| 1 | Q. | Reference: Finance |
|---|----|---|
| 2 | | Hydro is proposing the Board approve rates to become effective in 2014 based |
| 3 | | upon a 2013 test year. |
| 4 | | For each item on Finance Schedule III, provide in tabular form a comparison of the |
| 5 | | most current 2013 forecast to 2013 test year (i.e., referred to as Proposed 2013 in |
| 6 | | Schedule III) identifying all adjustments to the test year. |
| 7 | | |
| 8 | | |
| 9 | A. | Please refer to NP-NLH-027 Attachment 1, pages 1 through 3. |

Newfoundland and Labrador Hydro Financial Results and Forecasts evenue Requirement Analysis - 2013 Forecast vs. GRA Pro

Revenue Requirement Analysis - 2013 Forecast vs. GRA Proposed Budget (\$000s)

| | | Revised Forecast 2013 | GRA Proposed 2013 | Forecast to Proposed | Reference |
|-----------------------------|--|-----------------------------|----------------------|-------------------------|-----------|
| 1 | Revenue requirement | | | | |
| 2 | Energy sales | 473,774 | 565,737 | (91,963) | 1 |
| 3 | Other revenue | 2,366 | 2,350 | 16 | |
| 4 | Total revenue requirement | 476,140 | 568,087 | (91,947) | |
| 5 | | | | | |
| 6 | Expenses | | | | |
| 7 | Operating expenses | | | | |
| 8 | Salaries and fringe benefits | 76,159 | 77,241 | (1,082) | 2 |
| 9 | System equipment maintenance | 21,742 | 21,495 | 247 | |
| 10 | Office supplies and expenses | 2,604 | 2,571 | 33 | |
| 11 | Professional services | 7,082 | 7,022 | 60 | |
| 12 | Insurance | 2,490 | 2,211 | 279 | 3 |
| 13 | Equipment rentals | 1,795 | 1,731 | 64 | |
| 14 | Travel | 3,485 | 3,156 | 329 | 4 |
| 15 | Miscellaneous expenses | 5,533 | 6,380 | (847) | 5 |
| 16 | Building rental and maintenance | 1,167 | 1,070 | 97 | |
| 17 | Transportation | 2,222 | 2,273 | (51) | |
| 18 | Cost recoveries | (8,955) | (9,222) | 267 | 6 |
| 19 | Allocated to non-regulated customer | (2,215) | (2,108) | (107) | |
| 20 | Net operating expenses | 113,109 | 113,820 | (711) | |
| 21 | Fuels | | | | |
| 22 | No. 6 fuel | 174,457 | 200,315 | (25,858) | 7 |
| 23 | Rate stabilization plan deferral | (46,108) | (84) | (46,024) | 7 |
| 24 | Diesel and other | 20,108 | 19,159 | 949 | 7 |
| 25 | Total fuels | 148,457 | 219,390 | (70,933) | |
| 26 | Power purchases | 60,301 | 58,674 | 1,627 | 8 |
| 27 | Amortization | 51,033 | 51,656 | (623) | 9 |
| 28 | Accretion of asset retirement obligation | 840 | 843 | (3) | |
| 29 | Loss on disposal | 4,386 | 1,304 | 3,082 | 10 |
| 30 | Expenses before cost of service exclusions | 378,126 | 445,687 | (67,561) | |
| 31 | less: cost of service exclusions | (115) | (48) | (67) | |
| 32 | | 378,011 | 445,639 | (67,398) | |
| 33 | | | | | |
| 34 Return on rate base | | 98,129 | 122,448 | (24,549) | |
| Average rate base | | 1,563,267 | 1,564,085 | (818) | |
| Rate of return on rate base | | 6.28% | 7.83% | -1.57% | |

