

1 **Q. Please show how the difference in the Incremental Revenues line in Exhibit 10 and**
2 **PUB-NP-81, Attachment A, was derived providing all assumptions and calculations**
3 **for all years shown with the exception of 2012.**
4

5 A. Attachment A to this Response to Request for Information CA-NP-1 shows the
6 differences in Incremental Revenues as contained in (i) Exhibit 10 and (ii) the Response
7 to Request for Information PUB-NP-81, Attachment A. Except as described below in
8 this Response to Request for Information CA-NP-1, there are no differences in the
9 assumptions or calculations used in the analyses in Exhibit 10 and the Response to
10 Request for Information PUB-NP-81.¹
11

12 The increase in Incremental Revenues for 2011 shown in Attachment A is solely
13 associated with an increase in the Payment Date adjustment payable pursuant to Clause
14 10.3(a) of the Joint Use Support Structures Purchase Agreement (Exhibit 5). The
15 February 4, 2011 Application (and the Response to Request for Information PUB-NP-81)
16 assumes a Payment Date in May 2011. The August 26, 2011 Application (and Exhibit
17 10) assumes a Payment Date in September 2011.
18

19 The increases in Incremental Revenues for 2013 through 2020 shown in Attachment A
20 are solely associated with the benefits of the revised terms for installation and removal of
21 Joint Use Support Structures agreed by Newfoundland Power and Bell Aliant subsequent
22 to Order No. P.U. 17 (2011).² The revised terms for installation and removal of Joint Use
23 Support Structures agreed by Newfoundland Power and Bell Aliant subsequent to Order
24 No. P.U. 17 (2011) did not alter the terms for installation and removal of Joint Use
25 Support Structures previously agreed for 2011 and 2012.

¹ The material assumptions are set out in Exhibit 10 and the Response to Request for Information PUB-NP-81, Attachment A. Additional information on the impact of variation in assumptions can be found in Exhibit 11.

² The calculation of pricing for 2013 through 2020 can be found in Schedule 2 to the Restated Joint Use Services Agreement (Attachment A to the Response to Request for Information PUB-NP-4 filed on September 7, 2011).

**Change in Incremental Revenues
from Exhibit 10 and PUB-NP-81
2011-2020**

Change in Incremental Revenue from Exhibit 10 and PUB-NP-81
2011-2020
(\$)

	<u>2011</u>	<u>2012</u>	<u>2013</u>	<u>2014</u>	<u>2015</u>	<u>2016</u>	<u>2017</u>	<u>2018</u>	<u>2019</u>	<u>2020</u>
Incremental Revenues										
Exhibit 10	(1,974,710)	(6,173,074)	(6,206,485)	(6,331,562)	(6,451,949)	(6,582,187)	(6,706,631)	(6,832,524)	(6,958,034)	(7,084,670)
PUB-NP-81	<u>(3,295,995)</u>	<u>(6,173,074)</u>	<u>(7,463,385)</u>	<u>(7,637,738)</u>	<u>(7,809,373)</u>	<u>(7,992,907)</u>	<u>(8,172,780)</u>	<u>(8,356,319)</u>	<u>(8,541,781)</u>	<u>(8,730,767)</u>
Increase in Incremental Revenues	<u>1,321,285</u>	<u>-</u>	<u>1,256,900</u>	<u>1,306,176</u>	<u>1,357,424</u>	<u>1,410,720</u>	<u>1,466,149</u>	<u>1,523,795</u>	<u>1,583,747</u>	<u>1,646,097</u>