

1 Q. Further to the response to CA-NLH-7 in relation to the 2013 RSP proceeding,
2 provide a table comparing actual revenues obtained (in total dollars and on an
3 average \$/kWh basis) to revenues that would have been generated had the
4 Industrial customer rates not been frozen from January 1, 2008 to August 31, 2013,
5 applying fully the current RSP rules. Show revenues each year since 2007 for each
6 Industrial customer and include NP actual revenue on a \$/kWh basis for comparison
7 purposes.

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10 A. Please see Attachments 1 to 3 for the 2008 to August 31, 2013 data. No data has
11 been provided for Industrial Customers no longer on the system. There was
12 minimal load for Vale in 2012 and 2013 and the data is therefore not presented. As
13 suggested by the calculated Industrial Customer RSP Recovery rates, Hydro would
14 not have proposed to pay back such a significant accumulated load variation using
15 this approach.

Newfoundland and Labrador Hydro
Actual Revenues (including RSP)
2008 to August 31 2013

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Line No		2008	2009	2010	2011	2012	YTD August 2013
Newfoundland Power - Firm							
1	Demand Revenue (\$000)	51,586	53,719	53,743	54,459	56,406	39,047
2	Energy Revenue (\$000)	269,929	282,640	274,846	301,435	304,141	214,041
3	Subtotal (\$000)	321,515	336,359	328,589	355,894	360,547	253,088
4	RSP Adjustment (\$000)	21,084	22,052	6,098	28,670	64,405	51,417
5	Total Including RSP (\$000)	342,599	358,411	334,687	384,564	424,952	304,505
6	Energy Sales (MWh)	4,959,673	5,104,037	5,015,510	5,317,495	5,348,222	3,639,600
7	\$/kWh	0.07	0.07	0.07	0.07	0.08	0.08
Corner Brook Pulp and Paper - Firm							
8	Demand Revenue (\$000)	2,565	2,886	2,084	1,844	1,844	1,069
9	Energy Revenue (\$000)	10,227	3,478	3,411	2,007	3,576	1,358
10	Specifically Assigned Charges (\$000)	347	347	347	347	347	231
11	Subtotal (\$000)	13,139	6,711	5,842	4,198	5,767	2,658
12	RSP Adjustment (\$000)	(2,184)	(743)	(728)	(429)	(764)	(290)
13	Total Including RSP (\$000)	10,955	5,968	5,114	3,769	5,003	2,368
14	Energy Sales (MWh)	278,198	94,603	92,781	54,590	97,287	33,964
15	\$/kWh	0.04	0.06	0.06	0.07	0.05	0.07
North Atlantic Refining - Firm							
16	Demand Revenue (\$000)	2,445	2,445	2,445	2,445	2,445	1,630
17	Energy Revenue (\$000)	9,395	8,072	7,593	6,785	8,836	5,340
18	Specifically Assigned Charges (\$000)	151	151	151	151	151	101
19	Subtotal (\$000)	11,991	10,668	10,189	9,381	11,432	7,071
20	RSP Adjustment (\$000)	(2,006)	(1,724)	(1,621)	(1,449)	(1,887)	(1,410)
21	Total Including RSP (\$000)	9,985	8,944	8,568	7,932	9,545	5,661
22	Energy Sales (MWh)	255,575	219,583	206,548	184,589	240,365	124,930
23	\$/kWh	0.04	0.04	0.04	0.04	0.04	0.05
Teck Resources - Firm							
24	Demand Revenue (\$000)	762	721	721	762	762	508
25	Energy Revenue (\$000)	2,251	2,374	2,610	2,635	2,644	1,734
26	Specifically Assigned Charges (\$000)	186	186	186	186	186	124
27	Subtotal (\$000)	3,199	3,281	3,517	3,583	3,592	2,366
28	RSP Adjustment (\$000)	(1,225)	(1,292)	(1,420)	(1,434)	(1,439)	(943)
29	Total Including RSP (\$000)	1,974	1,989	2,097	2,149	2,153	1,423
30	Energy Sales (MWh)	61,229	64,583	70,989	71,695	71,934	41,500
31	\$/kWh	0.03	0.03	0.03	0.03	0.03	0.03

Newfoundland and Labrador Hydro
Revenues (including RSP) assuming no IC RSP rate freeze and using current RSP assumptions
2008 to August 31 2013

