

1 **Q. Re Purchase Vehicles and Aerial Devices**

2
3 **Please provide a copy of NP's tender call(s) for vehicles and aerial devices acquired**
4 **in 2010.**

5
6 A. The tender call documents for passenger vehicles and heavy fleet vehicles with aerial
7 devices acquired in 2010 are provided in Attachments A and B, respectively.

2010 Vehicle Tender

Newfoundland Power Inc.

REQUEST FOR QUOTATION

Please address correspondence to the following:

Newfoundland Power Inc.

Buyer: hsurette

Telephone: 709-737-5787

Facsimile: (709) 737-5817

Email: hsurette@newfoundlandpower.com

Mail:

P.O. Box 8910

St. John's, NF A1B 3P6

Courier:

55 Kenmount Road

St. John's, NF A1B 3P6

To Supplier: Royal Garage Ltd

Supplier Address: P.O.Box 1210

St. John's, NL

A1C 5N2

Ship To:

Newfoundland Power

3 Mews Place

St. John's, NL

A1B 3P6

11

TO BE COMPLETED BY SUPPLIER:

Requisition #:	RTP003840	Payment Terms:	
RFQ #:	RFQ009841	Ship Via:	
Release Date:	December 30, 2009	Quotation Valid for:	€ 30 Days € 60 Days
FOB Point:	Destination		
Closing Date:	January 15, 2010		

#	Qty	Product	Unit Meas	Unit Price	Total Price	Deliv Date	Tax
1	2	1/2 TON 4X4 CLUB CAB PICKUP Purchase one 1/2 ton, 4x4, Club Cab Pickup as per spec 13.4. Vehicle is to be Blue in color and license must expire in the month of September. Supplier is to provide a purchase price as well as a 5 year lease price based on a 10% and 20% lease end value.	Each				Extra if Applicable
2	2	1/4 TON 4X4, 4 DR PICKUP Purchase two 1/4 ton, 4x4, Club Cab Pickup as per spec 13.2, except with 4 doors, a V8 engine and the base power group. Vehicle is to be Blue in color and license must expire in the month of September. Supplier is to provide a purchase price as well as a 5 year lease price based on a 10% and 20% lease end value.	Each				Extra if Applicable
3	8	SUB-COMPACT WAGON, 4X4 Purchase 8 sub-compact wagon, 4x4's as per spec 13.7. Units to be blue in color and licence to expire in September. Supplier is to provide a purchase price as well as a 5 year lease price based on a 10% and 20% lease end value.	Each				Extra if Applicable
4	1	1/4 TON 4X4 CLUB CAB PICKUP Purchase one 1/4 ton, 4x4, Club Cab Pickup as per spec 13.2. Vehicle is to be Blue in color and license must expire in the month of September. Supplier is to provide a purchase price as well as a 5 year lease price based on a 10% and 20% lease end value.	Each				Extra if Applicable
5	1	1/2 TON CARGO VAN, AWD/4X4 Purchase one 1/2 Ton all-wheel drive or 4x4 full size cargo van as per spec 15.1. Must be blue in color and license must expire in September. Supplier is to provide a purchase price as well as a 5 year lease price based on a 10% and 20% lease end value.	Each				Extra if Applicable

Requisition #:	RTP003840	Supplier:	Royal Garage Ltd
RFQ #:	RFQ009841	Release Date:	December 30, 2009

#	Qty	Product	Unit Meas	Unit Price	Total Price	Deliv Date	Tax
6	1	<p>FORD F150 SUPERCREW 4X4</p> <p>Purchase one 2010 Ford F150 " 4X4 SuperCrew XLT with the following options:</p> <ul style="list-style-type: none"> - chrome bumpers, grill, power heated mirrors, power windows, 40/20/40 split front seat, 60/40 split flip up rear seat, outside temp and compass display, but no carpet) - 6.5 ft box, 157 in wheel base - 5.4L V8 - 3.55 axle ratio, limited slip rear-end - 17 inch machined aluminum wheels including spare - Two tone paint sterling grey(top)/ ingot silver(bottom) - Medium stone premium cloth interior - No running boards - A/C - 136L gas tank - Skid plates - Trailer tow package (class IV hitch, 2" ball receiver, 7-pin wiring harness, upgraded radiator and aux xmission cooler) - Trailer tow mirrors - Power adjustable driver seat - Black vinyl floor coverings and all-weather floor mats - Power sliding rear window and defroster - Fog lamps - Box bed and tailgate liner (I assume she comes with 4 corner box tie downs) - Lockable tailgate - Hard folding Tonneau cover for box (black) (I assume this is removable?) - Splash/mud guards - Interior cargo storage bin (if does not come with built in storage under rear seats) <p>License to expire in September.</p> <p>Supplier is to provide a purchase price as well as a 5 year lease price based on a 10% and 20% lease end value.</p> <p>Pricing to be as per Fortis Fleet Discount Pricing</p>	Each				Extra if Applicable
7	1	<p>COMPACT WINDOW VAN</p> <p>Front wheel drive, compact window van with seat for 5 as per attached Spec, 14.1.</p> <p>Supplier is to provide a purchase price as well as a 5 year lease price based on a 10% and 20% lease end value.</p>	Each				Extra if Applicable

Newfoundland Power Buyer:

hsurette

Authorized Signature of Supplier:

SEE ATTACHED TERMS/SPECIFICATIONS

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RFQ #:	RFQ009841	Release Date:	December 30, 2009

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The Supplier must notify the Materials Management Department of Newfoundland Power Inc. of any circumstances that will affect their delivery performance within one (1) working day of the receipt date of the original Purchase Order, or the facsimile copy, whichever is earlier. The notification is to include the steps taken to expedite the backorder and a revised delivery commitment.

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The Supplier shall not provide any product that contains ozone-depleting substances.

Where applicable a copy of the Material Safety Data sheets (MSDS) shall be provided with material shipments.

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Privacy Consent

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Newfoundland Power Inc.

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Facsimile: (709) 737-5817

Email: hsurette@newfoundlandpower.com

Mail:

P.O. Box 8910

St. John's, NF A1B 3P6

Courier:

55 Kenmount Road

St. John's, NF A1B 3P6

To Supplier: Avalon Ford Sales 1996 Limited

Supplier Address: P. O. Box 8430

St. John's, NL

A1B 3N9

Ship To:

Newfoundland Power

3 Mews Place

St. John's, NL

A1B 3P6

11

TO BE COMPLETED BY SUPPLIER:

Requisition #:	RTP003840	Payment Terms:	
RFQ #:	RFQ009842	Ship Via:	
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4	1	1/4 TON 4X4 CLUB CAB PICKUP Purchase one 1/4 ton, 4x4, Club Cab Pickup as per spec 13.2. Vehicle is to be Blue in color and license must expire in the month of September. Supplier is to provide a purchase price as well as a 5 year lease price based on a 10% and 20% lease end value.	Each				Extra if Applicable
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Requisition #:	RTP003840	Supplier:	Avalon Ford Sales 1996 Limited
RFQ #:	RFQ009842	Release Date:	December 30, 2009

#	Qty	Product	Unit Meas	Unit Price	Total Price	Deliv Date	Tax
6	1	<p>FORD F150 SUPERCREW 4X4</p> <p>Purchase one 2010 Ford F150 " 4X4 SuperCrew XLT with the following options:</p> <ul style="list-style-type: none"> - chrome bumpers, grill, power heated mirrors, power windows, 40/20/40 split front seat, 60/40 split flip up rear seat, outside temp and compass display, but no carpet) - 6.5 ft box, 157 in wheel base - 5.4L V8 - 3.55 axle ratio, limited slip rear-end - 17 inch machined aluminum wheels including spare - Two tone paint sterling grey(top)/ ingot silver(bottom) - Medium stone premium cloth interior - No running boards - A/C - 136L gas tank - Skid plates - Trailer tow package (class IV hitch, 2" ball receiver, 7-pin wiring harness, upgraded radiator and aux xmission cooler) - Trailer tow mirrors - Power adjustable driver seat - Black vinyl floor coverings and all-weather floor mats - Power sliding rear window and defroster - Fog lamps - Box bed and tailgate liner (I assume she comes with 4 corner box tie downs) - Lockable tailgate - Hard folding Tonneau cover for box (black) (I assume this is removable?) - Splash/mud guards - Interior cargo storage bin (if does not come with built in storage under rear seats) <p>License to expire in September.</p> <p>Supplier is to provide a purchase price as well as a 5 year lease price based on a 10% and 20% lease end value.</p> <p>Pricing to be as per Fortis Fleet Discount Pricing</p>	Each				Extra if Applicable
7	1	<p>COMPACT WINDOW VAN</p> <p>Front whhel drive, compact window van with seat for 5 as per attached Spec, 14.1.</p> <p>Supplier is to provide a purchase price as well as a 5 year lease price based on a 10% and 20% lease end value.</p>	Each				Extra if Applicable

Newfoundland Power Buyer:

hsurette

Authorized Signature of Supplier:

SEE ATTACHED TERMS/SPECIFICATIONS

Requisition #:	RTP003840	Supplier:	Avalon Ford Sales 1996 Limited
RFQ #:	RFQ009842	Release Date:	December 30, 2009

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Requisition #:	RTP003840	Supplier:	Avalon Ford Sales 1996 Limited
RFQ #:	RFQ009842	Release Date:	December 30, 2009

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Newfoundland Power Inc.

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Facsimile: (709) 737-5817

Email: hsurette@newfoundlandpower.com

Mail:

P.O. Box 8910

St. John's, NF A1B 3P6

Courier:

55 Kenmount Road

St. John's, NF A1B 3P6

To Supplier: Hickman Motors Ltd.

Supplier Address: Truck Centre

P. O. Box 8340

St. John's, NL

A0E 1G0

Ship To: Newfoundland Power

3 Mews Place

St. John's, NL

A1B 3P6

11

TO BE COMPLETED BY SUPPLIER:

Requisition #:	RTP003840	Payment Terms:	
RFQ #:	RFQ009843	Ship Via:	
Release Date:	December 30, 2009	Quotation Valid for:	€ 30 Days € 60 Days
FOB Point:	Destination		
Closing Date:	January 15, 2010		

#	Qty	Product	Unit Meas	Unit Price	Total Price	Deliv Date	Tax
1	2	1/2 TON 4X4 CLUB CAB PICKUP Purchase one 1/2 ton, 4x4, Club Cab Pickup as per spec 13.4. Vehicle is to be Blue in color and license must expire in the month of September. Supplier is to provide a purchase price as well as a 5 year lease price based on a 10% and 20% lease end value.	Each				Extra if Applicable
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4	1	1/4 TON 4X4 CLUB CAB PICKUP Purchase one 1/4 ton, 4x4, Club Cab Pickup as per spec 13.2. Vehicle is to be Blue in color and license must expire in the month of September. Supplier is to provide a purchase price as well as a 5 year lease price based on a 10% and 20% lease end value.	Each				Extra if Applicable
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Requisition #:	RTP003840	Supplier:	Hickman Motors Ltd.
RFQ #:	RFQ009843	Release Date:	December 30, 2009

