 2,445       | 2,445       | 2,445       | 2,445       |
| 17                                        | Energy Revenue (\$000)                | 8,938       | 9,395       | 8,072       | 7,593       | 6,785       | 8,836       |
| 18                                        | Specifically Assigned Charges (\$000) | 151         | 151         | 151         | 151         | 151         | 151         |
| 19                                        | Subtotal (\$000)                      | 11,534      | 11,991      | 10,668      | 10,189      | 9,381       | 11,432      |
| 20                                        | RSP Adjustment (\$000)                | (1,909)     | (2,006)     | (1,724)     | (1,621)     | (1,449)     | (1,887)     |
| 21                                        | Total Including RSP (\$000)           | 9,625       | 9,985       | 8,944       | 8,568       | 7,932       | 9,545       |
| 22                                        | Energy Sales (MWh)                    | 243,142     | 255,575     | 219,583     | 206,548     | 184,589     | 240,365     |
| 23                                        | \$/kWh                                | 0.04        | 0.04        | 0.04        | 0.04        | 0.04        | 0.04        |
| <b>Teck Resources - Firm</b>              |                                       |             |             |             |             |             |             |
| 24                                        | Demand Revenue (\$000)                | 737         | 762         | 721         | 721         | 762         | 762         |
| 25                                        | Energy Revenue (\$000)                | 1,888       | 2,251       | 2,374       | 2,610       | 2,635       | 2,644       |
| 26                                        | Specifically Assigned Charges (\$000) | 186         | 186         | 186         | 186         | 186         | 186         |
| 27                                        | Subtotal (\$000)                      | 2,812       | 3,199       | 3,281       | 3,517       | 3,583       | 3,592       |
| 28                                        | RSP Adjustment (\$000)                | (1,027)     | (1,225)     | (1,292)     | (1,420)     | (1,434)     | (1,439)     |
| 29                                        | Total Including RSP (\$000)           | 1,784       | 1,974       | 1,989       | 2,097       | 2,149       | 2,153       |
| 30                                        | Energy Sales (MWh)                    | 51,364      | 61,229      | 64,583      | 70,989      | 71,695      | 71,934      |
| 31                                        | \$/kWh                                | 0.03        | 0.03        | 0.03        | 0.03        | 0.03        | 0.03        |

**Newfoundland and Labrador Hydro**  
**Revenues (including RSP) assuming no IC RSP rate freeze and no load variation**  
**2007 to 2012**

