

1     **Q.**     In Mr. Bowman's review of the "Industrial Customer (IC) Rate Design", Section 5  
2     of his report, he recommends a rate design similar to the one shown on Table 1, page 10 of  
3     Exhibit 12 of Hydro's Application. Would Mr. Bowman agree that energy rates to  
4     Industrial Customers based on a two block structure with the second block reflecting  
5     marginal cost would convey an appropriate price signal? Please explain the response in  
6     detail.

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8     A.     Mr. Doug Bowman agrees that an IC rate design with a two-block energy charge with the  
9     second block reflecting the marginal cost of energy would convey an appropriate price signal.  
10    This is of particular importance to the efficiency objective of rate design, but is also important in  
11    that it results in better cost tracking; i.e., if load varies from forecast, changes in costs and  
12    revenues will be more closely aligned. Mr. Doug Bowman continues to be supportive of the NP  
13    rate design which includes a two-block energy charge with the second block reflecting the  
14    marginal cost of energy and recommends a similar design for the ICs.

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16    As noted, Mr. Doug Bowman favours a rate design with a second block energy charge reflecting  
17    the marginal cost of energy, but points out that this rate design objective must: 1) be balanced  
18    with other rate design objectives, and 2) recognize that marginal energy costs vary, both on a  
19    moment to moment basis (i.e., as loading on Holyrood changes, so does its conversion efficiency,  
20    or heat rate), and when significant changes take place on the system. The commissioning of  
21    Muskrat Falls will result in changes to system marginal costs, although its commissioning in 2017  
22    falls outside the time that the rates determined in the 2013 GRA are expected to be in place. For  
23    this reason, Mr. Doug Bowman favours a second block energy charge that is weighted to the  
24    period prior to Muskrat Falls commissioning, but recognizes that the marginal cost of energy is  
25    likely to decrease following its commissioning. Marginal energy costs are forecast to average  
26    about 16 cents/kWh over the 2014 to 2017 timeframe, and about 6.2 cents/kWh during the 2018  
27    to 2021 timeframe (CA-NLH-33). On this basis, Mr. Bowman believes that a second block  
28    energy charge of the order of 12 cents/kWh provides a reasonable balance of the rate design  
29    objectives under the current situation in the Province and would be a considerable improvement  
30    over the current IC rate design with a single block energy charge of 3.676 cents/kWh (CA-NLH-  
31    6, page 2 of 4).