#	Qty	Product	Unit Meas	Unit Price	Total Price	Deliv Date	Tax
6	1	<p>FORD F150 SUPERCREW 4X4</p> <p>Purchase one 2010 Ford F150 " 4X4 SuperCrew XLT with the following options:</p> <ul style="list-style-type: none"> - chrome bumpers, grill, power heated mirrors, power windows, 40/20/40 split front seat, 60/40 split flip up rear seat, outside temp and compass display, but no carpet) - 6.5 ft box, 157 in wheel base - 5.4L V8 - 3.55 axle ratio, limited slip rear-end - 17 inch machined aluminum wheels including spare - Two tone paint sterling grey(top)/ ingot silver(bottom) - Medium stone premium cloth interior - No running boards - A/C - 136L gas tank - Skid plates - Trailer tow package (class IV hitch, 2" ball receiver, 7-pin wiring harness, upgraded radiator and aux xmission cooler) - Trailer tow mirrors - Power adjustable driver seat - Black vinyl floor coverings and all-weather floor mats - Power sliding rear window and defroster - Fog lamps - Box bed and tailgate liner (I assume she comes with 4 corner box tie downs) - Lockable tailgate - Hard folding Tonneau cover for box (black) (I assume this is removable?) - Splash/mud guards - Interior cargo storage bin (if does not come with built in storage under rear seats) <p>License to expire in September.</p> <p>Supplier is to provide a purchase price as well as a 5 year lease price based on a 10% and 20% lease end value.</p> <p>Pricing to be as per Fortis Fleet Discount Pricing</p>	Each				Extra if Applicable
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Newfoundland Power Buyer:

hsurette

Authorized Signature of Supplier:

SEE ATTACHED TERMS/SPECIFICATIONS

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RFQ #:	RFQ009843	Release Date:	December 30, 2009

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Mail:

P.O. Box 8910

St. John's, NF A1B 3P6

Courier:

55 Kenmount Road

St. John's, NF A1B 3P6

To Supplier: Penney Toyota
Supplier Address: P.O. Box 774
Trans-Canada Hwy.
Grand Falls-Windsor, NL
A2A 2M4

Ship To: Newfoundland Power
3 Mews Place
St. John's, NL
A1B 3P6

11

TO BE COMPLETED BY SUPPLIER:

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3	8	SUB-COMPACT WAGON, 4X4 Purchase 8 sub-compact wagon, 4x4's as per spec 13.7. Units to be blue in color and licence to expire in September. Supplier is to provide a purchase price as well as a 5 year lease price based on a 10% and 20% lease end value.	Each				Extra if Applicable
4	1	1/4 TON 4X4 CLUB CAB PICKUP Purchase one 1/4 ton, 4x4, Club Cab Pickup as per spec 13.2. Vehicle is to be Blue in color and license must expire in the month of September. Supplier is to provide a purchase price as well as a 5 year lease price based on a 10% and 20% lease end value.	Each				Extra if Applicable
5	1	1/2 TON CARGO VAN, AWD/4X4 Purchase one 1/2 Ton all-wheel drive or 4x4 full size cargo van as per spec 15.1. Must be blue in color and license must expire in September. Supplier is to provide a purchase price as well as a 5 year lease price based on a 10% and 20% lease end value.	Each				Extra if Applicable

Requisition #:	RTP003840	Supplier:	Penney Toyota
RFQ #:	RFQ009844	Release Date:	December 30, 2009

#	Qty	Product	Unit Meas	Unit Price	Total Price	Deliv Date	Tax
6	1	<p>FORD F150 SUPERCREW 4X4</p> <p>Purchase one 2010 Ford F150 " 4X4 SuperCrew XLT with the following options:</p> <ul style="list-style-type: none"> - chrome bumpers, grill, power heated mirrors, power windows, 40/20/40 split front seat, 60/40 split flip up rear seat, outside temp and compass display, but no carpet) - 6.5 ft box, 157 in wheel base - 5.4L V8 - 3.55 axle ratio, limited slip rear-end - 17 inch machined aluminum wheels including spare - Two tone paint sterling grey(top)/ ingot silver(bottom) - Medium stone premium cloth interior - No running boards - A/C - 136L gas tank - Skid plates - Trailer tow package (class IV hitch, 2" ball receiver, 7-pin wiring harness, upgraded radiator and aux xmission cooler) - Trailer tow mirrors - Power adjustable driver seat - Black vinyl floor coverings and all-weather floor mats - Power sliding rear window and defroster - Fog lamps - Box bed and tailgate liner (I assume she comes with 4 corner box tie downs) - Lockable tailgate - Hard folding Tonneau cover for box (black) (I assume this is removable?) - Splash/mud guards - Interior cargo storage bin (if does not come with built in storage under rear seats) <p>License to expire in September.</p> <p>Supplier is to provide a purchase price as well as a 5 year lease price based on a 10% and 20% lease end value.</p> <p>Pricing to be as per Fortis Fleet Discount Pricing</p>	Each				Extra if Applicable
7	1	<p>COMPACT WINDOW VAN</p> <p>Front whhel drive, compact window van with seat for 5 as per attached Spec, 14.1.</p> <p>Supplier is to provide a purchase price as well as a 5 year lease price based on a 10% and 20% lease end value.</p>	Each				Extra if Applicable

Newfoundland Power Buyer:

hsurette

Authorized Signature of Supplier:

SEE ATTACHED TERMS/SPECIFICATIONS

Requisition #:	RTP003840	Supplier:	Penney Toyota
RFQ #:	RFQ009844	Release Date:	December 30, 2009

Standard Terms and Conditions

In order to be considered, complete quotations must clearly display price, delivery, payment terms and be endorsed by the Supplier.

All Inquiries with regard to this Request For Quotation should be directed to the **Materials Management Department**.

Quotations will be accepted up to and including the closing date as noted and must be submitted to the attention of the **Materials Management Department**.

Suppliers quotations submitted via Facsimile shall be accepted, however, the supplier bears full responsibility in confirming receipt by Newfoundland Power.

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Newfoundland Power Inc. reserves the right to purchase all or any part of the quotation provided by the Supplier.

Newfoundland Power Inc. reserves the right to accept or reject any or all offers.

It is our preference that quotations be stated in Canadian dollars. If quotation is other than Canadian dollars the currency must be clearly noted.

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Newfoundland Power Inc. evaluation of bids shall be based on a total value analysis which includes but is not limited to price, quality, delivery, and supplier performance. In addition all relevant technical, legal, and financial matters will be taken into account and the Supplier may be required to satisfy Newfoundland Power Inc. of their ability to perform the requirements of the quotation.

Where a time has been specified for delivery, time shall be of the essence.

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The Supplier must notify the Materials Management Department of Newfoundland Power Inc. of any circumstances that will affect their delivery performance within one (1) working day of the receipt date of the original Purchase Order, or the facsimile copy, whichever is earlier. The notification is to include the steps taken to expedite the backorder and a revised delivery commitment.

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The Supplier shall not provide any product that contains ozone-depleting substances.

Where applicable a copy of the Material Safety Data sheets (MSDS) shall be provided with material shipments.

The Supplier shall suitably package all goods for shipment. Each package shall be accompanied by a detailed packing slip itemizing its contents. A separate invoice shall be issued for each shipment and forwarded to Newfoundland Power Inc., Materials Management Department. Suppliers shall minimize the amount of packaging used to ship products providing such actions do not increase the risk for damage.

Requisition #:	RTP003840	Supplier:	Penney Toyota
RFQ #:	RFQ009844	Release Date:	December 30, 2009

Unless otherwise indicated in writing, hereon all discount periods shall be calculated from the date which the invoice was received by Newfoundland Power Inc. and all payments shall be net 30 days from the same date.

The Supplier shall indemnify and save harmless Newfoundland Power Inc. from all claims and costs and damages resulting from or contributed to by an infringement upon any patent, trademark or copyright by Newfoundland Power Inc. by reason of the use of goods supplied under this Request For Quotation.

The Supplier shall be responsible for payment of all assessments for levies related to services performed pursuant to this Request For Quotation by employees, agents or subcontractors of the Supplier.

Any Purchase Order to be issued under this Request For Quotation and all transactions relative thereto shall be governed by the laws of the Province of Newfoundland.

Any Purchase Order to be issued under this Request For Quotation must be clearly shown on all correspondence, invoices, documents and packages forwarded to Newfoundland Power Inc.

Privacy Consent

The Supplier consents and agrees to the Owner's collection, use and maintenance of the Suppliers personal information as defined in applicable privacy legislation for the purpose of facilitating the acquisition and payment of products and services, to evaluate the Suppliers qualifications and to monitor the Suppliers performance.

Newfoundland Power encourages Suppliers to submit in addition to the required items above any equivalent products / Services which provide an advantage to our Company. These should be presented as alternate bids.

Newfoundland Power Inc.

REQUEST FOR QUOTATION

Please address correspondence to the following:

Newfoundland Power Inc.

Buyer: hsurette

Telephone: 709-737-5787

Facsimile: (709) 737-5817

Email: hsurette@newfoundlandpower.com

Mail:

P.O. Box 8910

St. John's, NF A1B 3P6

Courier:

55 Kenmount Road

St. John's, NF A1B 3P6

To Supplier: Freshwater Suzuki

Supplier Address:

324 Freshwater Rd.

St. John's, NL

A1B 1C2

Ship To:

Newfoundland Power

3 Mews Place

St. John's, NL

A1B 3P6

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TO BE COMPLETED BY SUPPLIER:

Requisition #:	RTP003840	Payment Terms:	
RFQ #:	RFQ009845	Ship Via:	
Release Date:	December 30, 2009	Quotation Valid for:	€ 30 Days € 60 Days
FOB Point:	Destination		
Closing Date:	January 15, 2010		

#	Qty	Product	Unit Meas	Unit Price	Total Price	Deliv Date	Tax
1	2	1/2 TON 4X4 CLUB CAB PICKUP Purchase one 1/2 ton, 4x4, Club Cab Pickup as per spec 13.4. Vehicle is to be Blue in color and license must expire in the month of September. Supplier is to provide a purchase price as well as a 5 year lease price based on a 10% and 20% lease end value.	Each				Extra if Applicable
2	2	1/4 TON 4X4, 4 DR PICKUP Purchase two 1/4 ton, 4x4, Club Cab Pickup as per spec 13.2, except with 4 doors, a V8 engine and the base power group. Vehicle is to be Blue in color and license must expire in the month of September. Supplier is to provide a purchase price as well as a 5 year lease price based on a 10% and 20% lease end value.	Each				Extra if Applicable
3	8	SUB-COMPACT WAGON, 4X4 Purchase 8 sub-compact wagon, 4x4's as per spec 13.7. Units to be blue in color and licence to expire in September. Supplier is to provide a purchase price as well as a 5 year lease price based on a 10% and 20% lease end value.	Each				Extra if Applicable
4	1	1/4 TON 4X4 CLUB CAB PICKUP Purchase one 1/4 ton, 4x4, Club Cab Pickup as per spec 13.2. Vehicle is to be Blue in color and license must expire in the month of September. Supplier is to provide a purchase price as well as a 5 year lease price based on a 10% and 20% lease end value.	Each				Extra if Applicable
5	1	1/2 TON CARGO VAN, AWD/4X4 Purchase one 1/2 Ton all-wheel drive or 4x4 full size cargo van as per spec 15.1. Must be blue in color and license must expire in September. Supplier is to provide a purchase price as well as a 5 year lease price based on a 10% and 20% lease end value.	Each				Extra if Applicable

Requisition #:	RTP003840	Supplier:	Freshwater Suzuki
RFQ #:	RFQ009845	Release Date:	December 30, 2009