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Line No		2008	2009	2010	2011	2012	YTD August 2013	
Corner Brook Pulp and Paper - Firm								
1	Revenue before RSP Adjustment (\$000)	13,139	6,711	5,842	4,198	5,767	2,658	Attachment 1, Line 11
2	RSP Rate (mills/kWh)	(13.88)	1.91	(92.10)	(81.82)	(72.64)	(27.69)	Attachment 3, Line 9
3	RSP Adjustment (\$000)	(3,861)	181	(8,545)	(4,467)	(7,067)	(940)	Line 2 x Line 5/1000
4	Total Including RSP (\$000)	9,278	6,892	(2,703)	(269)	(1,300)	1,718	Line 1 + Line 3
5	Energy Sales (MWh)	278,198	94,603	92,781	54,590	97,287	33,964	Attachment 1, Line 14
6	\$/kWh	0.03	0.07	(0.03)	(0.00)	(0.01)	0.05	
North Atlantic Refining - Firm								
7	Revenue before RSP Adjustment (\$000)	11,991	10,668	10,189	9,381	11,432	7,071	Attachment 1, Line 19
8	RSP Rate	(13.88)	1.91	(92.10)	(81.82)	(72.64)	(27.69)	Attachment 3, Line 9
9	RSP Adjustment (\$000)	(3,547)	419	(19,023)	(15,103)	(17,460)	(3,459)	Line 8 x Line 11/1000
10	Total Including RSP (\$000)	8,444	11,087	(8,834)	(5,722)	(6,028)	3,612	Line 7 + Line 9
11	Energy Sales (MWh)	255,575	219,583	206,548	184,589	240,365	124,930	Attachment 1, Line 22
12	\$/kWh	0.03	0.05	(0.04)	(0.03)	(0.03)	0.03	
Teck Resources - Firm								
13	Revenue before RSP Adjustment (\$000)	3,199	3,281	3,517	3,583	3,592	2,366	Attachment 1, Line 27
14	RSP Rate	(13.88)	1.91	(92.10)	(81.82)	(72.64)	(27.69)	Attachment 3, Line 9
15	RSP Adjustment (\$000)	(850)	123	(6,538)	(5,866)	(5,225)	(1,149)	Line 14 x Line 17/1000
16	Total Including RSP (\$000)	2,349	3,404	(3,021)	(2,283)	(1,633)	1,217	Line 13 + Line 15
17	Energy Sales (MWh)	61,229	64,583	70,989	71,695	71,934	41,500	Attachment 1, Line 30
18	\$/kWh	0.04	0.05	(0.04)	(0.03)	(0.02)	0.03	

Newfoundland and Labrador Hydro
Revenues (including RSP) assuming no IC RSP rate freeze and using current RSP assumptions
2008 to August 31 2013

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Line No		December 2007	December 2008	December 2009	December 2010	December 2011	December 2012
	Calculation of Industrial Customer RSP Rate						
	Current Plan						
1	December Balance	\$ (8,828,969)	\$ (8,464,900)	\$ (37,784,720)	\$ (32,263,916)	\$ (26,143,756)	\$ (17,823,345)
2	Forecast Financing Costs to December 31	\$ (342,742)	\$ (347,725)	\$ (1,396,792)	\$ (1,343,072)	\$ (1,043,328)	\$ (690,902)
3	Total	\$ (9,171,711)	\$ (8,812,625)	\$ (39,181,512)	\$ (33,606,988)	\$ (27,187,084)	\$ (18,514,247)
4	12 months to date (Jan - Dec) Industrial Customer Sales (kWh)	605,898,557	690,182,871	384,777,985	370,319,827	310,873,875	409,614,546
5	Current Plan (mills per kWh)	(15.14)	(12.77)	(101.83)	(90.75)	(87.45)	(45.20)
	Fuel Price Projection Rider						
6	Industrial Fuel Price Projection	\$ 760,412	\$ 10,128,754	\$ 3,743,238	\$ 3,306,419	\$ 4,604,199	\$ 7,170,772
7	12 months to date (Jan - Dec) Industrial Customer Sales (kWh)	605,898,557	690,182,871	384,777,985	370,319,827	310,873,875	409,614,546
8	Fuel Rider (mills per kWh)	1.26	14.68	9.73	8.93	14.81	17.51
9	Industrial RSP Adjustment Rate (mills per kWh)	(13.88)	1.91	(92.10)	(81.82)	(72.64)	(27.69)