| 1 | Q. | Evidence of Kathleen McShane – Appendix "B", "Selection of U.S. Low Risk Utility |
|---|----|--|
| 2 | | Sample.": Which of Ms. McShane's companies would be considered by Ms. |
| 3 | | McShane to be small, mid-cap and large-cap? |
| 1 | | |

5 6 A. Morningstar's *SBBI Valuation Edition 2012* establishes the ranges for low-cap, mid-cap and large-cap companies based on 2011 valuations as follows:

7 8

| Market Ca | |
|-----------|-------------|
| | Range |
| | \$Million |
| Large-Cap | >\$6896 |
| Mid-Cap | \$1621-6896 |
| Low-Cap | \$423-1620 |

9 10 11

Based on the above ranges, the table below categorizes the 13 companies in the sample based on their December 2011 market capitalization and the Ibbotson market cap ranges:

13 14

12

| | End 2011 Market Value | |
|----------------------------|--------------------------|-----------------|
| Company Name | <u>(\$M)</u> | Category |
| AGL Resources Inc. | 4,944 | Mid-Cap |
| Allete Inc. | 1,574 | Low-Cap |
| Alliant Energy Corp. | 4,897 | Mid-Cap |
| Atmos Energy Corp. | 2,930 | Mid-Cap |
| Consolidated Edison Inc. | 18,168 | Large-Cap |
| Integrys Energy Group Inc. | 4,221 | Mid-Cap |
| Northwest Natural Gas Co. | 1,282 | Low-Cap |
| Piedmont Natural Gas Co. | 2,364 | Mid-Cap |
| Southern Co. | 40,047 | Large-Cap |
| Vectren Corp. | 2,476 | Mid-Cap |
| WGL Holdings Inc. | 2,007 | Mid-Cap |
| Wisconsin Energy Corp. | 8,058 | Large-Cap |
| Xcel Energy Inc. | 13,447 | Large-Cap |

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Value Line considers firms with a market capitalization of between \$1 and \$4.9 billion as
mid-cap stocks and firms with a market capitalization of \$5 billion and above as large
cap. Value Line categorizes Consolidated Edison, Southern Co., Wisconsin Energy and
Xcel Energy as large cap stocks and the remainder as mid-cap stocks.