#	Qty	Product	Unit Meas	Unit Price	Total Price	Deliv Date	Tax
6	1	<p>FORD F150 SUPERCREW 4X4</p> <p>Purchase one 2010 Ford F150 " 4X4 SuperCrew XLT with the following options:</p> <ul style="list-style-type: none"> - chrome bumpers, grill, power heated mirrors, power windows, 40/20/40 split front seat, 60/40 split flip up rear seat, outside temp and compass display, but no carpet) - 6.5 ft box, 157 in wheel base - 5.4L V8 - 3.55 axle ratio, limited slip rear-end - 17 inch machined aluminum wheels including spare - Two tone paint sterling grey(top)/ ingot silver(bottom) - Medium stone premium cloth interior - No running boards - A/C - 136L gas tank - Skid plates - Trailer tow package (class IV hitch, 2" ball receiver, 7-pin wiring harness, upgraded radiator and aux xmission cooler) - Trailer tow mirrors - Power adjustable driver seat - Black vinyl floor coverings and all-weather floor mats - Power sliding rear window and defroster - Fog lamps - Box bed and tailgate liner (I assume she comes with 4 corner box tie downs) - Lockable tailgate - Hard folding Tonneau cover for box (black) (I assume this is removable?) - Splash/mud guards - Interior cargo storage bin (if does not come with built in storage under rear seats) <p>License to expire in September.</p> <p>Supplier is to provide a purchase price as well as a 5 year lease price based on a 10% and 20% lease end value.</p> <p>Pricing to be as per Fortis Fleet Discount Pricing</p>	Each				Extra if Applicable
7	1	<p>COMPACT WINDOW VAN</p> <p>Front whhel drive, compact window van with seat for 5 as per attached Spec, 14.1.</p> <p>Supplier is to provide a purchase price as well as a 5 year lease price based on a 10% and 20% lease end value.</p>	Each				Extra if Applicable

Newfoundland Power Buyer:

hsurette

Authorized Signature of Supplier:

SEE ATTACHED TERMS/SPECIFICATIONS

Requisition #:	RTP003840	Supplier:	Freshwater Suzuki
RFQ #:	RFQ009845	Release Date:	December 30, 2009

Standard Terms and Conditions

In order to be considered, complete quotations must clearly display price, delivery, payment terms and be endorsed by the Supplier.

All Inquiries with regard to this Request For Quotation should be directed to the **Materials Management Department**.

Quotations will be accepted up to and including the closing date as noted and must be submitted to the attention of the **Materials Management Department**.

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It is our preference that quotations be stated in Canadian dollars. If quotation is other than Canadian dollars the currency must be clearly noted.

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Where applicable a copy of the Material Safety Data sheets (MSDS) shall be provided with material shipments.

The Supplier shall suitably package all goods for shipment. Each package shall be accompanied by a detailed packing slip itemizing its contents. A separate invoice shall be issued for each shipment and forwarded to Newfoundland Power Inc., Materials Management Department. Suppliers shall minimize the amount of packaging used to ship products providing such actions do not increase the risk for damage.

Requisition #:	RTP003840	Supplier:	Freshwater Suzuki
RFQ #:	RFQ009845	Release Date:	December 30, 2009

Unless otherwise indicated in writing, hereon all discount periods shall be calculated from the date which the invoice was received by Newfoundland Power Inc. and all payments shall be net 30 days from the same date.

The Supplier shall indemnify and save harmless Newfoundland Power Inc. from all claims and costs and damages resulting from or contributed to by an infringement upon any patent, trademark or copyright by Newfoundland Power Inc. by reason of the use of goods supplied under this Request For Quotation.

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Privacy Consent

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Newfoundland Power encourages Suppliers to submit in addition to the required items above any equivalent products / Services which provide an advantage to our Company. These should be presented as alternate bids.

Newfoundland Power Inc.

REQUEST FOR QUOTATION

Please address correspondence to the following:

Newfoundland Power Inc.

Buyer: hsurette

Telephone: 709-737-5787

Facsimile: (709) 737-5817

Email: hsurette@newfoundlandpower.com

Mail:

P.O. Box 8910

St. John's, NF A1B 3P6

Courier:

55 Kenmount Road

St. John's, NF A1B 3P6

To Supplier: Capital Motors Ltd.

Supplier Address: 497 Kenmount Rd.

St. John's, NL

A1B 4G1

Ship To: Newfoundland Power

3 Mews Place

St. John's, NL

A1B 3P6

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TO BE COMPLETED BY SUPPLIER:

Requisition #:	RTP003840	Payment Terms:	
RFQ #:	RFQ009846	Ship Via:	
Release Date:	December 30, 2009	Quotation Valid for:	€ 30 Days € 60 Days
FOB Point:	Destination		
Closing Date:	January 18, 2010		

#	Qty	Product	Unit Meas	Unit Price	Total Price	Deliv Date	Tax
1	2	1/2 TON 4X4 CLUB CAB PICKUP Purchase one 1/2 ton, 4x4, Club Cab Pickup as per spec 13.4. Vehicle is to be Blue in color and license must expire in the month of September. Supplier is to provide a purchase price as well as a 5 year lease price based on a 10% and 20% lease end value.	Each				Extra if Applicable
2	2	1/4 TON 4X4, 4 DR PICKUP Purchase two 1/4 ton, 4x4, Club Cab Pickup as per spec 13.2, except with 4 doors, a V8 engine and the base power group. Vehicle is to be Blue in color and license must expire in the month of September. Supplier is to provide a purchase price as well as a 5 year lease price based on a 10% and 20% lease end value.	Each				Extra if Applicable
3	8	SUB-COMPACT WAGON, 4X4 Purchase 8 sub-compact wagon, 4x4's as per spec 13.7. Units to be blue in color and licence to expire in September. Supplier is to provide a purchase price as well as a 5 year lease price based on a 10% and 20% lease end value.	Each				Extra if Applicable
4	1	1/4 TON 4X4 CLUB CAB PICKUP Purchase one 1/4 ton, 4x4, Club Cab Pickup as per spec 13.2. Vehicle is to be Blue in color and license must expire in the month of September. Supplier is to provide a purchase price as well as a 5 year lease price based on a 10% and 20% lease end value.	Each				Extra if Applicable
5	1	1/2 TON CARGO VAN, AWD/4X4 Purchase one 1/2 Ton all-wheel drive or 4x4 full size cargo van as per spec 15.1. Must be blue in color and license must expire in September. Supplier is to provide a purchase price as well as a 5 year lease price based on a 10% and 20% lease end value.	Each				Extra if Applicable

Requisition #:	RTP003840	Supplier:	Capital Motors Ltd.
RFQ #:	RFQ009846	Release Date:	December 30, 2009

#	Qty	Product	Unit Meas	Unit Price	Total Price	Deliv Date	Tax
6	1	<p>FORD F150 SUPERCREW 4X4</p> <p>Purchase one 2010 Ford F150 " 4X4 SuperCrew XLT with the following options:</p> <ul style="list-style-type: none"> - chrome bumpers, grill, power heated mirrors, power windows, 40/20/40 split front seat, 60/40 split flip up rear seat, outside temp and compass display, but no carpet) - 6.5 ft box, 157 in wheel base - 5.4L V8 - 3.55 axle ratio, limited slip rear-end - 17 inch machined aluminum wheels including spare - Two tone paint sterling grey(top)/ ingot silver(bottom) - Medium stone premium cloth interior - No running boards - A/C - 136L gas tank - Skid plates - Trailer tow package (class IV hitch, 2" ball receiver, 7-pin wiring harness, upgraded radiator and aux xmission cooler) - Trailer tow mirrors - Power adjustable driver seat - Black vinyl floor coverings and all-weather floor mats - Power sliding rear window and defroster - Fog lamps - Box bed and tailgate liner (I assume she comes with 4 corner box tie downs) - Lockable tailgate - Hard folding Tonneau cover for box (black) (I assume this is removable?) - Splash/mud guards - Interior cargo storage bin (if does not come with built in storage under rear seats) <p>License to expire in September.</p> <p>Supplier is to provide a purchase price as well as a 5 year lease price based on a 10% and 20% lease end value.</p> <p>Pricing to be as per Fortis Fleet Discount Pricing</p>	Each				Extra if Applicable
7	1	<p>COMPACT WINDOW VAN</p> <p>Front wheel drive, compact window van with seat for 5 as per attached Spec, 14.1.</p> <p>Supplier is to provide a purchase price as well as a 5 year lease price based on a 10% and 20% lease end value.</p>	Each				Extra if Applicable

Newfoundland Power Buyer:

hsurette

Authorized Signature of Supplier:

SEE ATTACHED TERMS/SPECIFICATIONS

Requisition #:	RTP003840	Supplier:	Capital Motors Ltd.
RFQ #:	RFQ009846	Release Date:	December 30, 2009

Standard Terms and Conditions

In order to be considered, complete quotations must clearly display price, delivery, payment terms and be endorsed by the Supplier.

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Requisition #:	RTP003840
RFQ #:	RFQ009846

Supplier:	Capital Motors Ltd.
Release Date:	December 30, 2009

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Newfoundland Power Inc.

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Facsimile: (709) 737-5817

Email: hsurette@newfoundlandpower.com

Mail:

P.O. Box 8910

St. John's, NF A1B 3P6

Courier:

55 Kenmount Road

St. John's, NF A1B 3P6

To Supplier: Riverview Motors
Supplier Address: P. O. Box 528
75 Lincoln Road
Grand Falls-Winsor, NL
A2A 2J9

Ship To: Newfoundland Power
3 Mews Place
St. John's, NL
A1B 3P6

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TO BE COMPLETED BY SUPPLIER:

Requisition #:	RTP003840	Payment Terms:	
RFQ #:	RFQ009847	Ship Via:	
Release Date:	December 30, 2009	Quotation Valid for:	€ 30 Days € 60 Days
FOB Point:	Destination		
Closing Date:	January 15, 2010		

#	Qty	Product	Unit Meas	Unit Price	Total Price	Deliv Date	Tax
1	2	1/2 TON 4X4 CLUB CAB PICKUP Purchase one 1/2 ton, 4x4, Club Cab Pickup as per spec 13.4. Vehicle is to be Blue in color and license must expire in the month of September. Supplier is to provide a purchase price as well as a 5 year lease price based on a 10% and 20% lease end value.	Each				Extra if Applicable
2	2	1/4 TON 4X4, 4 DR PICKUP Purchase two 1/4 ton, 4x4, Club Cab Pickup as per spec 13.2, except with 4 doors, a V8 engine and the base power group. Vehicle is to be Blue in color and license must expire in the month of September. Supplier is to provide a purchase price as well as a 5 year lease price based on a 10% and 20% lease end value.	Each				Extra if Applicable
3	8	SUB-COMPACT WAGON, 4X4 Purchase 8 sub-compact wagon, 4x4's as per spec 13.7. Units to be blue in color and licence to expire in September. Supplier is to provide a purchase price as well as a 5 year lease price based on a 10% and 20% lease end value.	Each				Extra if Applicable
4	1	1/4 TON 4X4 CLUB CAB PICKUP Purchase one 1/4 ton, 4x4, Club Cab Pickup as per spec 13.2. Vehicle is to be Blue in color and license must expire in the month of September. Supplier is to provide a purchase price as well as a 5 year lease price based on a 10% and 20% lease end value.	Each				Extra if Applicable
5	1	1/2 TON CARGO VAN, AWD/4X4 Purchase one 1/2 Ton all-wheel drive or 4x4 full size cargo van as per spec 15.1. Must be blue in color and license must expire in September. Supplier is to provide a purchase price as well as a 5 year lease price based on a 10% and 20% lease end value.	Each				Extra if Applicable

Requisition #:	RTP003840	Supplier:	Riverview Motors
RFQ #:	RFQ009847	Release Date:	December 30, 2009