**PUB-NLH-287, Attachment 2**  
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| Line No                                   |                                       | 2007      | 2008      | 2009      | 2010      | 2011      | 2012      |                          |
|-------------------------------------------|---------------------------------------|-----------|-----------|-----------|-----------|-----------|-----------|--------------------------|
| <b>Newfoundland Power - Firm</b>          |                                       |           |           |           |           |           |           |                          |
| 1                                         | Revenue before RSP Adjustment (\$000) | 324,215   | 321,515   | 336,359   | 328,589   | 355,894   | 360,547   | Attachment 1, Line 3     |
| 2                                         | Jan-June RSP Rate (mills/kWh)         | 4.25      | 1.67      | 7.49      | 0.60      | 2.19      | 9.37      | Attachment 4, Line 13    |
| 3                                         | July-Dec RSP Rate (mills/kWh)         | 1.67      | 7.49      | 0.60      | 2.19      | 9.37      | 15.57     | Attachment 4, Line 13    |
| 4                                         | Jan-June RSP Adjustment (\$000)       | 11,824    | 4,660     | 20,953    | 1,684     | 6,427     | 28,170    | Line 2 x Line 7/1000     |
| 5                                         | July-Dec RSP Adjustment (\$000)       | 3,688     | 16,248    | 1,384     | 4,836     | 22,328    | 36,461    | Line 3 x Line 8/1000     |
| 6                                         | Total Including RSP (\$000)           | 339,726   | 342,423   | 358,696   | 335,109   | 384,649   | 425,179   | Line 1 + Line 4 + Line 5 |
| 7                                         | Jan-June Energy Sales (MWh)           | 2,782,170 | 2,790,447 | 2,797,457 | 2,807,241 | 2,934,562 | 3,006,446 |                          |
| 8                                         | July-Dec Energy Sales (MWh)           | 2,208,158 | 2,169,226 | 2,306,580 | 2,208,269 | 2,382,933 | 2,341,776 |                          |
| 9                                         | Total Energy Sales (MWh)              | 4,990,328 | 4,959,673 | 5,104,037 | 5,015,510 | 5,317,495 | 5,348,222 | Attachment 1, Line 6     |
| 10                                        | \$/kWh                                | 0.07      | 0.07      | 0.07      | 0.07      | 0.07      | 0.08      |                          |
| <b>Corner Brook Pulp and Paper - Firm</b> |                                       |           |           |           |           |           |           |                          |
| 11                                        | Revenue before RSP Adjustment (\$000) | 18,597    | 13,139    | 6,711     | 5,842     | 4,198     | 5,767     | Attachment 1, Line 11    |
| 12                                        | RSP Rate (mills/kWh)                  | (3.98)    | (1.71)    | 16.50     | (7.82)    | (0.72)    | 10.19     | Attachment 3, Line 9     |
| 13                                        | RSP Adjustment (\$000)                | (1,525)   | (476)     | 1,561     | (726)     | (39)      | 991       | Line 12 x Line 15/1000   |
| 14                                        | Total Including RSP (\$000)           | 17,073    | 12,663    | 8,272     | 5,116     | 4,159     | 6,758     | Line 11 + Line 13        |
| 15                                        | Energy Sales (MWh)                    | 383,075   | 278,198   | 94,603    | 92,781    | 54,590    | 97,287    | Attachment 1, Line 14    |
| 16                                        | \$/kWh                                | 0.04      | 0.05      | 0.09      | 0.06      | 0.08      | 0.07      |                          |
| <b>North Atlantic Refining - Firm</b>     |                                       |           |           |           |           |           |           |                          |
| 17                                        | Revenue before RSP Adjustment (\$000) | 11,534    | 11,991    | 10,668    | 10,189    | 9,381     | 11,432    | Attachment 1, Line 19    |
| 18                                        | RSP Rate                              | (3.98)    | (1.71)    | 16.50     | (7.82)    | (0.72)    | 10.19     | Attachment 3, Line 9     |
| 19                                        | RSP Adjustment (\$000)                | (968)     | (437)     | 3,623     | (1,615)   | (133)     | 2,449     | Line 18 x Line 21/1000   |
| 20                                        | Total Including RSP (\$000)           | 10,566    | 11,554    | 14,291    | 8,574     | 9,248     | 13,881    | Line 17 + Line 19        |
| 21                                        | Energy Sales (MWh)                    | 243,142   | 255,575   | 219,583   | 206,548   | 184,589   | 240,365   | Attachment 1, Line 22    |
| 22                                        | \$/kWh                                | 0.04      | 0.05      | 0.07      | 0.04      | 0.05      | 0.06      |                          |
| <b>Teck Resources - Firm</b>              |                                       |           |           |           |           |           |           |                          |
| 23                                        | Revenue before RSP Adjustment (\$000) | 2,812     | 3,199     | 3,281     | 3,517     | 3,583     | 3,592     | Attachment 1, Line 27    |
| 24                                        | RSP Rate                              | (3.98)    | (1.71)    | 16.50     | (7.82)    | (0.72)    | 10.19     | Attachment 3, Line 9     |
| 25                                        | RSP Adjustment (\$000)                | (204)     | (105)     | 1,066     | (555)     | (52)      | 733       | Line 24 x Line 27/1000   |
| 26                                        | Total Including RSP (\$000)           | 2,607     | 3,094     | 4,347     | 2,962     | 3,531     | 4,325     | Line 23 + Line 25        |
| 27                                        | Energy Sales (MWh)                    | 51,364    | 61,229    | 64,583    | 70,989    | 71,695    | 71,934    | Attachment 1, Line 30    |
| 28                                        | \$/kWh                                | 0.05      | 0.05      | 0.07      | 0.04      | 0.05      | 0.06      |                          |

**Newfoundland and Labrador Hydro**  
**Revenues (including RSP) assuming no IC RSP rate freeze and no load variation**  
**2007 to 2012**

