

1 Q. On Page 5 of the Guarantee Fee Analysis dated October 2013, Scotiabank points to
2 additional factors that complicate the valuation of guarantee fees. Specifically,
3 Scotiabank states that:

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5 *“...there are two additional features of a Guarantee that are very difficult*
6 *to value, namely: that during periods of stress in the credit markets, a*
7 *guarantee from a government entity provides for unrestricted market*
8 *access and that a guarantee allows for more flexibility as to maturity”*
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10 Does Grant Thornton agree with this statement? If not, why? If so, is Grant
11 Thornton of the opinion that these features would add value beyond what is
12 indicated by the difference between long-term yields on bonds issued by the
13 Province and the sample of Canadian utilities referred to by Scotiabank
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16 A. Grant Thornton agrees that during periods of stress in the credit markets a guarantee from
17 a government entity provides for greater, not unrestricted, market access and that a
18 guarantee allows for more flexibility as to maturity. We also agree these features are
19 difficult to value.
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21 However, it is our opinion that the *yield approach*, described in our Amended GRA
22 Financial Consultants Report, June 12, 2015, pages 19 and 20, can reliably value the
23 guarantee without the need for an explicit quantification of the value of these specific
24 features. In the decisions handed down by Justice Hogan in *General Electric Capital*
25 *Canada Inc. v. The Queen*, 2009 TCC 563 (Tax Court of Canada) and Justices Noël,
26 Pelletier, and Mainville in *The Queen v. General Capital Canada Inc.* (2010) F.C.A. 344
27 (Federal Court of Appeal), no reference was made of these features in the determination
28 of the value of the guarantee.