#	Qty	Product	Unit Meas	Unit Price	Total Price	Deliv Date	Tax
6	1	<p>FORD F150 SUPERCREW 4X4</p> <p>Purchase one 2010 Ford F150 " 4X4 SuperCrew XLT with the following options:</p> <ul style="list-style-type: none"> - chrome bumpers, grill, power heated mirrors, power windows, 40/20/40 split front seat, 60/40 split flip up rear seat, outside temp and compass display, but no carpet) - 6.5 ft box, 157 in wheel base - 5.4L V8 - 3.55 axle ratio, limited slip rear-end - 17 inch machined aluminum wheels including spare - Two tone paint sterling grey(top)/ ingot silver(bottom) - Medium stone premium cloth interior - No running boards - A/C - 136L gas tank - Skid plates - Trailer tow package (class IV hitch, 2" ball receiver, 7-pin wiring harness, upgraded radiator and aux xmission cooler) - Trailer tow mirrors - Power adjustable driver seat - Black vinyl floor coverings and all-weather floor mats - Power sliding rear window and defroster - Fog lamps - Box bed and tailgate liner (I assume she comes with 4 corner box tie downs) - Lockable tailgate - Hard folding Tonneau cover for box (black) (I assume this is removable?) - Splash/mud guards - Interior cargo storage bin (if does not come with built in storage under rear seats) <p>License to expire in September.</p> <p>Supplier is to provide a purchase price as well as a 5 year lease price based on a 10% and 20% lease end value.</p> <p>Pricing to be as per Fortis Fleet Discount Pricing</p>	Each				Extra if Applicable
7	1	<p>COMPACT WINDOW VAN</p> <p>Front wheel drive, compact window van with seat for 5 as per attached Spec, 14.1.</p> <p>Supplier is to provide a purchase price as well as a 5 year lease price based on a 10% and 20% lease end value.</p>	Each				Extra if Applicable

Newfoundland Power Buyer:

hsurette

Authorized Signature of Supplier:

SEE ATTACHED TERMS/SPECIFICATIONS

Requisition #:	RTP003840	Supplier:	Riverview Motors
RFQ #:	RFQ009847	Release Date:	December 30, 2009

Standard Terms and Conditions

In order to be considered, complete quotations must clearly display price, delivery, payment terms and be endorsed by the Supplier.

All Inquiries with regard to this Request For Quotation should be directed to the **Materials Management Department**.

Quotations will be accepted up to and including the closing date as noted and must be submitted to the attention of the **Materials Management Department**.

Suppliers quotations submitted via Facsimile shall be accepted, however, the supplier bears full responsibility in confirming receipt by Newfoundland Power.

The lowest of any bid will not necessarily be accepted.

Newfoundland Power Inc. reserves the right to purchase all or any part of the quotation provided by the Supplier.

Newfoundland Power Inc. reserves the right to accept or reject any or all offers.

It is our preference that quotations be stated in Canadian dollars. If quotation is other than Canadian dollars the currency must be clearly noted.

Any additions or corrections to a quotation by a Supplier prior to the closing date shall be accepted providing the change is made via written documentation specifically referring to the applicable Request For Quotation number.

Newfoundland Power Inc. evaluation of bids shall be based on a total value analysis which includes but is not limited to price, quality, delivery, and supplier performance. In addition all relevant technical, legal, and financial matters will be taken into account and the Supplier may be required to satisfy Newfoundland Power Inc. of their ability to perform the requirements of the quotation.

Where a time has been specified for delivery, time shall be of the essence.

The Supplier should only indicate delivery commitments they can meet. A late delivery penalty of 2% for each of the first three (3) calendar weeks of late delivery and 1% per calendar week for each subsequent week to a maximum of 10% of the purchase price, will be assessed on items that do not meet expected deliveries.

The Supplier must notify the Materials Management Department of Newfoundland Power Inc. of any circumstances that will affect their delivery performance within one (1) working day of the receipt date of the original Purchase Order, or the facsimile copy, whichever is earlier. The notification is to include the steps taken to expedite the backorder and a revised delivery commitment.

As technically and economically feasible, the supplier shall strive to provide products that have the least impact on the environment for the task required. The Supplier shall not provide a product that contains chemicals listed on the Accelerated Reduction/Elimination of Toxics (ARET) document published by Environment Canada unless there is no alternative. In cases where there is no alternative, the Supplier must state this prior to supplying the product.

The Supplier shall not provide any product that contains ozone-depleting substances.

Where applicable a copy of the Material Safety Data sheets (MSDS) shall be provided with material shipments.

The Supplier shall suitably package all goods for shipment. Each package shall be accompanied by a detailed packing slip itemizing its contents. A separate invoice shall be issued for each shipment and forwarded to Newfoundland Power Inc., Materials Management Department. Suppliers shall minimize the amount of packaging used to ship products providing such actions do not increase the risk for damage.

Requisition #:	RTP003840	Supplier:	Riverview Motors
RFQ #:	RFQ009847	Release Date:	December 30, 2009

Unless otherwise indicated in writing, hereon all discount periods shall be calculated from the date which the invoice was received by Newfoundland Power Inc. and all payments shall be net 30 days from the same date.

The Supplier shall indemnify and save harmless Newfoundland Power Inc. from all claims and costs and damages resulting from or contributed to by an infringement upon any patent, trademark or copyright by Newfoundland Power Inc. by reason of the use of goods supplied under this Request For Quotation.

The Supplier shall be responsible for payment of all assessments for levies related to services performed pursuant to this Request For Quotation by employees, agents or subcontractors of the Supplier.

Any Purchase Order to be issued under this Request For Quotation and all transactions relative thereto shall be governed by the laws of the Province of Newfoundland.

Any Purchase Order to be issued under this Request For Quotation must be clearly shown on all correspondence, invoices, documents and packages forwarded to Newfoundland Power Inc.

Privacy Consent

The Supplier consents and agrees to the Owner's collection, use and maintenance of the Suppliers personal information as defined in applicable privacy legislation for the purpose of facilitating the acquisition and payment of products and services, to evaluate the Suppliers qualifications and to monitor the Suppliers performance.

Newfoundland Power encourages Suppliers to submit in addition to the required items above any equivalent products / Services which provide an advantage to our Company. These should be presented as alternate bids.

Newfoundland Power Inc.

REQUEST FOR QUOTATION

Please address correspondence to the following:

Newfoundland Power Inc.

Buyer: hsurette

Telephone: 709-737-5787

Facsimile: (709) 737-5817

Email: hsurette@newfoundlandpower.com

Mail:

P.O. Box 8910

St. John's, NF A1B 3P6

Courier:

55 Kenmount Road

St. John's, NF A1B 3P6

To Supplier: Cabot Ford Lincoln Sales Limited

Supplier Address:

P.O. Box13988,Strn.A

St. John's, NL

A1B 4G8

Ship To:

Newfoundland Power

3 Mews Place

St. John's, NL

A1B 3P6

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TO BE COMPLETED BY SUPPLIER:

Requisition #:	RTP003840	Payment Terms:	
RFQ #:	RFQ009848	Ship Via:	
Release Date:	December 30, 2009	Quotation Valid for:	€ 30 Days € 60 Days
FOB Point:	Destination		
Closing Date:	January 15, 2010		

#	Qty	Product	Unit Meas	Unit Price	Total Price	Deliv Date	Tax
1	2	1/2 TON 4X4 CLUB CAB PICKUP Purchase one 1/2 ton, 4x4, Club Cab Pickup as per spec 13.4. Vehicle is to be Blue in color and license must expire in the month of September. Supplier is to provide a purchase price as well as a 5 year lease price based on a 10% and 20% lease end value.	Each				Extra if Applicable
2	2	1/4 TON 4X4, 4 DR PICKUP Purchase two 1/4 ton, 4x4, Club Cab Pickup as per spec 13.2, except with 4 doors, a V8 engine and the base power group. Vehicle is to be Blue in color and license must expire in the month of September. Supplier is to provide a purchase price as well as a 5 year lease price based on a 10% and 20% lease end value.	Each				Extra if Applicable
3	8	SUB-COMPACT WAGON, 4X4 Purchase 8 sub-compact wagon, 4x4's as per spec 13.7. Units to be blue in color and licence to expire in September. Supplier is to provide a purchase price as well as a 5 year lease price based on a 10% and 20% lease end value.	Each				Extra if Applicable
4	1	1/4 TON 4X4 CLUB CAB PICKUP Purchase one 1/4 ton, 4x4, Club Cab Pickup as per spec 13.2. Vehicle is to be Blue in color and license must expire in the month of September. Supplier is to provide a purchase price as well as a 5 year lease price based on a 10% and 20% lease end value.	Each				Extra if Applicable
5	1	1/2 TON CARGO VAN, AWD/4X4 Purchase one 1/2 Ton all-wheel drive or 4x4 full size cargo van as per spec 15.1. Must be blue in color and license must expire in September. Supplier is to provide a purchase price as well as a 5 year lease price based on a 10% and 20% lease end value.	Each				Extra if Applicable

Requisition #:	RTP003840	Supplier:	Cabot Ford Lincoln Sales Limited
RFQ #:	RFQ009848	Release Date:	December 30, 2009

#	Qty	Product	Unit Meas	Unit Price	Total Price	Deliv Date	Tax
6	1	<p>FORD F150 SUPERCREW 4X4</p> <p>Purchase one 2010 Ford F150 " 4X4 SuperCrew XLT with the following options:</p> <ul style="list-style-type: none"> - chrome bumpers, grill, power heated mirrors, power windows, 40/20/40 split front seat, 60/40 split flip up rear seat, outside temp and compass display, but no carpet) - 6.5 ft box, 157 in wheel base - 5.4L V8 - 3.55 axle ratio, limited slip rear-end - 17 inch machined aluminum wheels including spare - Two tone paint sterling grey(top)/ ingot silver(bottom) - Medium stone premium cloth interior - No running boards - A/C - 136L gas tank - Skid plates - Trailer tow package (class IV hitch, 2" ball receiver, 7-pin wiring harness, upgraded radiator and aux xmission cooler) - Trailer tow mirrors - Power adjustable driver seat - Black vinyl floor coverings and all-weather floor mats - Power sliding rear window and defroster - Fog lamps - Box bed and tailgate liner (I assume she comes with 4 corner box tie downs) - Lockable tailgate - Hard folding Tonneau cover for box (black) (I assume this is removable?) - Splash/mud guards - Interior cargo storage bin (if does not come with built in storage under rear seats) <p>License to expire in September.</p> <p>Supplier is to provide a purchase price as well as a 5 year lease price based on a 10% and 20% lease end value.</p> <p>Pricing to be as per Fortis Fleet Discount Pricing</p>	Each				Extra if Applicable

Newfoundland Power Buyer:

hsurette

Authorized Signature of Supplier:

SEE ATTACHED TERMS/SPECIFICATIONS

Requisition #:	RTP003840	Supplier:	Cabot Ford Lincoln Sales Limited
RFQ #:	RFQ009848	Release Date:	December 30, 2009

Standard Terms and Conditions

In order to be considered, complete quotations must clearly display price, delivery, payment terms and be endorsed by the Supplier.

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The Supplier shall not provide any product that contains ozone-depleting substances.

Where applicable a copy of the Material Safety Data sheets (MSDS) shall be provided with material shipments.

The Supplier shall suitably package all goods for shipment. Each package shall be accompanied by a detailed packing slip itemizing its contents. A separate invoice shall be issued for each shipment and forwarded to Newfoundland Power Inc., Materials Management Department. Suppliers shall minimize the amount of packaging used to ship products providing such actions do not increase the risk for damage.