**PUB-NLH-287, Attachment 3**  
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| Line<br>No |                                                               | December<br>2006 | December<br>2007 | December<br>2008 | December<br>2009 | December<br>2010 | December<br>2011 |
|------------|---------------------------------------------------------------|------------------|------------------|------------------|------------------|------------------|------------------|
|            |                                                               |                  |                  |                  |                  |                  |                  |
|            | <b>Calculation of Industrial Customer RSP Rate</b>            |                  |                  |                  |                  |                  |                  |
|            | <u>Current Plan</u>                                           |                  |                  |                  |                  |                  |                  |
| 1          | December Balance                                              | \$ (2,865,817)   | \$ (1,730,297)   | \$ 1,203,145     | \$ (6,512,773)   | \$ (3,429,500)   | \$ (1,381,499)   |
| 2          | Forecast Financing Costs to December 31                       | \$ (114,092)     | \$ (67,109)      | \$ 49,538        | \$ (240,786)     | \$ (142,718)     | \$ (55,143)      |
| 3          | Total                                                         | \$ (2,979,909)   | \$ (1,797,406)   | \$ 1,252,683     | \$ (6,753,559)   | \$ (3,572,218)   | \$ (1,436,642)   |
| 4          | 12 months to date (Jan - Dec) Industrial Customer Sales (kWh) | 749,100,463      | 605,898,557      | 690,182,871      | 384,777,985      | 370,319,827      | 310,873,875      |
| 5          | Current Plan (mills per kWh)                                  | (3.98)           | (2.97)           | 1.82             | (17.55)          | (9.65)           | (4.62)           |
|            | <u>Fuel Price Projection Rider</u>                            |                  |                  |                  |                  |                  |                  |
| 6          | Industrial Fuel Price Projection                              | \$ -             | \$ 760,412       | \$ 10,128,754    | \$ 3,743,238     | \$ 3,306,419     | \$ 4,604,199     |
| 7          | 12 months to date (Jan - Dec) Industrial Customer Sales (kWh) | 749,100,463      | 605,898,557      | 690,182,871      | 384,777,985      | 370,319,827      | 310,873,875      |
| 8          | Fuel Rider (mills per kWh)                                    | -                | 1.26             | 14.68            | 9.73             | 8.93             | 14.81            |
| 9          | Industrial RSP Adjustment Rate (mills per kWh)                | (3.98)           | (1.71)           | 16.50            | (7.82)           | (0.72)           | 10.19            |

**Newfoundland and Labrador Hydro**  
**Revenues (including RSP) assuming no IC RSP rate freeze and no load variation**  
**2007 to 2012**

**PUB-NLH-287, Attachment 4**  
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| Line No |                                                               | March 2007      | March 2008    | March 2009      | March 2010      | March 2011      | March 2012      |
|---------|---------------------------------------------------------------|-----------------|---------------|-----------------|-----------------|-----------------|-----------------|
|         | <b>Calculation of Newfoundland Power RSP Rate</b>             |                 |               |                 |                 |                 |                 |
|         | <u>Current Plan</u>                                           |                 |               |                 |                 |                 |                 |
| 1       | March 31 Balance                                              | \$ (18,154,082) | \$ 2,249,172  | \$ (28,308,789) | \$ (43,535,293) | \$ (42,261,824) | \$ (34,029,414) |
| 2       | Adjustment to remove load variation                           | \$ 199,333      | \$ 209,198    | \$ (126,579)    | \$ (75,858)     | \$ (273,440)    | \$ (159,457)    |
| 3       | Adjusted March 31 Balance                                     | \$ (18,353,415) | \$ 2,039,974  | \$ (28,182,210) | \$ (43,459,435) | \$ (41,988,384) | \$ (33,869,957) |
| 4       | Forecast Recovery to June                                     | \$ 287,430      | \$ 4,644,011  | \$ (1,547,424)  | \$ 6,789,661    | \$ 8,761,767    | \$ 8,352,590    |
| 5       | Forecast Financing Costs to December 31                       | \$ (1,091,028)  | \$ 365,573    | \$ (1,850,722)  | \$ (2,298,842)  | \$ (2,160,363)  | \$ (1,670,550)  |
| 6       | Total                                                         | \$ (19,157,012) | \$ 7,049,557  | \$ (31,580,356) | \$ (38,968,616) | \$ (35,386,980) | \$ (27,187,917) |
| 7       | 12 months to date (Jan - Dec) Industrial Customer Sales (kWh) | 4,715,725,889   | 5,037,540,915 | 5,003,195,483   | 5,053,421,331   | 5,078,312,315   | 5,444,552,052   |
| 8       | Current Plan (mills per kWh)                                  | (4.06)          | 1.40          | (6.31)          | (7.71)          | (6.97)          | (4.99)          |
| 9       | Historical Plan Balance                                       | 5.19            |               |                 |                 |                 |                 |
|         | <u>Fuel Price Projection Rider</u>                            |                 |               |                 |                 |                 |                 |
| 10      | Industrial Fuel Price Projection                              | \$ 2,549,751    | \$ 30,697,487 | \$ 34,582,731   | \$ 50,046,950   | \$ 82,968,334   | \$ 111,933,492  |
| 11      | 12 months to date (Jan - Dec) Industrial Customer Sales (kWh) | 4,715,725,889   | 5,037,540,915 | 5,003,195,483   | 5,053,421,331   | 5,078,312,315   | 5,444,552,052   |
| 12      | Fuel Rider (mills per kWh)                                    | 0.54            | 6.09          | 6.91            | 9.90            | 16.34           | 20.56           |
| 13      | NP RSP Adjustment Rate (mills per kWh)                        | 1.67            | 7.49          | 0.60            | 2.19            | 9.37            | 15.57           |