

1 Q. Re: Pre-filed Testimony on Dr. J.W. Wilson (June 1, 2015), page 20: Dr. J.W.
2 Wilson asserts that "industrial CDM has been negligible". How does this statement
3 correlate with the evidence provided in Hydro's response to IN-NLH-294 that new
4 IC CDM of about 22 GW.h comes on line in 2014, in addition to over 3 GW.h to
5 date, which makes up the majority of Hydro's CDM activities (about 76% of the
6 total of Hydro's CDM Energy Savings for 2014 are forecasted to be from industrial
7 customers, increasing to 80% in 2015 Test Year and between 74% and 83% for
8 2016-2019 years)?

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11 A. As discussed at page 35 of our Report, until 2014 most of Hydro's CDM savings were
12 achieved largely through programs offered to rural customers. As Hydro noted in its
13 amended GRA Application, "The CDM savings funded by Hydro to date have been only
14 through the programs offered to its Rural Customers. A custom IC program has also been
15 operating. [However] The IC program has resulted in minimal energy savings to date."
16 See *Exhibit 9, Section 4.1 Background at page 19*.

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18 However, we also noted in our Report that Amended GRA Table 2.2 shows reported
19 CDM energy savings in 2012 of 3,172 MWh for one industrial program and estimated
20 industrial customer energy savings of 15,000 MWh in 2014. This 15,000 MWh amount
21 was later changed to 22,258 MWh in IN-NLH-239. See *Amended GRA Application,*
22 *Section 2.2.3 Conservation and Demand Management at page 2.9.*