Requisition #:	RTP003840	Supplier:	Cabot Ford Lincoln Sales Limited
RFQ #:	RFQ009848	Release Date:	December 30, 2009

Unless otherwise indicated in writing, hereon all discount periods shall be calculated from the date which the invoice was received by Newfoundland Power Inc. and all payments shall be net 30 days from the same date.

The Supplier shall indemnify and save harmless Newfoundland Power Inc. from all claims and costs and damages resulting from or contributed to by an infringement upon any patent, trademark or copyright by Newfoundland Power Inc. by reason of the use of goods supplied under this Request For Quotation.

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Privacy Consent

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Newfoundland Power encourages Suppliers to submit in addition to the required items above any equivalent products / Services which provide an advantage to our Company. These should be presented as alternate bids.

Newfoundland Power Inc.

REQUEST FOR QUOTATION

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Newfoundland Power Inc.

Buyer: hsurette

Telephone: 709-737-5787

Facsimile: (709) 737-5817

Email: hsurette@newfoundlandpower.com

Mail:

P.O. Box 8910

St. John's, NF A1B 3P6

Courier:

55 Kenmount Road

St. John's, NF A1B 3P6

To Supplier: Terra Nova Motors Limited

Supplier Address:

P.O. Box 13158

St. John's, NL

A1B 4A4

Ship To: Newfoundland Power

3 Mews Place

St. John's, NL

A1B 3P6

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TO BE COMPLETED BY SUPPLIER:

Requisition #:	RTP003840	Payment Terms:	
RFQ #:	RFQ009849	Ship Via:	
Release Date:	December 30, 2009	Quotation Valid for:	€ 30 Days € 60 Days
FOB Point:	Destination		
Closing Date:	January 15, 2010		

#	Qty	Product	Unit Meas	Unit Price	Total Price	Deliv Date	Tax
1	2	1/2 TON 4X4 CLUB CAB PICKUP Purchase one 1/2 ton, 4x4, Club Cab Pickup as per spec 13.4. Vehicle is to be Blue in color and license must expire in the month of September. Supplier is to provide a purchase price as well as a 5 year lease price based on a 10% and 20% lease end value.	Each				Extra if Applicable
2	2	1/4 TON 4X4, 4 DR PICKUP Purchase two 1/4 ton, 4x4, Club Cab Pickup as per spec 13.2, except with 4 doors, a V8 engine and the base power group. Vehicle is to be Blue in color and license must expire in the month of September. Supplier is to provide a purchase price as well as a 5 year lease price based on a 10% and 20% lease end value.	Each				Extra if Applicable
3	8	SUB-COMPACT WAGON, 4X4 Purchase 8 sub-compact wagon, 4x4's as per spec 13.7. Units to be blue in color and licence to expire in September. Supplier is to provide a purchase price as well as a 5 year lease price based on a 10% and 20% lease end value.	Each				Extra if Applicable
4	1	1/4 TON 4X4 CLUB CAB PICKUP Purchase one 1/4 ton, 4x4, Club Cab Pickup as per spec 13.2. Vehicle is to be Blue in color and license must expire in the month of September. Supplier is to provide a purchase price as well as a 5 year lease price based on a 10% and 20% lease end value.	Each				Extra if Applicable
5	1	1/2 TON CARGO VAN, AWD/4X4 Purchase one 1/2 Ton all-wheel drive or 4x4 full size cargo van as per spec 15.1. Must be blue in color and license must expire in September. Supplier is to provide a purchase price as well as a 5 year lease price based on a 10% and 20% lease end value.	Each				Extra if Applicable

Requisition #:	RTP003840	Supplier:	Terra Nova Motors Limited
RFQ #:	RFQ009849	Release Date:	December 30, 2009

#	Qty	Product	Unit Meas	Unit Price	Total Price	Deliv Date	Tax
6	1	<p>FORD F150 SUPERCREW 4X4</p> <p>Purchase one 2010 Ford F150 " 4X4 SuperCrew XLT with the following options:</p> <ul style="list-style-type: none"> - chrome bumpers, grill, power heated mirrors, power windows, 40/20/40 split front seat, 60/40 split flip up rear seat, outside temp and compass display, but no carpet) - 6.5 ft box, 157 in wheel base - 5.4L V8 - 3.55 axle ratio, limited slip rear-end - 17 inch machined aluminum wheels including spare - Two tone paint sterling grey(top)/ ingot silver(bottom) - Medium stone premium cloth interior - No running boards - A/C - 136L gas tank - Skid plates - Trailer tow package (class IV hitch, 2" ball receiver, 7-pin wiring harness, upgraded radiator and aux xmission cooler) - Trailer tow mirrors - Power adjustable driver seat - Black vinyl floor coverings and all-weather floor mats - Power sliding rear window and defroster - Fog lamps - Box bed and tailgate liner (I assume she comes with 4 corner box tie downs) - Lockable tailgate - Hard folding Tonneau cover for box (black) (I assume this is removable?) - Splash/mud guards - Interior cargo storage bin (if does not come with built in storage under rear seats) <p>License to expire in September.</p> <p>Supplier is to provide a purchase price as well as a 5 year lease price based on a 10% and 20% lease end value.</p> <p>Pricing to be as per Fortis Fleet Discount Pricing</p>	Each				Extra if Applicable

Newfoundland Power Buyer:

hsurette

Authorized Signature of Supplier:

SEE ATTACHED TERMS/SPECIFICATIONS

Requisition #:	RTP003840	Supplier:	Terra Nova Motors Limited
RFQ #:	RFQ009849	Release Date:	December 30, 2009

Standard Terms and Conditions

In order to be considered, complete quotations must clearly display price, delivery, payment terms and be endorsed by the Supplier.

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Where applicable a copy of the Material Safety Data sheets (MSDS) shall be provided with material shipments.

The Supplier shall suitably package all goods for shipment. Each package shall be accompanied by a detailed packing slip itemizing its contents. A separate invoice shall be issued for each shipment and forwarded to Newfoundland Power Inc., Materials Management Department. Suppliers shall minimize the amount of packaging used to ship products providing such actions do not increase the risk for damage.

Requisition #:	RTP003840	Supplier:	Terra Nova Motors Limited
RFQ #:	RFQ009849	Release Date:	December 30, 2009

Unless otherwise indicated in writing, hereon all discount periods shall be calculated from the date which the invoice was received by Newfoundland Power Inc. and all payments shall be net 30 days from the same date.

The Supplier shall indemnify and save harmless Newfoundland Power Inc. from all claims and costs and damages resulting from or contributed to by an infringement upon any patent, trademark or copyright by Newfoundland Power Inc. by reason of the use of goods supplied under this Request For Quotation.

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Privacy Consent

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Newfoundland Power encourages Suppliers to submit in addition to the required items above any equivalent products / Services which provide an advantage to our Company. These should be presented as alternate bids.

Newfoundland Power Inc.

REQUEST FOR QUOTATION

Please address correspondence to the following:

Newfoundland Power Inc.

Buyer: hsurette

Telephone: 709-737-5787

Facsimile: (709) 737-5817

Email: hsurette@newfoundlandpower.com

Mail:

P.O. Box 8910

St. John's, NF A1B 3P6

Courier:

55 Kenmount Road

St. John's, NF A1B 3P6

To Supplier: Marsh Motors Ltd

Supplier Address: 314-316 Main
Lewisporte, NL
A2A 2J9

Ship To: Newfoundland Power

3 Mews Place
St. John's, NL
A1B 3P6

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TO BE COMPLETED BY SUPPLIER:

Requisition #:	RTP003840	Payment Terms:	
RFQ #:	RFQ009850	Ship Via:	
Release Date:	December 30, 2009	Quotation Valid for:	€ 30 Days € 60 Days
FOB Point:	Destination		
Closing Date:	January 15, 2010		

#	Qty	Product	Unit Meas	Unit Price	Total Price	Deliv Date	Tax
1	2	1/2 TON 4X4 CLUB CAB PICKUP Purchase one 1/2 ton, 4x4, Club Cab Pickup as per spec 13.4. Vehicle is to be Blue in color and license must expire in the month of September. Supplier is to provide a purchase price as well as a 5 year lease price based on a 10% and 20% lease end value.	Each				Extra if Applicable
2	2	1/4 TON 4X4, 4 DR PICKUP Purchase two 1/4 ton, 4x4, Club Cab Pickup as per spec 13.2, except with 4 doors, a V8 engine and the base power group. Vehicle is to be Blue in color and license must expire in the month of September. Supplier is to provide a purchase price as well as a 5 year lease price based on a 10% and 20% lease end value.	Each				Extra if Applicable
3	8	SUB-COMPACT WAGON, 4X4 Purchase 8 sub-compact wagon, 4x4's as per spec 13.7. Units to be blue in color and licence to expire in September. Supplier is to provide a purchase price as well as a 5 year lease price based on a 10% and 20% lease end value.	Each				Extra if Applicable
4	1	1/4 TON 4X4 CLUB CAB PICKUP Purchase one 1/4 ton, 4x4, Club Cab Pickup as per spec 13.2. Vehicle is to be Blue in color and license must expire in the month of September. Supplier is to provide a purchase price as well as a 5 year lease price based on a 10% and 20% lease end value.	Each				Extra if Applicable
5	1	1/2 TON CARGO VAN, AWD/4X4 Purchase one 1/2 Ton all-wheel drive or 4x4 full size cargo van as per spec 15.1. Must be blue in color and license must expire in September. Supplier is to provide a purchase price as well as a 5 year lease price based on a 10% and 20% lease end value.	Each				Extra if Applicable

Requisition #:	RTP003840	Supplier:	Marsh Motors Ltd
RFQ #:	RFQ009850	Release Date:	December 30, 2009

#	Qty	Product	Unit Meas	Unit Price	Total Price	Deliv Date	Tax
6	1	<p>FORD F150 SUPERCREW 4X4</p> <p>Purchase one 2010 Ford F150 " 4X4 SuperCrew XLT with the following options:</p> <ul style="list-style-type: none"> - chrome bumpers, grill, power heated mirrors, power windows, 40/20/40 split front seat, 60/40 split flip up rear seat, outside temp and compass display, but no carpet) - 6.5 ft box, 157 in wheel base - 5.4L V8 - 3.55 axle ratio, limited slip rear-end - 17 inch machined aluminum wheels including spare - Two tone paint sterling grey(top)/ ingot silver(bottom) - Medium stone premium cloth interior - No running boards - A/C - 136L gas tank - Skid plates - Trailer tow package (class IV hitch, 2" ball receiver, 7-pin wiring harness, upgraded radiator and aux xmission cooler) - Trailer tow mirrors - Power adjustable driver seat - Black vinyl floor coverings and all-weather floor mats - Power sliding rear window and defroster - Fog lamps - Box bed and tailgate liner (I assume she comes with 4 corner box tie downs) - Lockable tailgate - Hard folding Tonneau cover for box (black) (I assume this is removable?) - Splash/mud guards - Interior cargo storage bin (if does not come with built in storage under rear seats) <p>License to expire in September.</p> <p>Supplier is to provide a purchase price as well as a 5 year lease price based on a 10% and 20% lease end value.</p> <p>Pricing to be as per Fortis Fleet Discount Pricing</p>	Each				Extra if Applicable

Newfoundland Power Buyer:

hsurette

Authorized Signature of Supplier:

SEE ATTACHED TERMS/SPECIFICATIONS

Requisition #:	RTP003840	Supplier:	Marsh Motors Ltd
RFQ #:	RFQ009850	Release Date:	December 30, 2009

Standard Terms and Conditions

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The Supplier must notify the Materials Management Department of Newfoundland Power Inc. of any circumstances that will affect their delivery performance within one (1) working day of the receipt date of the original Purchase Order, or the facsimile copy, whichever is earlier. The notification is to include the steps taken to expedite the backorder and a revised delivery commitment.

