

1 Q. Further to CA-NLH-110, please explain why under the head of miscellaneous costs,
2 the sub-heading of Energy Management increased from \$153,784 in 2012 to
3 \$1,239,986 in 2013?
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6 A. The Energy Management sub-heading captures all costs associated with customer
7 incentives and rebates for CDM programs. The forecast of these costs is an
8 estimation of participation in a particular CDM program. The largest component of
9 the increase in the 2013 forecast is \$745,417 for the Industrial Energy Efficiency
10 Program as the projects completed by Industrial Customers are of considerable
11 scope and have large incentive payments. An increase of \$238,287 in the Isolated
12 System Community Energy Efficiency Program reflects the growth of the program
13 since its launch in the summer of 2012.