Q. Reference Evidence of Newfoundland power, pages 1-2: Please provide the 2011 ROE and borrowing cost on the same basis as the DBRS data.

3 4 5

1

2

A. DBRS reports the book rate of return on average common equity¹ rather than the regulated return on average common equity.² The book rate of return for 2011 was 8.59%.

6 7

Newfoundland Powers cost of debt for 2011 was 7.66%. This was computed on the same basis as the DBRS data.

_

The book rate of return on common equity is the rate of return on common equity including non-regulated expenses.

The 2011 regulated rate of return on average common equity, as reported in Return 27 of the 2011 Annual Report to the Board, was 9.0%.

Source: Return 25 of the 2011 Annual Report to the Board.