As technically and economically feasible, the supplier shall strive to provide products that have the least impact on the environment for the task required. The Supplier shall not provide a product that contains chemicals listed on the Accelerated Reduction/Elimination of Toxics (ARET) document published by Environment Canada unless there is no alternative. In cases where there is no alternative, the Supplier must state this prior to supplying the product.

The Supplier shall not provide any product that contains ozone-depleting substances.

Where applicable a copy of the Material Safety Data sheets (MSDS) shall be provided with material shipments.

The Supplier shall suitably package all goods for shipment. Each package shall be accompanied by a detailed packing slip itemizing its contents. A separate invoice shall be issued for each shipment and forwarded to Newfoundland Power Inc., Materials Management Department. Suppliers shall minimize the amount of packaging used to ship products providing such actions do not increase the risk for damage.

Requisition #:	RTP003840	Supplier:	Marsh Motors Ltd
RFQ #:	RFQ009850	Release Date:	December 30, 2009

Unless otherwise indicated in writing, hereon all discount periods shall be calculated from the date which the invoice was received by Newfoundland Power Inc. and all payments shall be net 30 days from the same date.

The Supplier shall indemnify and save harmless Newfoundland Power Inc. from all claims and costs and damages resulting from or contributed to by an infringement upon any patent, trademark or copyright by Newfoundland Power Inc. by reason of the use of goods supplied under this Request For Quotation.

The Supplier shall be responsible for payment of all assessments for levies related to services performed pursuant to this Request For Quotation by employees, agents or subcontractors of the Supplier.

Any Purchase Order to be issued under this Request For Quotation and all transactions relative thereto shall be governed by the laws of the Province of Newfoundland.

Any Purchase Order to be issued under this Request For Quotation must be clearly shown on all correspondence, invoices, documents and packages forwarded to Newfoundland Power Inc.

Privacy Consent

The Supplier consents and agrees to the Owner's collection, use and maintenance of the Suppliers personal information as defined in applicable privacy legislation for the purpose of facilitating the acquisition and payment of products and services, to evaluate the Suppliers qualifications and to monitor the Suppliers performance.

Newfoundland Power encourages Suppliers to submit in addition to the required items above any equivalent products / Services which provide an advantage to our Company. These should be presented as alternate bids.

Newfoundland Power Inc.

REQUEST FOR QUOTATION

Please address correspondence to the following:

Newfoundland Power Inc.

Buyer: hsurette

Telephone: 709-737-5787

Facsimile: (709) 737-5817

Email: hsurette@newfoundlandpower.com

Mail:

P.O. Box 8910

St. John's, NF A1B 3P6

Courier:

55 Kenmount Road

St. John's, NF A1B 3P6

To Supplier: Toyota Plaza Ltd.

Supplier Address: P.O.Box 8396

St. John's, NL

A1B 3P8

Ship To:

Newfoundland Power

3 Mews Place

St. John's, NL

A1B 3P6

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TO BE COMPLETED BY SUPPLIER:

Requisition #:	RTP003840	Payment Terms:	
RFQ #:	RFQ009851	Ship Via:	
Release Date:	December 30, 2009	Quotation Valid for:	€ 30 Days € 60 Days
FOB Point:	Destination		
Closing Date:	January 15, 2010		

#	Qty	Product	Unit Meas	Unit Price	Total Price	Deliv Date	Tax
1	2	1/2 TON 4X4 CLUB CAB PICKUP Purchase one 1/2 ton, 4x4, Club Cab Pickup as per spec 13.4. Vehicle is to be Blue in color and license must expire in the month of September. Supplier is to provide a purchase price as well as a 5 year lease price based on a 10% and 20% lease end value.	Each				Extra if Applicable
2	2	1/4 TON 4X4, 4 DR PICKUP Purchase two 1/4 ton, 4x4, Club Cab Pickup as per spec 13.2, except with 4 doors, a V8 engine and the base power group. Vehicle is to be Blue in color and license must expire in the month of September. Supplier is to provide a purchase price as well as a 5 year lease price based on a 10% and 20% lease end value.	Each				Extra if Applicable
3	8	SUB-COMPACT WAGON, 4X4 Purchase 8 sub-compact wagon, 4x4's as per spec 13.7. Units to be blue in color and licence to expire in September. Supplier is to provide a purchase price as well as a 5 year lease price based on a 10% and 20% lease end value.	Each				Extra if Applicable
4	1	1/4 TON 4X4 CLUB CAB PICKUP Purchase one 1/4 ton, 4x4, Club Cab Pickup as per spec 13.2. Vehicle is to be Blue in color and license must expire in the month of September. Supplier is to provide a purchase price as well as a 5 year lease price based on a 10% and 20% lease end value.	Each				Extra if Applicable
5	1	1/2 TON CARGO VAN, AWD/4X4 Purchase one 1/2 Ton all-wheel drive or 4x4 full size cargo van as per spec 15.1. Must be blue in color and license must expire in September. Supplier is to provide a purchase price as well as a 5 year lease price based on a 10% and 20% lease end value.	Each				Extra if Applicable

Requisition #:	RTP003840	Supplier:	Toyota Plaza Ltd.
RFQ #:	RFQ009851	Release Date:	December 30, 2009

#	Qty	Product	Unit Meas	Unit Price	Total Price	Deliv Date	Tax
6	1	<p>FORD F150 SUPERCREW 4X4</p> <p>Purchase one 2010 Ford F150 " 4X4 SuperCrew XLT with the following options:</p> <ul style="list-style-type: none"> - chrome bumpers, grill, power heated mirrors, power windows, 40/20/40 split front seat, 60/40 split flip up rear seat, outside temp and compass display, but no carpet) - 6.5 ft box, 157 in wheel base - 5.4L V8 - 3.55 axle ratio, limited slip rear-end - 17 inch machined aluminum wheels including spare - Two tone paint sterling grey(top)/ ingot silver(bottom) - Medium stone premium cloth interior - No running boards - A/C - 136L gas tank - Skid plates - Trailer tow package (class IV hitch, 2" ball receiver, 7-pin wiring harness, upgraded radiator and aux xmission cooler) - Trailer tow mirrors - Power adjustable driver seat - Black vinyl floor coverings and all-weather floor mats - Power sliding rear window and defroster - Fog lamps - Box bed and tailgate liner (I assume she comes with 4 corner box tie downs) - Lockable tailgate - Hard folding Tonneau cover for box (black) (I assume this is removable?) - Splash/mud guards - Interior cargo storage bin (if does not come with built in storage under rear seats) <p>License to expire in September.</p> <p>Supplier is to provide a purchase price as well as a 5 year lease price based on a 10% and 20% lease end value.</p> <p>Pricing to be as per Fortis Fleet Discount Pricing</p>	Each				Extra if Applicable

Newfoundland Power Buyer:

hsurette

Authorized Signature of Supplier:

SEE ATTACHED TERMS/SPECIFICATIONS

Requisition #:	RTP003840	Supplier:	Toyota Plaza Ltd.
RFQ #:	RFQ009851	Release Date:	December 30, 2009

Standard Terms and Conditions

In order to be considered, complete quotations must clearly display price, delivery, payment terms and be endorsed by the Supplier.

All Inquiries with regard to this Request For Quotation should be directed to the **Materials Management Department**.

Quotations will be accepted up to and including the closing date as noted and must be submitted to the attention of the **Materials Management Department**.

Suppliers quotations submitted via Facsimile shall be accepted, however, the supplier bears full responsibility in confirming receipt by Newfoundland Power.

The lowest of any bid will not necessarily be accepted.

Newfoundland Power Inc. reserves the right to purchase all or any part of the quotation provided by the Supplier.

Newfoundland Power Inc. reserves the right to accept or reject any or all offers.

It is our preference that quotations be stated in Canadian dollars. If quotation is other than Canadian dollars the currency must be clearly noted.

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Newfoundland Power Inc. evaluation of bids shall be based on a total value analysis which includes but is not limited to price, quality, delivery, and supplier performance. In addition all relevant technical, legal, and financial matters will be taken into account and the Supplier may be required to satisfy Newfoundland Power Inc. of their ability to perform the requirements of the quotation.

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Requisition #:	RTP003840	Supplier:	Toyota Plaza Ltd.
RFQ #:	RFQ009851	Release Date:	December 30, 2009

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The Supplier shall indemnify and save harmless Newfoundland Power Inc. from all claims and costs and damages resulting from or contributed to by an infringement upon any patent, trademark or copyright by Newfoundland Power Inc. by reason of the use of goods supplied under this Request For Quotation.

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Privacy Consent

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Newfoundland Power Inc.

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Newfoundland Power Inc.

Buyer: hsurette

Telephone: 709-737-5787

Facsimile: (709) 737-5817

Email: hsurette@newfoundlandpower.com

Mail:

P.O. Box 8910

St. John's, NF A1B 3P6

Courier:

55 Kenmount Road

St. John's, NF A1B 3P6

To Supplier: City Honda
Supplier Address: P. O. Box 28059
Avalon Mall RPO
St. John's, NL
A1B 4J8

Ship To: Newfoundland Power
3 Mews Place
St. John's, NL
A1B 3P6

11

TO BE COMPLETED BY SUPPLIER:

Requisition #:	RTP003840	Payment Terms:	
RFQ #:	RFQ009852	Ship Via:	
Release Date:	December 30, 2009	Quotation Valid for:	€ 30 Days € 60 Days
FOB Point:	Destination		
Closing Date:	January 15, 2010		

#	Qty	Product	Unit Meas	Unit Price	Total Price	Deliv Date	Tax
1	2	1/2 TON 4X4 CLUB CAB PICKUP Purchase one 1/2 ton, 4x4, Club Cab Pickup as per spec 13.4. Vehicle is to be Blue in color and license must expire in the month of September. Supplier is to provide a purchase price as well as a 5 year lease price based on a 10% and 20% lease end value.	Each				Extra if Applicable
2	2	1/4 TON 4X4, 4 DR PICKUP Purchase two 1/4 ton, 4x4, Club Cab Pickup as per spec 13.2, except with 4 doors, a V8 engine and the base power group. Vehicle is to be Blue in color and license must expire in the month of September. Supplier is to provide a purchase price as well as a 5 year lease price based on a 10% and 20% lease end value.	Each				Extra if Applicable
3	8	SUB-COMPACT WAGON, 4X4 Purchase 8 sub-compact wagon, 4x4's as per spec 13.7. Units to be blue in color and licence to expire in September. Supplier is to provide a purchase price as well as a 5 year lease price based on a 10% and 20% lease end value.	Each				Extra if Applicable
4	1	1/4 TON 4X4 CLUB CAB PICKUP Purchase one 1/4 ton, 4x4, Club Cab Pickup as per spec 13.2. Vehicle is to be Blue in color and license must expire in the month of September. Supplier is to provide a purchase price as well as a 5 year lease price based on a 10% and 20% lease end value.	Each				Extra if Applicable
5	1	1/2 TON CARGO VAN, AWD/4X4 Purchase one 1/2 Ton all-wheel drive or 4x4 full size cargo van as per spec 15.1. Must be blue in color and license must expire in September. Supplier is to provide a purchase price as well as a 5 year lease price based on a 10% and 20% lease end value.	Each				Extra if Applicable

