Q. Please restate Table 1 on page 8 of 110 of the "Board of Commissioners of Public Utilities Financial Consultants Report" to include forecast of 2013 revenue ($477.1 million) using existing rates (Finance, Section 3, Schedule 11, Page 1 of 1).

A. Please see NLH-PUB-001 Attachment 1, which shows Table 1 restated to include forecast of 2013 revenue using existing rates. The attachment uses information from Rates and Regulations, Section 4, Table 4.4, page 4.16, excluding any amounts related to RSP. The 2013 revenue is shown as $483.3 million rather than $477.1 million as is shown in Finance, Section 3, Schedule II, Page 1 of 1. The amount of $483.3 million is the amount referred to in our Report (page 8, line 10). We do not have a breakdown by customer of the amount referred to in Schedule II.

Revenue by customer

(000)'s	Actuals 2007	Actuals 2008	Actuals 2009	Actuals 2010	Actuals 2011	Actuals 2012	Forecast - Existing rates 2013 [1]	Forecast 2013	Actuals 2013	Variance '13F-'12	Variance '13A-'13F
Industrial											
North Atlantic	$ 11,560	$ 12,044	$ 10,669	$ 10,189	$ 9,381	$ 11,432		$ 13,863	$ 10,517	$ 2,431	$ (3,346)
Abitibi - GF	4,937	5,151	3,352	-	-	-		-	-	-	-
Abitibi - Stephenville	285	-	-	-	-	-		-	-	-	-
Corner Brook	19,857	13,762	6,940	5,842	4,198	5,767		6,967	3,987	1,200	(2,980)
Teck Resources	2,812	3,198	3,282	3,530	3,585	3,593		4,689	3,600	1,096	(1,089)
Vale						5		2,863	414	2,858	(2,449)
Praxair								570	7	570	(563)
	39,451	34,155	24,243	19,561	17,164	20,797	$ 21,278 [2]	28,952	18,525	8,155	(10,427)
Canadian Forces Base	3,951	5,719	1,350	4,025	4,038	1,554	877	877	333	(677)	(544)
Utility	324,229	321,518	336,626	328,492	355,895	360,961	381,524	453,010	385,837	92,049	(67,173)
Rural											
Island Diesel	1,498	1,484	1,538	1,375	1,406	1,424		1,606		182	
Labrador Diesel	5,737	5,979	6,157	6,177	6,441	6,368		7,857		1,489	
	7,235	7,463	7,695	7,552	7,847	7,792	8,769 [3]	9,463		1,671	-
Happy Valley/Wabush	14,245	14,186	14,522	13,479	14,853	15,884	18,102	22,330		6,446	
Southern Labrador	1,776	1,885	2,029	2,073	2,258	2,246	2,820	2,729		483	
Island Interconnected	38,907	40,268	39,064	39,592	41,741	43,944	49,982	48,376		4,432	
Total Rural	62,163	63,802	63,310	62,696	66,699	69,866	79,673	82,898	68,090 [4]	13,032	(14,808)
Total revenue from rates	429,794	425,194	425,529	414,774	443,796	453,178	483,352	565,737	472,785 [5]	112,559	(92,952)
Add: Other revenue	1,983	2,197	2,218	2,287	2,317	2,116	2,350	2,350	2,343	234	(7)
Revenue requirement per Finance Schedule 1	$ 431,777	$ 427,391	$ 427,747	$ 417,061	$ 446,113	$ 455,294	$ 485,702	$ 568,087	$ 475,128	$ 112,793	$ (92,959)
Percentage change yr over yr		-1.02%	0.08%	-2.50%	6.97%	2.06%	6.68%	24.77%	4.36%		

Note 1: Figures taken from Table 4.4, page 4.16 of the pre-filed Evidence, excluding RSP. This represents forecast sales at existing rates.
Note 2: The breakdown of revenues from Industrial Customers was not provided for existing rates 2013.
Note 3: The breakdown of Rural Isolated Systems was not provided for existing rates 2013.
Note 4: The breakdown of revenues from Rural customers was not provided for actual 2013.
Note 5: The variance between 2013 actuals and 2013 test year is made up of two components - the difference in GWh sold, and the difference arising from the fact that the rates proposed in the forecast were not incorporated in the 2013 actuals. The increase in actual GWh sold was 236 GWh compared to 2012 actual, but 120 GWh less than forecast.