

1    Q.    **Re: IN-NLH-239**

2           Savings of 22,258 MWh are reported in 2014 under Industrial Customer Energy  
3           Savings. This figure dwarfs all other savings reported in the table.

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5           Please describe in detail the 2014 savings of 22,258 MWh in Industrial Customer  
6           Energy Savings. Was this a single project? With what customer? Please indicate  
7           Hydro's expectations with respect to the persistence of these savings in future  
8           years, and the likelihood of reproducing these results with other customers.

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11    A.    Please refer to Hydro's response to IN-NLH-241 (Revision 1, Apr 24-15) Attachment  
12           1, which states that the 22,258 MWh energy savings was the result of three projects  
13           that were completed by Corner Brook Pulp and Paper in 2014. Also, refer to  
14           Hydro's response to IN-NLH-294, which illustrates the persistence of the energy  
15           savings for each of Hydro's programs. Finally, refer to Hydro's response to IN-NLH-  
16           239, which explains that the variability of energy savings is directly influenced by  
17           customer participation, and that Hydro is not expecting similar savings in 2015, but  
18           continues to work with its customers to seek energy savings opportunities.