Requisition #:	RTP003840	Supplier:	City Honda
RFQ #:	RFQ009852	Release Date:	December 30, 2009

#	Qty	Product	Unit Meas	Unit Price	Total Price	Deliv Date	Tax
6	1	<p>FORD F150 SUPERCREW 4X4</p> <p>Purchase one 2010 Ford F150 " 4X4 SuperCrew XLT with the following options:</p> <ul style="list-style-type: none"> - chrome bumpers, grill, power heated mirrors, power windows, 40/20/40 split front seat, 60/40 split flip up rear seat, outside temp and compass display, but no carpet) - 6.5 ft box, 157 in wheel base - 5.4L V8 - 3.55 axle ratio, limited slip rear-end - 17 inch machined aluminum wheels including spare - Two tone paint sterling grey(top)/ ingot silver(bottom) - Medium stone premium cloth interior - No running boards - A/C - 136L gas tank - Skid plates - Trailer tow package (class IV hitch, 2" ball receiver, 7-pin wiring harness, upgraded radiator and aux xmission cooler) - Trailer tow mirrors - Power adjustable driver seat - Black vinyl floor coverings and all-weather floor mats - Power sliding rear window and defroster - Fog lamps - Box bed and tailgate liner (I assume she comes with 4 corner box tie downs) - Lockable tailgate - Hard folding Tonneau cover for box (black) (I assume this is removable?) - Splash/mud guards - Interior cargo storage bin (if does not come with built in storage under rear seats) <p>License to expire in September.</p> <p>Supplier is to provide a purchase price as well as a 5 year lease price based on a 10% and 20% lease end value.</p> <p>Pricing to be as per Fortis Fleet Discount Pricing</p>	Each				Extra if Applicable

Newfoundland Power Buyer:

hsurette

Authorized Signature of Supplier:

SEE ATTACHED TERMS/SPECIFICATIONS

Requisition #:	RTP003840	Supplier:	City Honda
RFQ #:	RFQ009852	Release Date:	December 30, 2009

Standard Terms and Conditions

In order to be considered, complete quotations must clearly display price, delivery, payment terms and be endorsed by the Supplier.

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Requisition #:	RTP003840	Supplier:	City Honda
RFQ #:	RFQ009852	Release Date:	December 30, 2009

Unless otherwise indicated in writing, hereon all discount periods shall be calculated from the date which the invoice was received by Newfoundland Power Inc. and all payments shall be net 30 days from the same date.

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Privacy Consent

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Newfoundland Power Inc.

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Buyer: hsurette

Telephone: 709-737-5787

Facsimile: (709) 737-5817

Email: hsurette@newfoundlandpower.com

Mail:

P.O. Box 8910

St. John's, NF A1B 3P6

Courier:

55 Kenmount Road

St. John's, NF A1B 3P6

To Supplier: Toyota Central
Supplier Address: 333 Memorial Drive
Clareville, NL
A5A 1R8

Ship To: Newfoundland Power
3 Mews Place
St. John's, NL
A1B 3P6

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TO BE COMPLETED BY SUPPLIER:

Requisition #:	RTP003840	Payment Terms:	
RFQ #:	RFQ009909	Ship Via:	
Release Date:	January 20, 2010	Quotation Valid for:	€ 30 Days € 60 Days
FOB Point:	Destination		
Closing Date:	January 21, 2010		

#	Qty	Product	Unit Meas	Unit Price	Total Price	Deliv Date	Tax
1	2	1/2 TON 4X4 CLUB CAB PICKUP Purchase one 1/2 ton, 4x4, Club Cab Pickup as per spec 13.4. Vehicle is to be Blue in color and license must expire in the month of September. Supplier is to provide a purchase price as well as a 5 year lease price based on a 10% and 20% lease end value.	Each				Extra if Applicable
2	2	1/4 TON 4X4, 4 DR PICKUP Purchase two 1/4 ton, 4x4, Club Cab Pickup as per spec 13.2, except with 4 doors, a V8 engine and the base power group. Vehicle is to be Blue in color and license must expire in the month of September. Supplier is to provide a purchase price as well as a 5 year lease price based on a 10% and 20% lease end value.	Each				Extra if Applicable
3	8	SUB-COMPACT WAGON, 4X4 Purchase 8 sub-compact wagon, 4x4's as per spec 13.7. Units to be blue in color and licence to expire in September. Supplier is to provide a purchase price as well as a 5 year lease price based on a 10% and 20% lease end value.	Each				Extra if Applicable
4	1	1/4 TON 4X4 CLUB CAB PICKUP Purchase one 1/4 ton, 4x4, Club Cab Pickup as per spec 13.2. Vehicle is to be Blue in color and license must expire in the month of September. Supplier is to provide a purchase price as well as a 5 year lease price based on a 10% and 20% lease end value.	Each				Extra if Applicable
5	1	1/2 TON CARGO VAN, AWD/4X4 Purchase one 1/2 Ton all-wheel drive or 4x4 full size cargo van as per spec 15.1. Must be blue in color and license must expire in September. Supplier is to provide a purchase price as well as a 5 year lease price based on a 10% and 20% lease end value.	Each				Extra if Applicable

Requisition #:	RTP003840	Supplier:	Toyota Central
RFQ #:	RFQ009909	Release Date:	January 20, 2010

#	Qty	Product	Unit Meas	Unit Price	Total Price	Deliv Date	Tax
6	1	<p>FORD F150 SUPERCREW 4X4</p> <p>Purchase one 2010 Ford F150 " 4X4 SuperCrew XLT with the following options:</p> <ul style="list-style-type: none"> - chrome bumpers, grill, power heated mirrors, power windows, 40/20/40 split front seat, 60/40 split flip up rear seat, outside temp and compass display, but no carpet) - 6.5 ft box, 157 in wheel base - 5.4L V8 - 3.55 axle ratio, limited slip rear-end - 17 inch machined aluminum wheels including spare - Two tone paint sterling grey(top)/ ingot silver(bottom) - Medium stone premium cloth interior - No running boards - A/C - 136L gas tank - Skid plates - Trailer tow package (class IV hitch, 2" ball receiver, 7-pin wiring harness, upgraded radiator and aux xmission cooler) - Trailer tow mirrors - Power adjustable driver seat - Black vinyl floor coverings and all-weather floor mats - Power sliding rear window and defroster - Fog lamps - Box bed and tailgate liner (I assume she comes with 4 corner box tie downs) - Lockable tailgate - Hard folding Tonneau cover for box (black) (I assume this is removable?) - Splash/mud guards - Interior cargo storage bin (if does not come with built in storage under rear seats) <p>License to expire in September.</p> <p>Supplier is to provide a purchase price as well as a 5 year lease price based on a 10% and 20% lease end value.</p> <p>Pricing to be as per Fortis Fleet Discount Pricing</p>	Each				Extra if Applicable
7	1	<p>COMPACT WINDOW VAN</p> <p>Front whhel drive, compact window van with seat for 5 as per attached Spec, 14.1.</p> <p>Supplier is to provide a purchase price as well as a 5 year lease price based on a 10% and 20% lease end value.</p>	Each				Extra if Applicable

Newfoundland Power Buyer:

hsurette

Authorized Signature of Supplier:

SEE ATTACHED TERMS/SPECIFICATIONS

Requisition #:	RTP003840	Supplier:	Toyota Central
RFQ #:	RFQ009909	Release Date:	January 20, 2010

Standard Terms and Conditions

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Requisition #:	RTP003840	Supplier:	Toyota Central
RFQ #:	RFQ009909	Release Date:	January 20, 2010

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2010 Tender
Supply of Cab & Chassis
and Aerial Devices

Newfoundland Power Inc.

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Facsimile: (709) 737-5817

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Mail:

P.O. Box 8910

St. John's, NF A1B 3P6

Courier:

55 Kenmount Road

St. John's, NF A1B 3P6

To Supplier: R. H. MacFarlands (1996) Limited
Supplier Address: 90 Wright Avenue
Dartmouth, NS
B3B 1P2

Ship To: Newfoundland Power
3 Mews Place
St. John's, NL
A1B 3P6

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TO BE COMPLETED BY SUPPLIER:

Requisition #:	RTP003725	Payment Terms:	
RFQ #:	RFQ009519	Ship Via:	
Release Date:	August 10, 2009	Quotation Valid for:	€ 30 Days € 60 Days
FOB Point:	Destination		
Closing Date:	August 19, 2009		

#	Qty	Product	Unit Meas	Unit Price	Total Price	Deliv Date	Tax
1	1	19000 LB GVW CAB & CHASSIS Purchase one (1) 19,000 lb Cab & Chassis, 4 x2 as per spec 15.7. Mounted on the cab & chassis, will be a Versalift SST-37 EIH Light Duty Aerial Device and a fiberglass utility body as per item # 2. Macfarland's will be solely repsonsible for supplying the cab & chassis, the aerial device and the fiberglass body in full working order as a complete "turn-key" package.	Each				Extra if Applicable
2	1	VERSALIFT SST EIH/FIBERGLASS Purchase one (1) Versallift SST 37 EIH Light Duty Aerial Deviceas and Fiberglass Utility Body asper spec 70.5. Mounted on a 19,000 lb GVW cab & chassis as per spec 15.7. (item # 1) Macfarland's will be solely repsonsible for supplying the cab & chassis, the aerial device and the fiberglass body in full working order as a complete "turn-key" package. All Terms & Conditions will be as per Contract # 07-071B.	Each				Extra if Applicable

Newfoundland Power Buyer:

hsurette

Authorized Signature of Supplier:

SEE ATTACHED TERMS/SPECIFICATIONS

Requisition #:	RTP003725	Supplier:	R. H. MacFarlands (1996) Limited
RFQ #:	RFQ009519	Release Date:	August 10, 2009

Standard Terms and Conditions

In order to be considered, complete quotations must clearly display price, delivery, payment terms and be endorsed by the Supplier.

All Inquiries with regard to this Request For Quotation should be directed to the **Materials Management Department**.

Quotations will be accepted up to and including the closing date as noted and must be submitted to the attention of the **Materials Management Department**.

Suppliers quotations submitted via Facsimile shall be accepted, however, the supplier bears full responsibility in confirming receipt by Newfoundland Power.

The lowest of any bid will not necessarily be accepted.

Newfoundland Power Inc. reserves the right to purchase all or any part of the quotation provided by the Supplier.

Newfoundland Power Inc. reserves the right to accept or reject any or all offers.

It is our preference that quotations be stated in Canadian dollars. If quotation is other than Canadian dollars the currency must be clearly noted.

Any additions or corrections to a quotation by a Supplier prior to the closing date shall be accepted providing the change is made via written documentation specifically referring to the applicable Request For Quotation number.

Newfoundland Power Inc. evaluation of bids shall be based on a total value analysis which includes but is not limited to price, quality, delivery, and supplier performance. In addition all relevant technical, legal, and financial matters will be taken into account and the Supplier may be required to satisfy Newfoundland Power Inc. of their ability to perform the requirements of the quotation.

Where a time has been specified for delivery, time shall be of the essence.

The Supplier should only indicate delivery commitments they can meet. A late delivery penalty of 2% for each of the first three (3) calendar weeks of late delivery and 1% per calendar week for each subsequent week to a maximum of 10% of the purchase price, will be assessed on items that do not meet expected deliveries.

The Supplier must notify the Materials Management Department of Newfoundland Power Inc. of any circumstances that will affect their delivery performance within one (1) working day of the receipt date of the original Purchase Order, or the facsimile copy, whichever is earlier. The notification is to include the steps taken to expedite the backorder and a revised delivery commitment.

