

- 1 **Q.** Please restate the supporting variance on Page 8 of 110 of the “Board of
2 Commissioners of Public Utilities Financial Consultant Report”, based on the
3 revised information as requested in question NLH-PUB-001.
4
- 5 **A.** The supporting variance discussed on Page 8 of 110 of the “Board of
6 Commissioners of Public Utilities Financial Consultant Report” (“the Report”)
7 would not change, based on the \$483.3 million forecast revenue from existing rates
8 which is referred to in the Report and in our response to NLH-PUB-001. We have
9 provided in NLH-PUB-002 Attachment 1 a table that shows the variance between
10 Actuals 2012 and the 2013 Forecast using existing rates to show additional detail.

NLH-PUB-002, Attachment 1
Page 1 of 1, NLH 2013 GRA

Revenue by customer

(000)'s	Actuals 2012	Forecast - Existing rates 2013 ¹	Variance 2013 Forecast - Existing rates - 2012 A
Industrial			
North Atlantic	\$ 11,432		
Abitibi - GF	-		
Abitibi - Stephenville	-		
Corner Brook	5,767		
Teck Resources	3,593		
Vale	5		
Praxair			
	<u>20,797</u>	<u>\$ 21,278</u> ²	<u>\$ 481</u>
Canadian Forces Base	<u>1,554</u>	<u>877</u>	<u>(677)</u>
Utility	<u>360,961</u>	<u>381,524</u>	<u>20,563</u>
Rural			
Island Diesel	1,424		(1,424)
Labrador Diesel	6,368		(6,368)
	<u>7,792</u>	<u>8,769</u> ³	<u>977</u>
Happy Valley/Wabush	15,884	18,102	2,218
Southern Labrador	2,246	2,820	574
Island Interconnected	43,944	49,982	6,038
Total Rural	<u>69,866</u>	<u>79,673</u>	<u>9,807</u>
Total revenue from rates	453,178	483,352	30,174
Add: Other revenue	<u>2,116</u>	<u>2,350</u>	<u>234</u>
Revenue requirement per Finance Schedule I	<u>\$455,294</u>	<u>\$ 485,702</u>	<u>\$ 30,408</u>
Percentage change yr over yr		6.68%	

Note 1: Figures taken from Table 4.4, page 4.16 of the pre-filed Evidence, excluding RSP.

This represents forecast sales at existing rates.

Note 2: The breakdown of revenues from Industrial Customers was not provided for existing rates 2013.

Note 3: The breakdown of Rural Isolated Systems was not provided for existing rates 2013.