Newfoundland and Labrador Hydro Financial Results and Forecasts Revenue Requirement Analysis - 2013 Forecast vs. GRA Proposed Budget (\$000s)

| | Revised | | |
|--|-----------|-----------|-------|
| | Forecast | Proposed | |
| | 2013 | 2013 | |
| | | | |
| 1 Capital assets | 1,627,700 | 1,633,080 | |
| 2 less: asset retirement obligation costs | (17,320) | (17,320) | |
| 3 less: contributions in aid of construction | (21,279) | (22,269) | |
| 4 less: accumulated depreciation | (138,889) | (140,043) | |
| 5 Capital assets - current year | 1,450,212 | 1,453,448 | |
| 6 Capital assets - previous year | 1,387,986 | 1,387,986 | |
| 7 Unadjusted Capital assets - average | 1,419,099 | 1,420,717 | |
| 8 less: Average net assets not in use | (2,205) | (3,005) | |
| 9 Capital assets - average | 1,416,894 | 1,417,712 | |
| 10 | | | |
| 11 Cash working capital allowance | 5,336 | 5,336 | Note: |
| 12 Fuel | 50,885 | 50,885 | Note: |
| 13 Materials and supplies | 24,701 | 24,701 | Note: |
| 14 Deferred charges | 65,451 | 65,451 | Note: |
| 15 | | | |
| 16 Average rate base | 1,563,267 | 1,564,085 | |

Note 1: Due to materiality of the balances in the calculation it was assumed that the 2013 revised balance was consistent with the 2013 proposed

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Newfoundland and Labrador Hydro Significant Adjustments To The Test Year (\$000s)

| Defenses | A | F | GRA | Forecast to | | |
|---|--|--|---------------|-------------|--|--|
| Reference | Account | Forecast 2013 | Proposed 2013 | Proposed | | |
| | | 2013 | 2013 | | | |
| 1 | Energy sales | 473,774 | 565,737 | (91,963) | | |
| The variance in energy sales is primarily because the 2013 forecast has twelve months of excompared to the GRA 2013 proposed new rates for 12 months. | | | | | | |
| 2 | Salaries and fringe benefits | 76,159 | 77,241 | (1,082) | | |
| | The main contributor to the variance is a decrea | se in forecast 2013 | EFB loss . | | | |
| 3 | Insurance | 2,490 | 2,211 | 279 | | |
| | Increased costs for first 6 months of new premiu | e July 1, 2013 to June | 2 30, 2014. | | | |
| 4 | Travel | 3,485 | 3,156 | 329 | | |
| | Primarily due to forecast relocation expenses as | tives. | | | | |
| 5 | Miscellaneous expenses | 5,533 | 6,380 | (847) | | |
| | Primarily due to delays in customer participation | Primarily due to delays in customer participation in the Energy Demand Management Program. | | | | |
| 6 | Cost recoveries | (8,955) | (9,222) | 267 | | |
| | Decrease in Energy Demand Management Progreecoveries. | nergy Demand Management Program deferrals partially offset by increase in externa | | | | |
| 7 | Fuels | | | | | |
| | No. 6 fuel | 174,457 | 200,315 | (25,858) | | |
| | Rate stabilization plan deferral | (46,108) | (84) | (46,024) | | |
| | Diesel and other | 20,108 | 19,159 | 949 | | |
| | Total fuels | 148,457 | 219,390 | (70,933) | | |
| No. 6 and diesel fuel variance is due to volume and price changes. Forecast 2013 Rate stabil deferral variance is due to changes in hydraulic production, load and price compared to the There is no COS variance in GRA proposed 2013. | | | | | | |
| 8 | Power purchases | 60,301 | 58,674 | 1,627 | | |
| | Primarily due to increased wind energy production and higher supplier costs. | | | | | |
| 9 | Depreciation | 51,033 | 51,656 | (623) | | |
| | The in service date of capital projects was delayed resulting in reduced depreciation expense. | | | | | |
| 10 | Loss on disposal | 4,386 | 1,304 | 3,082 | | |
| | Higher loss on disposal of assets and addition of | removal costs. | | | | |