As technically and economically feasible, the supplier shall strive to provide products that have the least impact on the environment for the task required. The Supplier shall not provide a product that contains chemicals listed on the Accelerated Reduction/Elimination of Toxics (ARET) document published by Environment Canada unless there is no alternative. In cases where there is no alternative, the Supplier must state this prior to supplying the product.

The Supplier shall not provide any product that contains ozone-depleting substances.

Where applicable a copy of the Material Safety Data sheets (MSDS) shall be provided with material shipments.

The Supplier shall suitably package all goods for shipment. Each package shall be accompanied by a detailed packing slip itemizing its contents. A separate invoice shall be issued for each shipment and forwarded to Newfoundland Power Inc., Materials Management Department. Suppliers shall minimize the amount of packaging used to ship products providing such actions do not increase the risk for damage.

Requisition #:	RTP003725	Supplier:	R. H. MacFarlands (1996) Limited
RFQ #:	RFQ009519	Release Date:	August 10, 2009

Unless otherwise indicated in writing, hereon all discount periods shall be calculated from the date which the invoice was received by Newfoundland Power Inc. and all payments shall be net 30 days from the same date.

The Supplier shall indemnify and save harmless Newfoundland Power Inc. from all claims and costs and damages resulting from or contributed to by an infringement upon any patent, trademark or copyright by Newfoundland Power Inc. by reason of the use of goods supplied under this Request For Quotation.

The Supplier shall be responsible for payment of all assessments for levies related to services performed pursuant to this Request For Quotation by employees, agents or subcontractors of the Supplier.

Any Purchase Order to be issued under this Request For Quotation and all transactions relative thereto shall be governed by the laws of the Province of Newfoundland.

Any Purchase Order to be issued under this Request For Quotation must be clearly shown on all correspondence, invoices, documents and packages forwarded to Newfoundland Power Inc.

Privacy Consent

The Supplier consents and agrees to the Owner's collection, use and maintenance of the Suppliers personal information as defined in applicable privacy legislation for the purpose of facilitating the acquisition and payment of products and services, to evaluate the Suppliers qualifications and to monitor the Suppliers performance.

Newfoundland Power encourages Suppliers to submit in addition to the required items above any equivalent products / Services which provide an advantage to our Company. These should be presented as alternate bids.

Newfoundland Power Inc.

REQUEST FOR QUOTATION

Please address correspondence to the following:

Newfoundland Power Inc.

Buyer: **hsurette**

Telephone: **709-737-5787**

Facsimile: **(709) 737-5817**

Email: **hsurette@newfoundlandpower.com**

Mail:

P.O. Box 8910

St. John's, NF A1B 3P6

Courier:

55 Kenmount Road

St. John's, NF A1B 3P6

To Supplier: **Posi-Plus Technologies Inc.**

Supplier Address: **4845 Luke Road, Unit 110**

Mississauga, ON

L4W 2K5

Ship To:

Newfoundland Power

3 Mews Place

St. John's, NL

A1B 3P6

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TO BE COMPLETED BY SUPPLIER:

Requisition #:	RTP003633	Payment Terms:	
RFQ #:	RFQ009197	Ship Via:	
Release Date:	April 20, 2009	Quotation Valid for:	€ 30 Days € 60 Days
FOB Point:	Destination		
Closing Date:	April 23, 2009		

#	Qty	Product	Unit Meas	Unit Price	Total Price	Deliv Date	Tax
1	1	<p>078D POSI PLUS 500-55AUT</p> <p>Unit 078D - Spec 82.3 & 26.2 - One Posi Plus Material Handling Aerial Device, Model 500-55 with two single 24" x 30" x 42" platforms to be mounted on a 2010 extended cab, Tandem axle cab & chassis with a 340 Hp engine, 1150 ft lb of torque and an Allison Automatic Transmission. Chassis to have air ride suspension, air ride cab & air operated high back bucket seats for passenger & operator. Must have one Temro heater but would like to explore the Espar Heater option, stainless steel hydraulic fittings below rotation, suicide locker doors on all four corners of the body and Night Ray vehicle mounted spotlight. The unit will have a 250 degree Articulated jib, 105 & 120 degrees of lower boom articulation, Hydraulic platform rotation & dump, controls at the turret (not at the rear corner) and ladder storage above the left side locker in an enclosed box. Changes from the spec include:</p> <ol style="list-style-type: none"> Delete outrigger override switch Delete marine grade plywood Delete PTI light Install pull out tray in horizontal locker Install bi-fold door on side entrance and smooth fold down aluminum on rear. Install rubber bumpers on rear. Driving lights on cab gaurd 	Each				Extra if Applicable
2	1	<p>255D POSI PLUS 400-46</p> <p>Unit 255D - Spec 82.2 & 26.1 - One Posi Plus Material Handling Aerial Device, Model 400-46 with one single 24" x 30" x 42" platform to be mounted on a 2010 regular cab, single axle cab & chassis with a 300 Hp engine, 875 ft lbs of torque and an Allison Automatic Transmission. Chassis to have air ride suspension, air ride cab, air operated high back bucket seats for passenger & operator, aluminum wheels & an aluminum single fuel tank for weight purposes. Must have one Temro heater but would like to explore the Espar Heater option, stainless steel hydraulic fittings below rotation, suicide locker doors on all four corners of the body and Night Ray vehicle mounted spotlight. The unit will have a 250 degree Articulated jib, 105 & 120 degrees of lower boom articulation, Hydraulic platform rotation & dump, controls at the turret (not at the rear corner) and ladder storage above the left side locker in an enclosed box. Changes from the spec include:</p> <ol style="list-style-type: none"> Delete outrigger override switch Delete marine grade plywood Delete PTI light Install pull out tray in horizontal locker Install bi-fold door on side entrance and smooth fold down aluminum on rear. 	Each				Extra if Applicable

Requisition #: RTP003633	Supplier: Posi-Plus Technologies Inc.
RFQ #: RFQ009197	Release Date: April 20, 2009

#	Qty	Product	Unit Meas	Unit Price	Total Price	Deliv Date	Tax
		6. Install rubber bumpers on rear. 7. Driving lights					
3	1	160E POSI PLUS 400-46 Unit 160E - Spec 82.2 & 26.1 - One Posi Plus Material Handling Aerial Device, Model 400-46 with one single 24" x 30" x 42" platform to be mounted on a 2010 regular cab, single axle cab & chassis with a 300 Hp engine, 875 ft lbs of torque and an Allison Automatic Transmission. Chassis to have air ride suspension, air ride cab, air operated high back bucket seats for passenger & operator, aluminum wheels & an aluminum single fuel tank for weight purposes. Must have one Temro heater but would like to explore the Espar Heater option, stainless steel hydraulic fittings below rotation, suicide locker doors on all four corners of the body and Night Ray vehicle mounted spotlights. Changes from the spec include: 1. Delete outrigger override switch 2. Delete marine grade plywood 3. Delete PTI light 4. Install pull out tray in horizontal locker 5. Install bi-fold door on side entrance and smooth fold down aluminum on rear. 6. Install rubber bumpers on rear. 7. Driving lights	Each				Extra if Applicable
4	1	271D POSI PLUS 400-46 Unit 271D - Spec 82.2 & 26.1 - One Posi Plus Material Handling Aerial Device, Model 400-46 with one single 24" x 30" x 42" platform to be mounted on a 2010 regular cab, single axle cab & chassis with a 300 Hp engine, 875 ft lbs of torque and an Allison Automatic Transmission. Chassis to have air ride suspension, air ride cab, air operated high back bucket seats for passenger & operator, aluminum wheels & an aluminum single fuel tank for weight purposes. Must have one Temro heater but would like to explore the Espar Heater option, stainless steel hydraulic fittings below rotation, suicide locker doors on all four corners of the body and Night Ray vehicle mounted spotlights. Changes from the spec include: 1. Delete outrigger override switch 2. Delete marine grade plywood 3. Delete PTI light 4. Install pull out tray in horizontal locker 5. Install bi-fold door on side entrance and smooth fold down aluminum on rear. 6. Install rubber bumpers on rear. 7. Driving lights	Each				Extra if Applicable
5	1	246D POSI PLUS 500-60 AU Unit 246D - Spec 82.3 & 26.2 - One Posi Plus Material Handling Aerial Device, Model 500-60 with a single, two person 24" x 48" x 42" platform to be mounted on a 2010 extended cab, Tandem axle cab & chassis with a 370 Hp engine, 1450 ft lb of torque and an Allison Automatic Transmission. Chassis to have air ride suspension, air ride cab & air operated high back bucket seats for passenger & operator. Must have one Temro heater but would like to explore the Espar Heater option, stainless steel hydraulic fittings below rotation, suicide locker doors on all four corners of the body and Night Ray vehicle mounted spotlight. The unit will have a 250 degree Articulated jib, 105 & 120 degrees of lower boom articulation, Hydraulic platform rotation & dump, controls at the turret (not at the rear corner) and ladder storage above the left side locker in an enclosed box. Changes from the spec include: 1. Delete outrigger override switch 2. Delete marine grade plywood 3. Delete PTI light 4. Install pull out tray in horizontal locker 5. Install bi-fold door on side entrance and smooth fold down aluminum on rear. 6. Install rubber bumpers on rear. 7. Driving lights on cab gaurd	Each				Extra if Applicable
6	1	159E POSI PLUS 400-46	Each				Extra if

Requisition #:	RTP003633	Supplier:	Posi-Plus Technologies Inc.
RFQ #:	RFQ009197	Release Date:	April 20, 2009

#	Qty	Product	Unit Meas	Unit Price	Total Price	Deliv Date	Tax
		<p>Unit 159E - Spec 82.2 & 26.1 - One Posi Plus Material Handling Aerial Device, Model 400-46 with one single 24" x 30" x 42" platform to be mounted on a 2010 regular cab, single axle cab & chassis with a 300 Hp engine, 875 ft lbs of torque and an Allison Automatic Transmission. Chassis to have air ride suspension, air ride cab, air operated high back bucket seats for passenger & operator, aluminum wheels & an aluminum single fuel tank for weight purposes. Must have one Temro heater but would like to explore the Espar Heater option, stainless steel hydraulic fittings below rotation, suicide locker doors on all four corners of the body and Night Ray vehicle mounted spotlights. Changes from the spec include:</p> <ol style="list-style-type: none"> 1. Delete outrigger override switch 2. Delete marine grade plywood 3. Delete PTI light 4. Install pull out tray in horizontal locker 5. Install bi-fold door on side entrance and smooth fold down aluminum on rear. 6. Install rubber bumpers on rear. 7. Driving lights <p>Please note that Posi-Plus is not to proceed with the purchase of cab & chassis or the manufacture of the aerial device until final approval is given via email from Harry Surette.</p>					Applicable

Newfoundland Power Buyer:

Authorized Signature of Supplier:

hsurette

SEE ATTACHED TERMS/SPECIFICATIONS

Requisition #:	RTP003633	Supplier:	Posi-Plus Technologies Inc.
RFQ #:	RFQ009197	Release Date:	April 20, 2009

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It is our preference that quotations be stated in Canadian dollars. If quotation is other than Canadian dollars the currency must be clearly noted.

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Requisition #:	RTP003633	Supplier:	Posi-Plus Technologies Inc.
RFQ #:	RFQ009197	Release Date:	April 20, 2009

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Newfoundland Power encourages Suppliers to submit in addition to the required items above any equivalent products / Services which provide an advantage to our Company. These should be presented as alternate bids.