

1 Q. Further to response to Request for Information NP-NLH-027 (Revision 1, Nov 19-
2 13), Attachment 1:
3 Please provide a detailed explanation of the \$847,000 decrease in Miscellaneous
4 expenses (line 15) in the 2013 Forecast.

5
6
7 A. The decrease in CDM program costs (\$800,000) contributed to the majority of the
8 overall decrease in miscellaneous expenses. This program provides rebates and
9 incentives to customers if they choose to participate. These can decrease if
10 customers do not participate or if the incentives are not used. The industrial
11 program by nature is difficult to forecast. Variances from forecast in the number of
12 customers who participate in these programs can cause large variances in the
13 amount forecasted, as the incentives for these customers can be large.